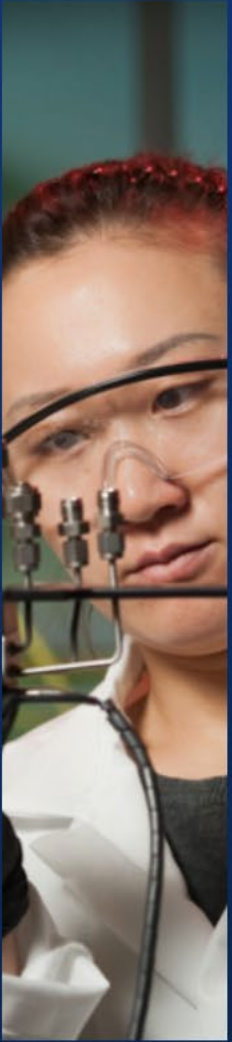


2021 INCENTIVE PROGRAMS REVIEW

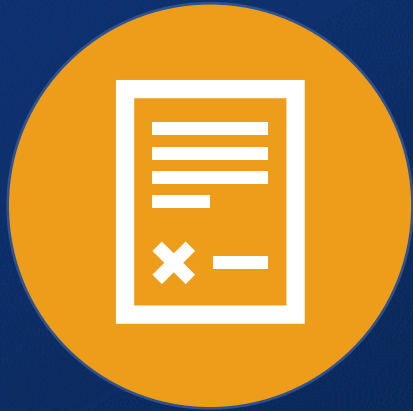


TODAY'S AGENDA

- 2021 Highlights
- Program Reviews
 - PEAK
 - HPIP
 - ROZ
 - JCF
 - KIT/KIR
 - CDBG
 - CSP
 - STAR Bonds
 - Angel Investors



2021 BUSINESS DEVELOPMENT



321

PROJECTS

**145% increase
from 2020**



13,483

NEW & RETAINED JOBS

**2.8% decrease
from 2020**

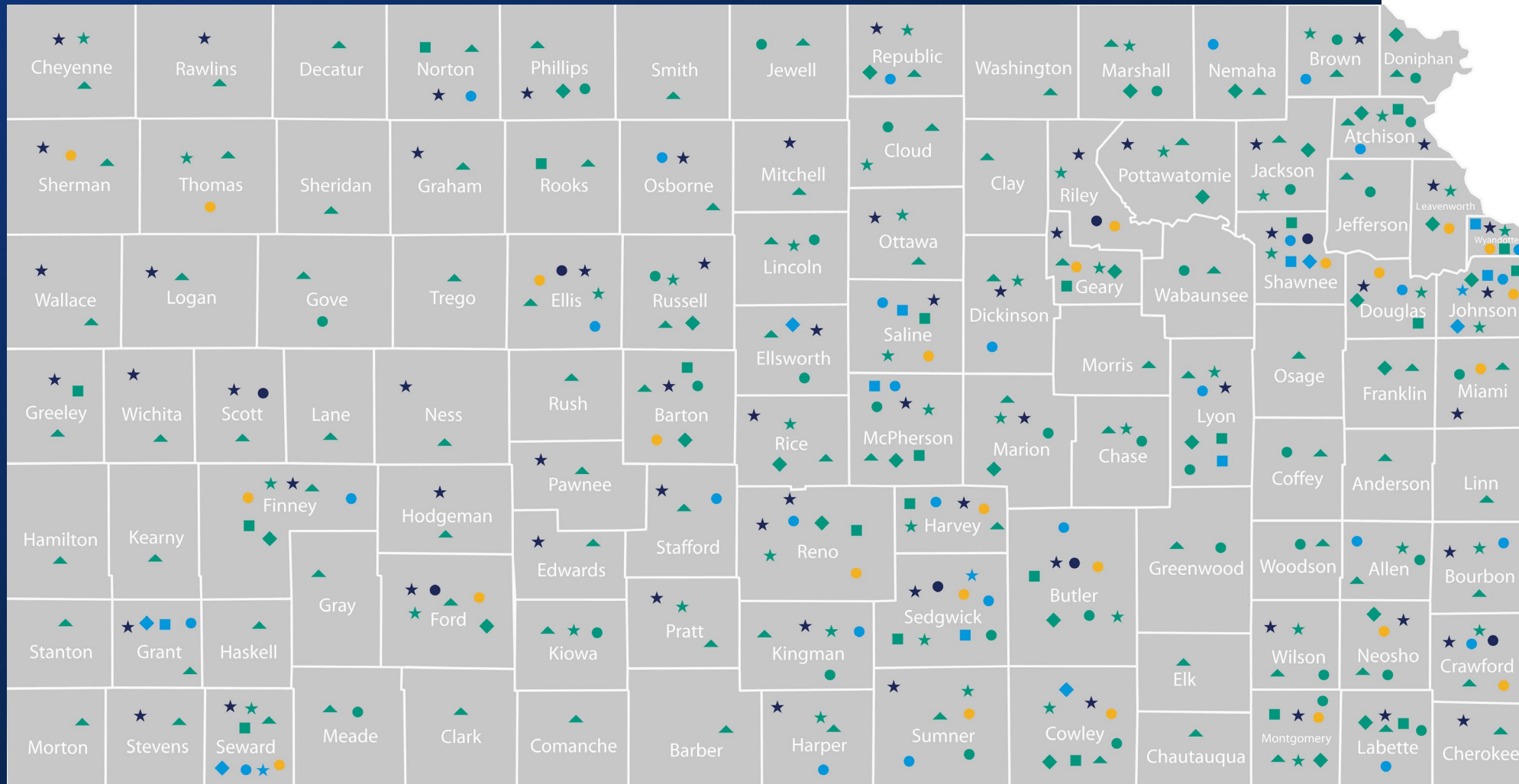


\$3.78+

BILLION CAPITAL
INVESTMENT

**51.1% increase
from 2020**

► Economic Development Impact Map



LEGEND

Business Development

Recruitment and In-State Team

● In-State Offices

★ Successes

International Division

■ Kansas International Trade Show Assistance Program

◆ Kansas International Trade and Marketing Assistance Program

● Webinar Participants

★ Exporter of the Year Finalists

Community Development

★ Kansas Creative Arts Industries Commission

● Community Development Block Grants

■ Community Service Tax Credits

◆ Kansas Main Street

▲ Rural Opportunity Zones

Workforce Development

● Workforce Centers

AD ASTRA

Incentives are one of many factors companies assess when deciding where to locate.

QUALITY OF LIFE Cost of Living Index Health Insurance Coverage Crime Rate Travel Time to Work Public Transportation System Quality Leisure Activities	BUSINESS ENVIRONMENT Government Incentives Economic Climate Regulatory Environment Unionization of Labor Force	LABOR & TALENT Employment by Occupation # of Graduates by Degree Field # of Graduates by Degree Level Educational Attainment Universities Rankings
INDUSTRY LINKAGES # of Employees by Competitors # of Competitor Establishments Industry GDP Industry Specialization	COST OF DOING BUSINESS Average Wage by Occupation Taxes Utility Costs Property Costs	INFRASTRUCTURE # of Flights per Day # of Airports # of Fiber Optics Providers Quality of Roads # of Ports



PROMOTING EMPLOYMENT ACROSS KANSAS (PEAK)



▶ PEAK PROGRAM SUMMARY

- \$1.5B in total payroll generated \$66.7M in Kansas individual income tax withholding.
- Companies retained \$43.1M (65%) of the withholding from PEAK employees who received wages at or above the county wage standard.
- \$23.5M (35%) of the withholding was remitted to Kansas as the required five percent for PEAK-eligible employees and for PEAK employees whose individual wages did not meet the county wage standard.
- Using industry-specific multipliers, 17,724 **indirect jobs** and **\$935 million of indirect earnings** are estimated to have resulted from PEAK jobs and wages reported in FY2021 (Source: KU Institute for Policy & Social Research).
- Collected claw backs on 1 project totaling \$4,257 in FY2021.

