**2021 Kansas Export Statistics Executive Summary**

Kansas exports reached an all-time high of $12.6 billion in 2021. Compared with last year’s data, exports surged by $2.2 billion, representing a 20.9 percent growth. The previous high for state exports occurred in 2008, and topped out at $12.5 billion. This most recent increase was, at least in part, most likely the result of pent-up demand due to the trade distortions brought on by the pandemic. Higher product prices and the monetary actions and fiscal policiies of some of our trading partners also played a role.

The combined value of the top ten exported commodities was $9.7 billion, which increased by 25.1 percent since 2020. The most significant gains were seen in the cereals category, meat category, aircraft and parts category, industrial machinery category, beverages category (ethyl alcohol – ingredient for hand sanitizer and other cleaning products), which increased by $531 million, $460 million, $393 million, 213 million, and 182 million respectively. By contrast, the vehicles and parts category decreased by $86 million, and the special classification provisions category shrunk by $89 million. This latter category includes repaired goods and charitable donations.

In the five-state region, including Kansas, Colorado, Missouri, Nebraska, and Oklahoma, the average export value was $10.3 billion, and $2.3 billion less than the Sunflower State. Furthermore, Kansas reached the 2nd-highest export growth rate in the region for 2021, behind only first place (Missouri) by 0.38% and leading third place (Oklahoma) by 5.7%.

Below are some highlights regarding key international markets and commodities:

* The top ten exported commodities accounted for 77.3 percent of total exports which is in line with last year’s data (77 percent);
* Other than the cereals, meat, and aircraft and parts categories, significant growth was seen in the electric machinery, food industry residues, and rawhides categories, which increased by $170 million, $104 million, and $65 million respectively;
* Mexico, Canada, and China took the title of Kansas’ Top-Three Export Destinations, totaling $5.9 billion. Furthermore, exports to these three countries increased by nearly $1.5 billion;
* For Mexico, the surge came from the agricultural commodities and aircraft/parts categories. For Canada, industrial and electric machinery, beverages (ethyl alcohol), and aircraft/parts contributed to the significant growth. For China, the most noticeable increase can be observed in the agricultural commodities and meat products categories;
* Compared with the previous year, the only trade partner to drop off the Top-Ten destination list was Brazil. It became Kansas’ 11th largest export destination in 2021. A reduction in veterinary medicine exports was the main reason for this slight change;
* In rank order, the top five export markets for Kansas are Mexico, Canada, China, Japan, and the Republic of Korea. When combined together, this group accounted for a full 60 percent of total exports while the top ten markets accounted for 75 percent of total exports.

The following page provides charts of the top ten export markets and the top ten commodity classifications exported in 2021.

**2021 Kansas Exports Top Ten Markets**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | **% of Total** | **% Change** | **Exports (Millions)** | | | |
| **Country (with 2020 rank)** | **KS Exports** | **2020-2021** | **2021** | **2020** | **2019** |
| 1 Mexico (1) | 21.96% | 33.22% | $2,763 | $2,074 | $2,194 |
| 2 Canada (2) | 15.96% | 19.94% | $2,008 | $1,674 | $1,928 |
| 3 China (4) | 9.30% | 62.02% | $1,170 | $722 | $553 |
| 4 Japan (3) | 8.52% | 18.76% | $1,072 | $903 | $1,031 |
| 5 Republic Of Korea (5) | 4.65% | 39.05% | $585 | $421 | $395 |
| 6 Germany (6) | 3.81% | 21.79% | $479 | $394 | $508 |
| 7 United Kingdom (7) | 2.97% | -0.66% | $373 | $376 | $462 |
| 8 Singapore (9) | 2.55% | 15.35% | $320 | $278 | $368 |
| 9 Taiwan (10) | 2.50% | 21.52% | $314 | $258 | $250 |
| 10 Australia (11) | 2.49% | 38.47% | $314 | $227 | $180 |
| Top 10 Total | 74.72% | 28.30% | $9,399 | $7,326 | $7,869 |
| **Total Kansas Exports** |  | 20.87% | $12,579 | $10,408 | $11,663 |

**2021 Kansas Exports Top Ten Commodity Classifications**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | **% of Total** | **% Change** | **Exports (Millions)** | | |
| **Commodity Classification** | **KS Exports** | **2020-2021** | **2021** | **2020** | **2019** |
| Aircraft & Parts | 16.82% | 22.82% | $2,116 | $1,723 | $2,306 |
| Meat And Edible Meat Offal | 16.39% | 28.69% | $2,062 | $1,602 | $1,584 |
| Cereals | 12.05% | 53.90% | $1,516 | $985 | $952 |
| Industrial Machinery | 9.06% | 23.02% | $1,139 | $926 | $1,068 |
| Electric Machinery | 8.12% | 19.91% | $1,021 | $851 | $942 |
| Oil Seeds | 4.98% | -1.17% | $627 | $634 | $576 |
| Food Industry Residues & Waste | 2.96% | 38.66% | $372 | $268 | $293 |
| Optic & Medical Instrments | 2.46% | -0.48% | $309 | $311 | $308 |
| Special Classification Provisions | 2.24% | -24.04% | $282 | $372 | $586 |
| Beverages | 2.23% | 183.40% | $281 | $99 | $3 |
| Top 10 Total | 77.31% | 25.14% | $9,725 | $7,771 | $8,617 |
| **Total Kansas Exports** |  | 20.87% | $12,579 | $10,408 | $11,663 |