2021 PEAK Activity & ROI

43 companies signed new agreements

- 3,266 PEAK jobs projected to be created
- \$204.4M direct annual payroll projected
- \$1.258B capital investment expenditures projected

242 active agreements

- 37,141 PEAK jobs hired or retained
- \$2B direct annual payroll
- \$5.6B capital investment expenditures

\$57 in ROI per \$1 invested by the state*

\$2.4B+ generated from PEAK participant companies

\$189.6M state and local tax revenue
\$41.3B growth to the Kansas economy

* Source: Legislative Division of Post Audit, Dec. 2014

PEAK PROJECT DETAILS

Company Name	Agreement Type	Agreement Status	County	NAICS Industry
A Place for Mom, Inc.	New Location – OOS Expansion*	Active	Johnson	Other Individual and Family Services
Ad Astra Information Systems, LLC	Existing Expansion	Active	Johnson	Software Publishers
Advisors Excel Holdings, LLC	Existing Expansion	Active	Shawnee	Other Financial Investment Activities
AE Wealth Management, LLC	New Location – Start Up	Active	Shawnee	Investment Advice
Aetna, Inc.	Relocation	Active	Johnson	Offices of Other Holding Companies
AG613, LLC	Relocation	Active	Johnson	Nonresidential Property Managers
Allied National Inc.	Existing Expansion	Active	Johnson	Office Administrative Services
Alltite, Inc.	Existing Expansion*	Active	Sedgwick	Commercial and Industry Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance
Amazon.com Services, Inc.	New Location – OOS Expansion	Active	Johnson	General Warehousing and Storage
Amazon.com Services, Inc.	New Location – OOS Expansion	Active	Wyandotte	General Warehousing and Storage
American Multi-Cinema, Inc.	Relocation	Active	Johnson	Corporate, Subsidiary, and Regional Managing Offices
American Multi-Cinema, Inc.	Relocation	Active	Johnson	Corporate, Subsidiary, and Regional Managing Offices
AmeriLife Group, LLC	Relocation	Active	Johnson	All Other Insurance Related Activities
ANGI Homeservices, Inc.	Existing Expansion	Terminated	Johnson	Internet Publishing and Broadcasting and Web Search Portals
Applequist Manufacturing, Inc.	New Location – Start Up*	Active	Smith	All Other Miscellaneous Fabricated Metal Product Manufacturing
Aratana Therapeutics, Inc.	Existing Expansion	Active	Johnson	Pharmaceutical Preparation Manufacturing
Argus Consulting, Inc.	Relocation	Completed	Johnson	Engineering Services
Ascend Learning, LLC	Existing Expansion	Active	Johnson	Educational Support Services
Atlas Aerospace, LLC	Existing Expansion	Active	Sedgwick	Other Aircraft Parts and Auxiliary Equipment Manufacturing
Attentive Science, LLC	New Location – Start Up	Active	Johnson	Research and Development in Biotechnology
B & W Custom Truck Beds, Inc.	Existing Expansion*	Active	Allen	Other Motor Vehicle Parts Manufacturing
B/E Aerospace, Inc.	Relocation*	Active	Johnson	Other Aircraft Parts and Auxiliary Equipment Manufacturing
Barrier Compliance Services, LLC	Existing Expansion	Active	Johnson	All Other Specialty Trade Contractors
BASYS Processing, Inc.	Existing Expansion	Active	Johnson	Financial Transactions Processing, Reserve, and Clearinghouse Activities
BATS Global Markets Holdings, Inc.	Existing Expansion	Active	Johnson	Securities and Commodities Exchange
BATS Global Markets Holdings, Inc.	Existing Expansion	Active	Johnson	Financial Transactions Processing, Reserve, and Clearinghouse Activities

Active, Completed and Terminated PEAK Agreements in FY2021. * Agreement signed in FY2021.

PEAK PROJECT DETAILS

Company Name	Agreement Type	Agreement Status	County	NAICS Industry
Berkley Insurance Company	New Location-Start Up	Active	Johnson	All Other Insurance Related Activities
Bettis Contractors, Inc.	Existing Expansion	Active	Shawnee	Fabricated Structural Metal Manufacturing
Beyond Warehousing	Existing Expansion*	Active	Johnson	Warehousing and Storage
Bimbo Bakeries USA, Inc.	New Location – OOS Expansion	Completed	Shawnee	Commercial Bakeries
Biomin America, Inc.	New Location – OOS Expansion	Active	Johnson	Chemical and Allied Products Merchant Wholesalers
Bold Transportation, Inc.	Relocation	Completed	Wyandotte	General Freight Trucking, Local
Broderson Manufacturing Corporation	Existing Expansion	Active	Johnson	Construction Machinery Manufacturing
Buechel Stone Corporation	Existing Expansion*	Active	Cowley	Cut Stone and Stone Product Manufacturing
C.D.L. Electric Company, Inc.	Existing Expansion*	Active	Crawford	Support Activities for Rail Transportation
Camso Manufacturing USA, Ltd.	New Location – Start Up	Active	Geary	All Other Rubber Product Manufacturing
Camso Manufacturing USA, Ltd.	Existing Location	Active	Lyon	All Other Rubber Product Manufacturing
Capital Electric Construction Company, Inc.	Relocation	Active	Wyandotte	Current-Carrying Wiring Device Manufacturing
Card Compliant, LLC	Relocation	Active	Johnson	Other Computer Related Services
Cargill, Inc.	Retention	Active	Sedgwick	Flour Milling
CarMax Auto Superstores, Inc.	New Location – Start Up	Active	Johnson	Telemarketing Bureaus and Other Contact Centers
Carter-Waters, LLC	Relocation	Active	Johnson	Corporate, Subsidiary, and Regional Managing Offices,
Cereal Ingredients, Inc.	Existing Expansion	Completed	Leavenworth	All Other Miscellaneous Food Manufacturing
CertainTeed Corporation	Existing Expansion	Completed	Wyandotte	Mineral Wool Manufacturing
CertainTeed Corporation	Existing Expansion	Terminated	McPherson	All Other Plastics Product Manufacturing
Ceva U.S. Holdings, Inc.	Existing Expansion	Active	Johnson	Biological Product (except Diagnostic) Manufacturing
Churchill Container LLC	New Location – Start Up	Active	Johnson	All Other Plastics Product Manufacturing
Cingulate Therapeutics, LLC	Existing Expansion	Terminated	Johnson	Pharmaceutical Preparation Manufacturing
City Wide Franchise Company, Inc.	Existing Expansion	Active	Johnson	Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)
CivicPlus, LLC	Existing Expansion	Active	Riley	Data Processing, Hosting, and Related Services
Clemens Aviation, LLC	Existing Expansion*	Active	Sedgwick	Other Airport Operations
Cobalt Iron, Inc.	Existing Expansion*	Active	Douglas	Computer Systems Design Services

Active, Completed and Terminated PEAK Agreements in FY2021. * Agreement signed in FY2021.

PEAK PROJECT DETAILS

Company Name	Agreement Type	Agreement Status	County	NAICS Industry
ColdPoint Logistics Warehouse, LLC	Existing Expansion	Active	Johnson	Refrigerated Warehousing and Storage
Companion Protect, LLC	Existing Expansion	Active	Johnson	Other Direct Insurance (except Life, Health, and Medical) Carriers
Compass Minerals America, Inc.	Existing Expansion*	Active	Johnson	Spice and Extract Manufacturing
Composites One LLC	Relocation	Completed	Johnson	Plastics Materials and Basic Forms and Shapes Merchant Wholesalers
Concordia Technologies, LLC	Existing Expansion	Active	Cloud	All Other Miscellaneous Fabricated Metal Product Manufacturing
Concordia Technologies, LLC	New Location – Start Up	Active	Cloud	All Other Miscellaneous Fabricated Metal Product Manufacturing
Coperion K-Tron Salina, Inc.	Existing Expansion	Completed	Saline	Conveyor and Conveying Equipment Manufacturing
Creative Planning, Inc.	Existing Expansion	Active	Johnson	All Other Financial Investment Activities
CrossFirst Bank	Existing Expansion	Active	Wyandotte	Commercial Banking
CZ-USA	Existing Expansion	Active	Wyandotte	Small Arms, Ordnance, and Ordnance Accessories Manufacturing
D.H. Pace Company, Inc.	Relocation	Active	Johnson	Other Building Equipment Contractors
D.H. Pace Company, Inc.	Existing Expansion	Active	Johnson	Other Building Equipment Contractors
D.H. Pace Company, Inc.	Existing Expansion	Active	Johnson	Other Building Equipment Contractors
Dahmer Contracting Group LLC	Relocation	Completed	Johnson	Drywall and Insulation Contractors
Dairy Farmers of America, Inc.	Relocation	Active	Wyandotte	Corporate, Subsidiary, and Regional Managing Offices
DataFile Technologies, LLC	Relocation	Active	Johnson	Office Administrative Services
Deluxe Small Business Sales, Inc.	New Location – OOS Expansion	Active	Jonson	Administrative Management and General Management Consulting Service
Dex Media, Inc.	New Location – Start Up	Completed	Johnson	Media Representatives
Digital Evolution Group, LLC	Retention	Active	Johnson	Internet Publishing and Broadcasting and Web Search Portals
Digital Evolution Group, LLC	Existing Expansion	Active	Johnson	Internet Publishing and Broadcasting and Web Search Portals
Dimensional Innovations, Inc.	Existing Expansion	Active	Johnson	Custom Architectural Woodwork and Millwork Manufacturing
DSI Holdings Corporation	Relocation	Active	Johnson	Corporate, Subsidiary, and Regional Managing Offices
Dynamic Logistix LLC	Existing Expansion	Active	Johnson	Freight Transportation Arrangement
East Kansas Agri-Energy, LLC	Existing Expansion	Completed	Anderson	Ethyl Alcohol Manufacturing
EPC Real Estate Group, LLC	Relocation*	Active	Johnson	Other Activities Related to Real Estate
eSolutions Inc.*	Existing Expansion	Terminated	Johnson	Computer Systems Design Services

Active, Completed and Terminated PEAK Agreements in FY2021. * Agreement signed in FY2021.

PEAK PROJECT DETAILS

Company Name	Agreement Type	Agreement Status	County	NAICS Industry
eSolutions, Inc.	Existing Expansion	Completed	Johnson	Data Processing, Hosting, and Related Services
Essense of Australia, Inc.	Existing Expansion	Active	Johnson	Women's, Children's, and Infants' Clothing and Accessories Merchant Wholesalers
Essense of Australia, Inc.	Retention	Completed	Johnson	Women's, Children's, and Infants' Clothing and Accessories Merchant Wholesalers
Executive Flight Services, LLC	Relocation	Active	Johnson	Other Nonscheduled Air Transportaion
Fabcon Precast, LLC	Existing Expansion	Active	Linn	Other Concrete Product Manufacturing
Fairbanks Scales, Inc.	Relocation*	Active	Johnson	Scale and Balance Manufacturing
Faith Technologies, Inc.	Existing Expansion	Active	Johnson	Electrical Contractors and Other Wiring Installation Contractors
Farmobile, LLC	Existing Expansion	Active	Johnson	Data Processing, Hosing, and Related Services
Ferroloy, Inc.	Existing Expansion*	Active	Sedgwick	Iron Foundries
Figeac Aero North America, LLC	Relocation	Active	Sedgwick	Other Aircraft Parts and Auxiliary Equipment Manufacturing
Fire Door Solutions, LLC	Existing Expansion	Active	Johnson	All Other Nonresidential Specialty Trade Contractors
Flowers Baking Company of Lenexa, LLC	New Location – OOS Expansion	Active	Johnson	Commerical Bakeries
Foley Industries, Inc.	Existing Expansion	Active	Sedgwick	Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance
Genesis Corporation	New Location – OOS Expansion	Active	Johnson	Computer Systems Design Services
GHS, Inc.	New Location – Start Up	Active	Rice	Administrative Management and General Management Consulting Services
GLMV Architecture, Inc.	Existing Expansion	Terminated	Sedgwick	Architectural Services
Global Aviation Technologies LLC	Existing Expansion	Active	Sedgwick	Aircraft Manufacturing
Global Grain, LLC	New Location – Start Up*	Active	Shawnee	Farm Product Warehousing and Storage
Government Employees Insurance Company	Relocation	Active	Johnson	Direct Property and Casualty Insurance Carriers
Grant Thornton, LLP	Relocation	Completed	Johnson	Administrative Management and General Management Consulting Services
Grantham University	Relocation	Active	Johnson	Colleges, Universities and Professional School
Great West Kansas, LLC	New Location – Start Up*	Active	Finney	Refrigerated Warehousing and Storage
H.W. Lochner, Inc.	Relocation	Active	Johnson	Engineering Services
Harper Industries, Inc.	Existing Expansion	Active	Harper	Farm Machinery and Equipment Manufacturing
HCA Management Services, L.P.	Relocation	Active	Johnson	Office Administrative Services

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PEAK PROJECT DETAILS

Company Name	Agreement Type	Agreement Status	County	NAICS Industry
HD Supply Power Solutions, Ltd.	Relocation	Active	Wyandotte	Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers
Health & Benefit Systems, Inc.	Existing Expansion	Completed	Johnson	Insurance Agencies and Brokerages
Hi-Tech Weld Overlay Group, LLC	Relocation	Active	Johnson	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Services to Manufacturers
HNTB Holding, Ltd.	Relocation	Completed	Johnson	Engineering Services
Home Credit US, LLC	New Location – OOS Expansion	Terminated	Johnson	Consumer Lending
Hostess Brands, LLC	Relocation	Active	Johnson	General Warehousing and Storage
Hostess Brands, LLC	Relocation	Active	Johnson	Corporate, Subsidiary, and Regional Managing Offices
Hostess Brands, LLC	New Location – Start Up	Completed	Lyon	Frozen Cakes, Pies, and Other Pastries Manufacturing
In2itive, LLC	New Location- Start Up	Active	Johnson	Other Accounting Services
Industrial Maintenance of Topeka, Inc.	Existing Expansion*	Active	Shawnee	Conveyor and Conveying Equipment Manufacturing
Insight 2 Design, LLC	Existing Expansion	Active	Jonson	Industrial Design Services
Integris BioServices, LLC	New Location – Start Up*	Active	Johnson	Testing Laboratories
Integrity Reinforcing Bar, Inc.	New Location – Start Up	Active	Atchison	Fabricated Structural Metal Manufacturing
Intervet Inc.	Existing Expansion	Active	Johnson	Pharmaceutical and Medicine Manufacturing
Intouch Group, LLC	Existing Expansion	Active	Johnson	Marketing Consulting Services
IT Renew, Inc.	New Location – OOS Expansion	Active	Johnson	Computer Systems Design Services
J.E. Dunn Construction Company	New Location – OOS Expansion	Completed	Wyandotte	Commercial and Institutional Building Construction
Ja-Del, Inc.	Relocation*	Active	Johnson	Corporate, Subsidiary, and Regional Managing Offices
Johns Manville	Existing Expansion*	Active	McPherson	Mineral Wood Manufacturing
Kansas Protein Foods, LLC	New Location – Start Up	Active	Rice	Soybean and Other Oilseed Processing
Kendall Packaging Corporation	Existing Expansion	Active	Crawford	Plastics Packaging Film and Sheet (including Laminated) Manufacturing
KeyBank, NA	Relocation	Completed	Johnson	All Other Nondepository Credit Intermediation
KeyCentrix, LLC	Existing Expansion*	Active	Sedgwick	Software Publishers
Kiewit Corporation	Existing Expansion	Active	Johnson	Industrial Building Construction
Kindred Biosciences, Inc.	New Location – OOS Expansion	Active	Doniphan	Pharmaceutical Preparation Manufacturing
KMT Waterjet Systems, Inc.	Relocation	Active	Cherokee	Fluid Power Pump and Motor Manufacturing

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PEAK PROJECT DETAILS

Company Name	Agreement Type	Agreement Status	County	NAICS Industry
Kraft Tank Corporation	Relocation	Active	Wyandotte	Metal Tank (Heavy Gauge) Manufacturing
Kubota Tractor Corporation	New Location – OOS Expansion	Completed	Johnson	Industrial Building Construction
Learjet, Inc.	Relocation	Active	Sedgwick	Aerospace Product and Parts Manufacturing
Livestock Marketing Association	Relocation	Active	Johnson	Business Association
Loomis Armored US, LLC	Relocation*	Active	Wyandotte	Armored Car Services
Magic Kitchen, Inc.	Relocation	Active	Johnson	General Warehousing and Storage
Marathon Reprographics, Inc.	Relocation	Active	Wyandotte	Custom Computer Programming Services
MarketSphere Consulting, LLC	Relocation	Completed	Johnson	Administrative Management and General Management Consulting Services
Mars Wrigley Confectionery US LLC	New Location – Start Up	Active	Shawnee	Chocolate and Confectionery Manufacturing from Cacao Beans
Massman Construction Company	Relocation	Active	Johnson	Corporate, Subsidiary, and Regional Managing Offices
Mazuma Credit Union	Relocation	Active	Johnson	Credit Unions
MBB Inc.	Existing Expansion	Terminated	Johnson	Advertising Agencies
McFarlane Aviation, Inc.	Existing Expansion	Active	Douglas	Other Aircraft Parts and Auxiliary Equipment Manufacturing
McFarlane Aviation, Inc.	Existing Expansion	Active	Douglas	Other Aircraft Parts and Auxiliary Equipment Manufacturing
Meadowlark Dairy Nutrition, LLC	New Location- OOS Expansion	Active	Finney	Dry, Condensed, and Evaporated Dairy Product Manufacturing
Members Mortgage Services, LLC	Existing Expansion	Active	Reno	Other Activities Related to Credit Intermediation
Members Mortgage Services, LLC	Existing Expansion	Completed	Reno	Real Estate Credit
Menufy.com LLC	Existing Expansion	Active	Johnson	Internet Publishing and Broadcasting and Web Search Portal
MGPI Processing, Inc.	Existing Expansion	Active	Atchison	Other Food Manufacturing
MMGY Global, LLC	Relocation *	Active	Johnson	Advertising Agencies
Modern Manufacturing Inc.	New Location – OOS Expansion*	Active	Douglas	All Other Miscellaneous Fabricated Metal Product Manufacturing
MSB Global Resources Corporation	Existing Expansion	Active	Sedgwick	Engineering Services
Multi-Service Technology Solutions	Existing Expansion	Active	Johnson	Financial Transactions Processing, Reserve and Clearinghouse Activities
Murphy Hoffman Company	Relocation	Completed	Johnson	Corporate, Subsidiary, and Regional Managing Offices
Murphy Hoffman Company	Existing Expansion	Active	Wyandotte	Corporate, Subsidiary, and Regional Managing Offices

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PEAK PROJECT DETAILS

Company Name	Agreement Type	Agreement Status	County	NAICS Industry
MyFreightWorld Carrier Management	Existing Expansion	Active	Johnson	Process, Physical Distribution, and Logistics Consulting Services
Netsmart Technologies, Inc.	Relocation	Active	Johnson	Custom Computer Programming Services
New Direction Behavioral Health, LLC	Relocation	Active	Johnson	Other Individual and Family Services
NIC Solutions, LLC	Existing Expansion*	Active	Johnson	Data Processing, Hosting, and Related Services
NICUSA, Inc.	Existing Expansion*	Active	Johnson	Administrative Management and General Management Consulting Services
Nor-Am Ice and Cold LLC	New Location – OOS Expansion	Active	Doniphan	Refrigerated Warehousing and Storage
NOR-AM Logistics South, LLC	New Location – OOS Expansion*	Active	Ford	Refrigerated Warehousing and Storage
NorthWind Technical Services, LLC	Existing Expansion	Active	Brown	Computer Systems Design Services
Novacoast, Inc.	New Location – OOS Expansion*	Active	Sedgwick	Computer Systems Design Services
Nueterra Holdings Management, LLC	Existing Expansion	Active	Johnson	Office Administrative Services
One True Holding Company	New Location – OOS Expansion	Active	Johnson	Collection Agencies
Onspring Technologies LLC	Existing Expansion	Active	Johnson	Custom Computer Programming Services
Optiv Security Inc.	Relocation	Completed	Johnson	Computer Systems Design and Related Services
Optiv Security Inc.	Existing Expansion	Terminated	Johnson	Computer Systems Design Services
Orizon Aerostructures, LLC	New Location – OOS Expansion	Active	Neosho	Machine Shops
Orizon Aerostructures, LLC	Relocation	Active	Johnson	Other Aircraft Parts and Auxiliary Equipment Manufacturing
Overflow, LLC	New Location – Start Up	Terminated	Johnson	Administrative Management and General Management Consulting Services
Palmer Manufacturing & Tank, Inc.	New Location – Start Up	Active	Finney	Metal tank (Heavy Gauge) Manufacturing
Paragon Precision Metal, LLC	New Location – Start Up	Active	McPherson	All Other Miscellaneous Fabricated Metal Product Manufacturing
PBI-Gordon Companies, Inc.	Relocation	Active	Johnson	Corporate, Subsidiary, and Regional Managing Offices
Performance Contracting Group, Inc.	Existing Expansion	Active	Johnson	Commercial and Institutional Building Construction
Performance Contracting Group, Inc.	Retention	Completed	Johnson	Commercial and Institutional Building Construction
Pharmaceutical Research Associates, Inc.	Existing Expansion*	Active	Johnson	Research and Development in the Physical
Philadelphia Indemnity Insurance Company	Relocation	Completed	Johnson	Insurance Agencies and Brokerages
Pivot International, Inc.	Existing Expansion	Active	Johnson	Engineering Services
Plastics Extrusion Machinery, Inc.	Existing Expansion	Active	McPherson	Other Industrial Machinery Manufacturing

Active, Completed and Terminated PEAK Agreements in FY2021. * Agreement signed in FY2021.

PEAK PROJECT DETAILS

Company Name	Agreement Type	Agreement Status	County	NAICS Industry
Plastikon Healthcare, LLC	Existing Expansion	Active	Douglas	All Other Plastics Product Manufacturing
Pollen, Inc.	Existing Expansion*	Active	Johnson	Data Processing, Hosting, and Related Services
PQ Corporation	Existing Expansion	Completed	Wyandotte	All Other Basic Inorganic Chemical manufacturing
Prairie Rollers International, LLC	New Location – Start Up	Completed	Reno	Iron and Steel Pipe and Tube Manufacturing form Purchased Steel
Pretzels, LLC	New Location – OOS Expansion*	Active	Douglas	Other Food Manufacturing
Quest Analytics, LLC	Relocation	Active	Johnson	Software Publishers
Redwood Trading, LLC	Relocation	Active	Johnson	Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals)
Rees Masilionis Turley Architecture, LLC	Relocation	Completed	Johnson	Architectural Services
Reiloy USA Corporation	New Location – OOS Expansion*	Active	Sedgwick	Other Industrial Machinery Manufacturing
Reliance Label Solutions, Inc.	Existing Expansion	Completed	Miami	Commercial Printing (except Screen and Books)
Reliance Label Solutions, LLC	Existing Expansion	Active	Miami	Commercial Printing (except Screen and Books)
Reser's Fine Foods, Inc.	Existing Expansion	Active	Shawnee	Perishable Prepared Food Manufacturing
Retail Success, LLC	Existing Expansion*	Active	Johnson	Custom Computer Programming Services
RTS Administrative Service, Inc.	Existing Expansion	Active	Johnson	Freight Transportation Arrangement
RTS Administrative Service, Inc.	Existing Expansion	Active	Johnson	Freight Transportation Arrangement
Rubbermaid, Inc.	Relocation	Completed	Cowley	Urethane and Other Foam Product (except Polystyrene) Manufacturing
Russell Stover Chocolates, LLC	Relocation*	Active	Dickinson	Confectionery Manufacturing from Purchased Chocolate
Russell Stover Chocolates, LLC	Relocation*	Active	Allen	Confectionery Manufacturing from Purchased Chocolate
RX Savings, LLC	Existing Expansion	Active	Johnson	Software Publishers
S & W Waterproofing, Inc.	Relocation	Active	Johnson	All Other Specialty Trade Contractors
Saint Paul School of Theology	Relocation	Completed	Johnson	Corporate, Subsidiary, and Regional Managing Offices
Seaboard Energy Kansas, LLC	New Location – Start Up*	Active	Stevens	Other Scientific and Technical Consulting Services
Seats, Inc.	New Location – OOS Expansion	Active	Johnson	Motor Vehicle Seating and Interior Trim Manufacturing
Security Benefit Corporation	Existing Expansion	Active	Shawnee	Offices of Other Holding Companies
Security Benefit Corporation	New Location – Start Up	Active	Johnson	Offices of Other Holding Companies
SelectQuote Insurance Services	Existing Expansion	Active	Johnson	Insurance Agencies and Brokerages

Active, Completed and Terminated PEAK Agreements in FY2021. * Agreement signed in FY2021.

PEAK PROJECT DETAILS

Active, Completed and Terminated PEAK Agreements in FY2021. * Agreement signed in FY2021.

Company Name	Agreement Type	Agreement Status	County	NAICS Industry
Simmons Pet Food, Inc.	Existing Expansion	Active	Lyon	Dog and Cat Food Manufacturing
Simmons Pet Food, Inc.	Relocation	Active	Lyon	Dog and Cat Food Manufacturing
Simmons Pet Food, Inc.	Existing Expansion*	Active	Lyon	Dog and Cat Food Manufacturing
Sims Global Solutions, LLC	Existing Expansion	Active	Johnson	Freight Transportation Arrangement
Sizewise Rentals, LLC	Relocation	Active	Johnson	Corporate, Subsidiary, and Regional Managing Offices
SnapIT Solutions, LLC	Existing Expansion	Active	Johnson	Computer Systems Design Services
Sorella Group, Inc.	Existing Expansion*	Active	Wyandotte	Finish Carpentry Contractors
Spectrum Brands, Inc.	Relocation	Active	Johnson	Plumbing and Heating Equipment and Supplies (Hydronics) Merchant Wholesalers
Spirit AeroSystems, Inc.	New Location – OOS Expansion	Active	Sedgwick	Aerospace Product and Parts Manufacturing
Spirit AeroSystems, Inc.	Existing Expansion	Active	Sedgwick	Aerospace Product and Parts Manufacturing
Splintek, Inc.	Relocation	Active	Johnson	Plastics Product Manufacturing
Stackify, LLC	Relocation	Active	Johnson	Software Publishers
Standard Motor Products, Inc.	Relocation	Active	Montgomery	Motor Vehicle Electrical and Electronic Equipment Manufacturing
Sugar Creek Packing Co.	Existing Expansion*	Active	Crawford	Meat Processed from Carcasses
Sun Valley, Inc.	Existing Expansion	Active	Reno	General Freight Trucking, Long-Distance, Truckload
TAMKO Building Products LLC	Relocation	Active	Cherokee	Asphalt Shingle and Coating Materials Manufacturing
Terracon Consultants, Inc.	Existing Expansion	Active	Johnson	Engineering Services
Teva Pharmaceuticals USA, Inc.	Relocation	Completed	Johnson	Business to Business Electronic Markets
The Lower Agency Inc.	Relocation	Active	Johnson	Human Resources Consulting Services
The Redwood Group, LLC	Existing Expansion	Active	Johnson	Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals)
Tickets for Less, LLC	Existing Expansion	Terminated	Johnson	All Other Travel Arrangement and Reservation Services
Topeka Health Systems, LLC	New Location – OOS Expansion	Active	Shawnee	General Medical and Surgical Hospitals
Transcontinental Robbie Inc.	Retention	Active	Johnson	Commercial Printing (except Screen and Books)
Transport Funding, LLC	Relocation	Completed	Johnson	Sales Financing
TruComp Pipe LLC	New Location – Start Up*	Active	Franklin	Plastics Pipe and Pipe fitting Manufacturing
Tuthill Corporation	New Location – OOS Expansion*	Active	Johnson	Measuring, Dispensing, and Other Pumping Equipment Manufacturing
Union Tank Car Company	Existing Expansion	Active	Butler	Support Activities for Rail Transportation

PEAK PROJECT DETAILS

Active, Completed and Terminated PEAK Agreements in FY2021. * Agreement signed in FY2021.

Company Name	Agreement Type	Agreement Status	County	NAICS Industry
University of Kansas Hospital Authority	New Location – Start Up	Active	Wyandotte	General Medical and Surgical Hospitals
UPG Solutions, LLC	Relocation	Active	Johnson	Custom Computer Programming Services
URBN US Retail LLC	New Location – OOS Expansion*	Active	Wyandotte	General Warehousing and Storage
Viega LLC	Relocation	Active	McPherson	Fabricated Pipe and Pipe Fitting Manufacturing
Virtus, LLC	Existing Expansion	Active	Johnson	Insurance Agencies and Brokerages
Walsworth Publishing Company, Inc.	Relocation	Completed	Johnson	Corporate, Subsidiary, and Regional Managing Offices
Wells Fargo Clearing Services, LLC	Relocation	Completed	Johnson	Investment Advice
WellSky Corporation	Existing Expansion	Active	Johnson	Custom Computer Programming Services
WellSky Financial Services, LLC	Relocation*	Active	Johnson	Other Accounting Services
Wenger Manufacturing, Inc.	Existing Expansion	Active	Nemaha	Food Product Machinery Manufacturing
Western Excelsior Corporation	New Location – Start Up	Active	McPherson	All Other Miscellaneous Wood Product Manufacturing
WestPro Construction Solutions, Inc.	Relocation	Active	Wyandotte	Commercial and Institutional Building Construction
WireCo World Group, Inc.	Relocation	Active	Johnson	Corporate, Subsidiary, and Regional Managing Offices
World Fuel Services, Inc.	Relocation	Active	Wyandotte	Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals)
WWEX Franchise Holdings, LLC	Existing Expansion	Active	Johnson	Process, Physical Distribution, and Logistics Consulting Services
YRC Inc.	Relocation	Completed	Johnson	Corporate, Subsidiary, and Regional Managing Offices





HIGH PERFORMANCE INCENTIVE PROGRAM (HPIP)



► HPIP PROGRAM SUMMARY

	FY17	FY18	FY19	FY20	FY21
Number of HPIP Applications Received	42	56	52	35	36
HPIP Certifications Issued (inc. Recertifications)	291	265	304	304	280
Total Estimated Capital Expenditures of all programs	\$3.333B	\$3.03B	\$2.0B	\$2.1B	\$4.4B

- HPIP is ultimately claimed through a company's tax filings.
- This process is housed within the Kansas Department of Revenue.
- Due to tax laws specific to those returns, coupled with tax returns not being final for three years after filing, it would not be appropriate for the Department of Commerce to house or provide that data.

ROI **\$56.20**
*in business investment per
\$1 invested by the state**

* Source: Legislative Division of Post Audit, Dec. 2014

HPIP PROJECT DETAILS

County	Company
Allen	Russell Stover Chocolates, LLC
Allen	B&W Custom Truck Beds, Inc.
Allen	The Monarch Cement Company
Anderson	East Kansas Agri Energy, LLC
Atchison	Cargill, Inc.
Atchison	MGPI Processing, Inc.
Bourbon	Labconco Corporation
Brown	Schenk Process LLC
Brown	Extru-Tech, Inc.
Brown	NorthWind Technical Services, LLC
Butler	HollyFrontier El Dorado Refining, LLC
Cherokee	Mid America Pipe Fabricating & Supply Company
Cherokee	Mid America Pipe Fabricating & Supply Company
Cherokee	Mid America Pipe Fabricatng & Supply Company
Cherokee	Jayhawk Fine Chemicals Corporation
Cherokee	Tamko Building Products
Cherokee	Atec Steel Fabrication & Construction, LLC.
Cloud	Gerard Tank and Steel, INC.
Cloud	Concordia Technologies, LLC
Cloud	Cloud Ceramics
Cowley	Creekstone Farms Premium Beef, LLC
Crawford	Names & Numbers
Crawford	Pitt Plastics, Inc.
Crawford	Jake's Fireworks, Inc.
Crawford	Sugar Creek Packing Co.
Crawford	Miller's, Inc.
Crawford	The Scoular Company
Dickinson	Hodgdon Powder Co.
Dickinson	Russell Stover Chocolates, LLC
Douglas	Evergy
Douglas	Amarr Company
Douglas	McFarlane Aviation, Inc.

County	Company
Douglas	Screen-It Graphics of Lawrence, Inc.
Ellsworth	Moly Manufacturing Inc.
Ellsworth	Cashco, Inc.
Finney	Reeve Agri Energy, Inc.
Finney	Bonanza BioEnergy, LLC
Finney	Mies and Sons Trucking, LLC
Finney	Mies and Sons Trucking, LLC
Ford	Koch Fertilizer Dodge City, LLC
Franklin	Retail Distribution West, LLC
Geary	UPU Industries, Inc.
Gove	Western Plains Energy, LLC
Greeley	The Scoular Company
Hamilton	Scoular Co.
Harper	Harper Industries Inc.
Harper	Harper Industries Inc.
Harvey	Excel Industries, Inc.
Johnson	AG613, LLC
Johnson	Hostess Brands, LLC - HQ
Johnson	Nations Holding Company
Johnson	Reliable Caps, LLC
Johnson	FSC, Inc.
Johnson	Bayer HealthCare Corporation
Johnson	Wilbert Funeral Services, Inc.
Johnson	Seaboard Corporation
Johnson	Choice Solutions, LLC
Johnson	Performance Contracting Group, Inc
Johnson	Allied National, Inc.
Johnson	Midwest Trust Company, INC.
Johnson	Compass Minerals America, Inc
Johnson	Intervet Inc.
Johnson	B/E Aerospace, Inc.
Johnson	BNSF Railway Company

County	Company
Johnson	TransAm Trucking, Inc.
Johnson	Custom Foods, Inc.
Johnson	Quest Diagnostics Clinical Laboratories, Inc.
Johnson	Shamrock Trading Corporation
Johnson	W&R Corporate, LLC
Johnson	Tortoise Capital Advisors, LLC
Johnson	Farmobile, LLC
Johnson	Intouch Group, LLC
Johnson	Data Locker Inc.
Johnson	YRC, Inc.
Johnson	YRC Enterprise Services, Inc.
Johnson	Netsmart Technologies, Inc.
Johnson	CrossFirst Bank
Johnson	U.S. Bank
Johnson	Caravan Ingredients, Inc.
Johnson	AG613, LLC
Johnson	Sparhawk Laboratories, Inc.
Johnson	Deffenbaugh Industries, Inc.
Johnson	Meara Welch Browne, P.C.
Johnson	Shamrock Trading Corporation
Johnson	TSVC, Inc.
Johnson	State Farm Insurance
Johnson	Health Midwest Ventures Group, Inc.
Johnson	Broderson Manufacturing Corp.
Johnson	MMGY Global, LLC
Johnson	BStock LLC
Johnson	DataFile Technologies
Johnson	Fairbanks Scales, Inc.
Johnson	A Place for Mom, Inc.
Johnson	Garmin International, Inc.
Johnson	Neu Consulting Group, LLC
Johnson	Elecsys International, LLC

HPIP PROJECT DETAILS

County	Company
Johnson	Hostess Brands, LLC - HQ
Johnson	Card Compliant
Johnson	SnapIT Solutions, LLC
Johnson	MBB, Inc.
Johnson	Rx Savings, LLC
Johnson	Noatum Logistics
Johnson	Sprint United Management Company
Johnson	Mission Electronics, Inc.
Johnson	Dimensional Innovations, Inc.
Johnson	Continuity of Operations Planning, LLC
Johnson	ScriptPro, LLC
Johnson	MidContinental Chemical Company, Inc.
Johnson	Breit Technologies, LLC
Johnson	Seaboard Corporation
Johnson	Wachter, Inc.
Johnson	Choice Solutions, LLC
Johnson	Fire Door Solutions, LLC
Johnson	Assessment Technologies Institute, LLC
Johnson	Ascend Learning, LLC
Johnson	WellSky Corporation
Johnson	NetStandard, Inc.
Johnson	Black & Veatch Corporation
Johnson	Black & Veatch Special Projects Corporation
Johnson	Black & Veatch Corporation
Johnson	Kiewit Power Constructors Company
Johnson	The Redwood Group, LLC
Johnson	Sportsman CapNetwork
Johnson	Grundfos Pumps Corporation
Johnson	Hostess Brands, LLC – HQ
Johnson	Garmin International, Inc.
Johnson	Garmin International, Inc.
Johnson	W&R Corporate, LLC

County	Company
Johnson	Neu Consulting Group, LLC
Johnson	Optiv Security, Inc.
Johnson	Reliable Caps, LLC
Johnson	Kiewit Energy Group, Inc.
Johnson	Kiewit Corporation
Johnson	Kiewit Power Constructors Company
Johnson	Kiewit Engineering Group, Inc.
Johnson	Kiewit Engineering Group, Inc.
Johnson	The Industrial Company (TIC)
Johnson	Wilbert Funeral Services, Inc.
Johnson	American Multi-Cinema, INC.
Johnson	Sprint United Management Company
Johnson	Embarq Management Company
Johnson	NICUSA, Inc.
Johnson	NIC Solutions, LLC
Johnson	Poole Fire Protection, Inc.
Johnson	D.H. Pace Company, Inc.
Johnson	BATS Global Markets Holdings, Inc.
Johnson	Custom Foods, Inc.
Johnson	Integris BioServices, LLC
Johnson	Flowers Baking Company of Lenexa, LLC
Johnson	Flowers Baking Company of Lenexa, LLC
Johnson	Flowers Baking Company of Lenexa, LLC
Johnson	Massman Construction Company
Johnson	Flowers Baking Company of Lenexa, LLC
Kingman	Farrar Corporation
Labette	Tank Connection, LLC
Leavenworth	Marlow White Uniforms, Inc.
Leavenworth	Young Sign Co.
Leavenworth	Great Western Manufacturing Company, Inc.
Leavenworth	HMC Performance Coatings
Leavenworth	Cereal Ingredients, Inc.

County	Company
Leavenworth	Heatron, Inc.
Leavenworth	Zephyr Products Inc.
Leavenworth	LPF High Performance Coatings, LLC
Logan	Oakley Ag Center LLC
Logan	The Scoular Company - Winona
Lyon	Simmons Pet Food, Inc.
Lyon	Hill's Pet Nutrition, Inc.
Lyon	Cargill, Incorporated
Marion	Countryside Feed, LLC
Marion	Countryside Feed, LLC
Marion	Barkman Honey, LLC
Marshall	Landoll Corporation
Marshall	Landoll Corporation
McPherson	CHS McPherson Refinery, Inc
McPherson	RK Concrete Construction, Inc.
McPherson	Tortilla King, Inc.
McPherson	Viega, LLC
McPherson	Piping Technology company
McPherson	Johns Manville Corporation
McPherson	Plastics Extrusion Machinery, Inc.
McPherson	The Bradbury Company, Inc.
McPherson	The Bradbury Company, Inc.
Miami	Reliance Label Solutions, LLC
Miami	Splashtacular
Mongomery	Coffeyville Resources Refining and Marketing
Mongomery	Coffeyville Resources Nitrogen Fertilizers, LLC
Nemaha	Countryside Feed, LLC
Nemaha	Wenger Manufacturing, Inc.
Nemaha	C.J. Foods, Inc.
Nemaha	Koch & Company, Inc.
Neosho	Ash Grove Cement Company
Neosho	Ash Grove Cement Company

HPIP PROJECT DETAILS

County	Company
Osborne	Scoular Co.
Ottawa	The Scoular Company
Phillips	Prairie Horizon Agri-Energy, LLC
Phillips	Bartlett Grain Company, LP
Pottawatomie	Evergy
Pottawatomie	R-Tech Tool & Machine, Inc.
Pratt	The Scoular Company - Corporate
Rawlins	Surefire Electronics
Reno	American Packaging Corp-Flex
Reno	Data Center, Inc.
Reno	Kansas Protein Foods, LLC
Rice	Compass Minerals America, Inc.
Rice	Kansas Ethanol, LLC
Riley	CivicPlus, Inc.
Russell	PureField Ingredients, LLC
Saline	SFC Global Supply Chain, Inc.
Saline	The Scoular Company
Saline	Cargill, Inc.
Saline	Exline, INC.
Sedgwick	Metal-Fab, Inc.
Sedgwick	Open Road Brands, LLC
Sedgwick	Flint Hills Resources, LC
Sedgwick	Koch Ag and Energy Solutions, LLC
Sedgwick	Fiber Dynamics, Inc.
Sedgwick	Diversified Services, Inc.
Sedgwick	Element/ICM, Inc.
Sedgwick	King of Freight
Sedgwick	Aat.aero, Inc.
Sedgwick	Cargill, Inc.
Sedgwick	Alltite, Inc.

County	Company
Sedgwick	Airxcel, Inc.
Sedgwick	Equity Bank
Sedgwick	Koch Engineered Solutions, LLC
Sedgwick	Fidelity Bank
Sedgwick	Foley Rebuild Center, LLC
Sedgwick	Metal Finishing Company, Inc.
Sedgwick	Koch Ag and Energy Solutions, Inc.
Sedgwick	Garmin International, Inc.
Sedgwick	Occidental Chemical Corporation
Sedgwick	Flint Hills Resources, LC
Sedgwick	Spirit AeroSystems, Inc.
Sedgwick	Youngers and Sons Manufacturing Company, Inc.
Sedgwick	Koch Business Solutions, LP
Sedgwick	Kice Industries, Inc.
Sedgwick	Element/ICM, Inc.
Sedgwick	Beran Ready Mix North, LLC
Sedgwick	Textron Aviation, Inc.
Seward	Arkalon Ethanol LLC
Shawnee	HME, Inc.
Shawnee	Mars Wrigley Confectionery US, LLC
Shawnee	PTMW, Inc.
Shawnee	BNSF Railway Company
Shawnee	Bimbo Bakeries
Shawnee	Hill's Pet Nutrition, Inc.
Shawnee	Frito-Lay, Inc.
Shawnee	HME, Inc.
Sheridan	Hoxie Implement Co Inc.
Stevens	Seaboard Energy
Sumner	Scoular Co.
Sumner	Diversified Services, Inc.

County	Company
Thomas	Advantage Architectural Woodwork, LLC
Wyandotte	Sorella Group, Inc.
Wyandotte	BNSF Railway Company
Wyandotte	Cerner Corporation
Wyandotte	Missouri Kansas Supply Co., Inc.
Wyandotte	DB2 Services, Inc.
Wyandotte	Zeolyst International
Wyandotte	Best Harvest Bakeries
Wyandotte	Plastic Packaging Technologies, LLC
Wyandotte	Associated Wholesale Grocers, Inc.
Wyandotte	Capital Electric Construction Company, inc.
Wyandotte	INX International Ink Co.
Wyandotte	Keebler Company
Wyandotte	BNSF Railway Company
Wyandotte	CertainTeed Corporation
Wyandotte	Kiewit Power Constructors Company
Wyandotte	Kraft Tank Corporation





Dodge City

Rural Opportunity Zones (ROZ)



ROZ 2021 NEW COUNTIES

In 2021, 18 new counties now have a ROZ designation.

New 2021 ROZ County	CY2020 Population	New 2021 ROZ County	CY2020 Population
Atchison	16,073	Geary	31,670
Barton	25,779	Harvey	34,429
Cowley	34,908	Jefferson	19,043
Crawford	38,818	Lyon	33,195
Dickinson	18,466	McPherson	28,542
Ellis	28,553	Miami	34,237
Finney	36,467	Osage	15,949
Ford	33,619	Pottawatomie	24,383
Franklin	25,544	Seward	21,428

State Budget for student loan assistance distributions scheduled Oct/Nov 2021
Grant: **\$700,000**
Allocated as of 10/19/2021: **\$505,728.87**

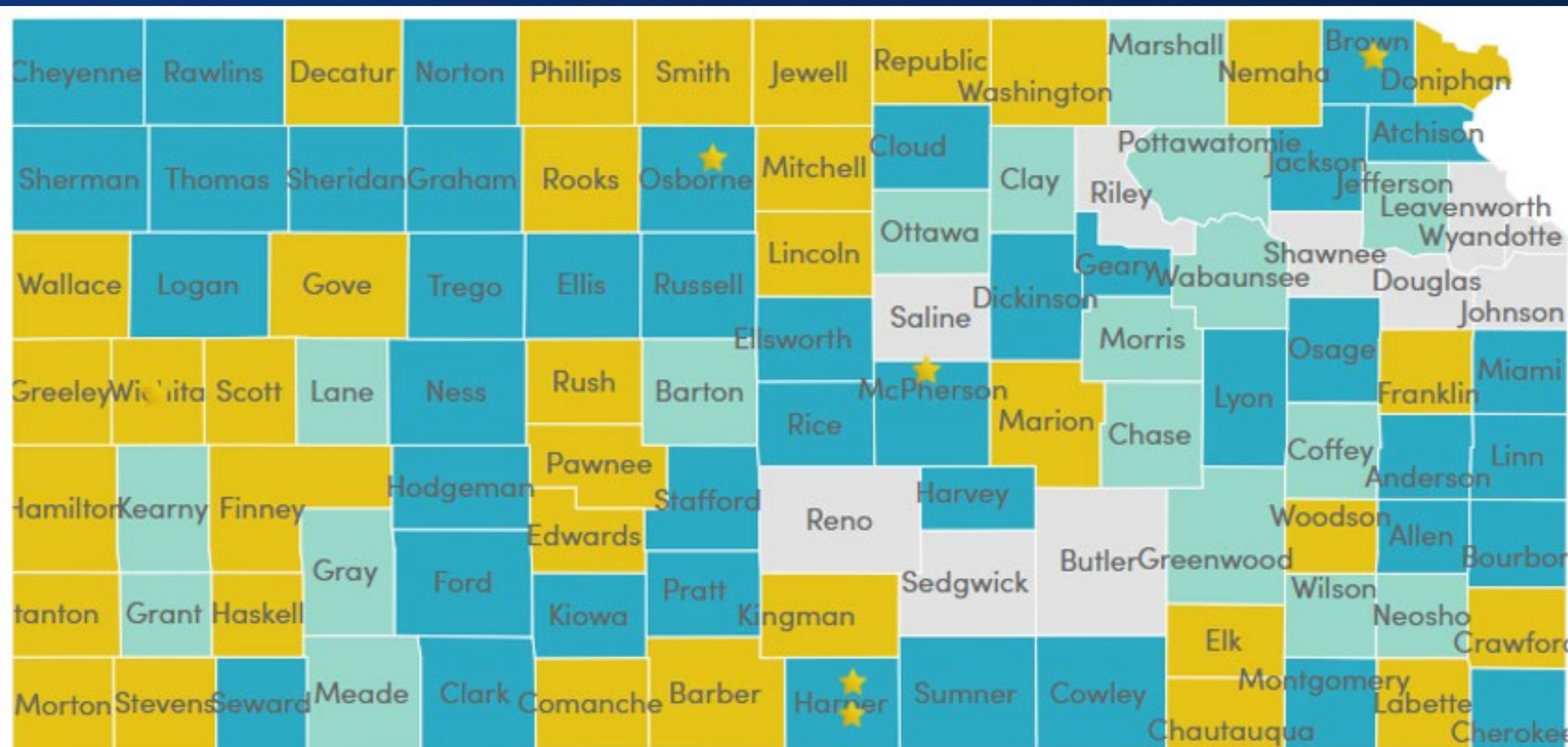
► ROZ PROGRAM SUMMARY

Student Loan Applicants	Total Applications	4,220
	Total Participated	1,874
	Currently Active	370
	Completed 5 Years	463
	Withdrew Due to Early Loan Repayment	74
	Disqualified	437
	Waiting for Sponsor	148

*Tax Credit Applicants <i>*data provided by KDOR</i>	Tax Year	Filers	Average Tax Credit
	2012	104	\$2,535.19
	2013	259	\$2,221.36
	2014	342	\$2,833.03
	2015	420	\$3,070.08
	2016	492	\$2,733.01
	2017	524	\$3,303.67
	2018	503	\$3,835.15
	2019	497	\$3,945.26
	2020	481	\$3,763.87
	2021		



► ROZ ANNUAL PARTICIPANTS



- Not ROZ
- County supports the Student Loan program
- City/County Sponsorships*
- City, Employer, and Foundation Sponsorships only
- Does not Support Student Loan Program for 2021

*Brown County sponsored by Hiwa the Foundation.





JOB CREATION FUND (JCF)



▶ JCF PROJECT DETAILS

Eligibility Criteria	Company Name	Loan Style	NAICS Code	County	Existing Jobs	Retained Jobs	Proposed New Jobs	Proposed Cap Ex	Award Amount
1	Accelerate360, LLC	Milestone	493110	Johnson	30	30	167	\$31,640,000.00	\$591,000.00
4	Airxcel, Inc	Forgivable	333415	Sedgwick	661	661	56	\$4,338,960.00	\$200,000.00
8	Farmada LLC	Milestone	333111	Saline	N/A	N/A	N/A	N/A	\$4,180.97
1	Great Plains Manufacturing, Inc.	Milestone	333111	Saline	0	0	100	\$43,900,000.00	\$500,000.00
2	Human Plant Solutions L.L.C	Milestone	313310	Sedgwick	0	0	010	\$600,000.00	\$100,00.00
2	Integris BioServices LLC	Milestone	541380	Johnson	0	0	288	\$37,000,000.00	\$100,000.00
1	National Lead for America	Milestone	925120	Ford	3	3	38	\$300,000.00	\$200,000.00
2	Novacoast, Inc.	Milestone	541512	Sedgwick	0	0	62	\$1,299,050.00	\$100,000.00
2	Prosperiti Builders	Milestone	321992	Montgomery	0	0	119	\$19,822,405.00	\$100,000.00
1	Seaboard Energy Kansas, LLC	Milestone	541690	Stevens	8	8	57	\$220,000,000.00	\$200,000.00
8	Shield Industries Inc. Db a ShieldAg	Milestone	333111	Reno	N/A	N/A	N/A	N/A	\$2,816.42
2	Sicut North America Inc.	Milestone	32619	Wilson	0	0	132	\$41,000,000.00	\$200,000.00
8	SureFire Ag Systems, Inc.	Milestone	423800	Rawlings	N/A	N/A	N/A	N/A	\$502.61
2	Tmone, LLC dba Mass Markets	Milestone	561422	Sedgwick	0	0	500	\$1,500,000.00	\$550,000.00
1	Torch Research, LLC	Milestone	541990	Johnson	41	41	490	\$52,500,000.000	\$1,750,000.00
2	URBN US Retail LLC	Milestone	493110	Wyandotte	0	0	1900	\$300,000,000.00	\$5,000,000.00
				Totals	743	743	3919	\$753,830,415.00	\$9,598,500.00

Eligibility Criteria

- 5 projects - (1) Major expansion of an existing Kansas Commercial enterprise
- 7 projects - (2) Potential location of the operations of a major employer
- 1 project - (4) Potential departure from Kansas or the substantial reduction of the operations of a major Kansas employer
- 3 projects - (8) Other unique economic development opportunity

ROI **\$39.60**
*in business investment per
 \$1 invested by the state**



KANSAS CITY

KANSAS INDUSTRIAL TRAINING & RETRAINING (KIT-KIR)



▶ KIT-KIR PROGRAM SUMMARY

	FY19	FY20	FY21
KIT Projects	52	58	47
KIR Projects	24	34	31
KIT Jobs	1809	2750	1772
KIR Jobs	1983	3386	1381
Total Funds Awarded	\$1,004,108	\$1,351,003	\$871,879

During the 2020 legislative session, Senate Bill 65, decoupling KIT and KIR from the High Performance Incentive Program, was signed into law.

PROGRAM COMPARISON: 2010 → 2021

2010

\$2.8
MILLION
available funds

\$2,000 per trainee (max)
\$408 average award/trainee

2021

\$900,000
available funds

\$550 per trainee (max)
\$343.50 average award/trainee

RETURN ON INVESTMENT

\$44.60 *in ROI per \$1
invested by the state**

* Source: Legislative Division of Post Audit, Dec. 2014

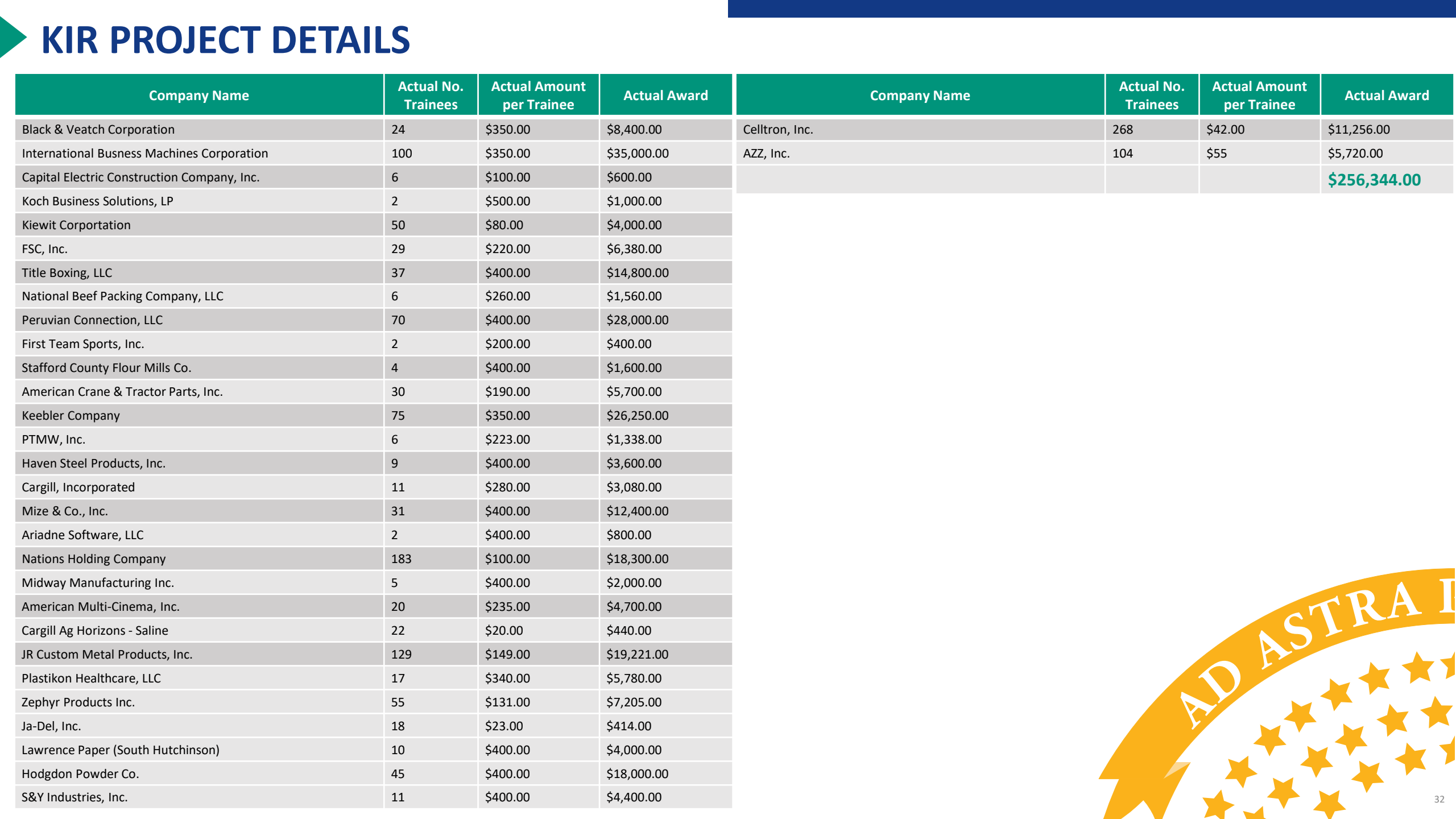
KIT PROJECT DETAILS

Company Name	Actual No. Trainees	Actual Amount per Trainee	Actual Award
Rx Savings, LLC	41	\$500.00	\$20,500.00
Koch Engineered Solutions, LLC	1	\$500.00	\$500.00
NICUSA, Inc.	4	\$350.00	\$1,400.00
BATS Global Markets Holdings, Inc.	19	\$450.00	\$8,550.00
NIC Solutions, LLC	5	\$400.00	\$2,000.00
Hyland LLC Olathe	10	\$450.00	\$4,500.00
LaborChart, Inc.	30	\$450.00	\$13,500.00
MMGY Global, LLC	50	\$400.00	\$20,000.00
Integris BioServices, LLC	180	\$200.00	\$36,000.00
Great Plains Manufacturing, Inc.	20	\$210.00	\$4,200.00
Health Midwest Ventures Group, Inc.	1	\$500.00	\$500.00
Elsey Holdngs LLC	5	\$400.00	\$2,000.00
Optiv Security, Inc.	40	\$450.00	\$18,000.00
Spirit AeroSystems, Inc.	167	\$100.00	\$16,700.00
Kiewit Power Constructors Company	2	\$500.00	\$1,000.00
Intervet Inc.	5	\$200.00	\$1,000.00
KeyCentrix, LLC	16	\$400.00	\$6,400.00
Johns Manville Corporation	34	\$450.00	\$15,300.00
RTS Administrative Service, Inc.	75	\$400.00	\$30,000.00
Fairbanks Scales, Inc.	5	\$400.00	\$2,000.00
Schenck Process	22	\$450.00	\$9,900.00
Insight 2 Design, LLC	5	\$400.00	\$2,000.00
Seaboard Energy	40	\$450.00	\$18,000.00
The Scoular Company	16	\$400.00	\$6,400.00
Garmin International, Inc.	19	\$400.00	\$7,600.00
Novacoast Inc.	40	\$450.00	\$18,000.00
Advisors Excel Holdings, LLC	52	\$400.00	\$20,800.00
A Place for Mom, Inc.	160	\$400.00	\$64,000.00
Attentive Science	4	\$550.00	\$2,200.00

Company Name	Actual No. Trainees	Actual Amount per Trainee	Actual Award
Nations Holding Company	155	\$400.00	\$62,00.00
Camso Manufacturing USA	68	\$400.00	\$27,200.00
Old Dominion Freight Line	13	\$400.00	\$5,200.00
Plastic Packaging Technologies, LLC	30	\$400.00	\$12,000.00
ScriptPro, LLC	18	\$400.00	\$7,200.00
B/E Aerospace, Inc.	17	\$400.00	\$6,800.00
TVH Parts Co.	8	\$400.00	\$3,200.00
Plastikon Healthcare, LLC	23	\$400.00	\$9,200.00
Modern Manufacturing Ltd.	40	\$400.00	\$16,000.00
Accelerate 360	21	\$300.00	\$6,300.00
GEICO	55	\$400.00	\$22,000.00
Excel Industries, Inc.	31	\$350.00	\$10,850.00
Great Plains Manufacturing, Inc.	20	\$400.00	\$8,000.00
Superior Holding, Inc.	25	\$460.00	\$11,500.00
B&W Custom Truck Beds, Inc.	30	\$400.00	\$12,000.00
Central States Marketing and Manufacturing	3	\$400.00	\$1,200.00
Haven Steel Products, Inc.	12	\$400.00	\$4,800.00
Retail Distribution West, LLC	135	\$275.00	\$37,125.00

\$615,525.00





KIR PROJECT DETAILS

Company Name	Actual No. Trainees	Actual Amount per Trainee	Actual Award
Black & Veatch Corporation	24	\$350.00	\$8,400.00
International Business Machines Corporation	100	\$350.00	\$35,000.00
Capital Electric Construction Company, Inc.	6	\$100.00	\$600.00
Koch Business Solutions, LP	2	\$500.00	\$1,000.00
Kiewit Corporation	50	\$80.00	\$4,000.00
FSC, Inc.	29	\$220.00	\$6,380.00
Title Boxing, LLC	37	\$400.00	\$14,800.00
National Beef Packing Company, LLC	6	\$260.00	\$1,560.00
Peruvian Connection, LLC	70	\$400.00	\$28,000.00
First Team Sports, Inc.	2	\$200.00	\$400.00
Stafford County Flour Mills Co.	4	\$400.00	\$1,600.00
American Crane & Tractor Parts, Inc.	30	\$190.00	\$5,700.00
Keebler Company	75	\$350.00	\$26,250.00
PTMW, Inc.	6	\$223.00	\$1,338.00
Haven Steel Products, Inc.	9	\$400.00	\$3,600.00
Cargill, Incorporated	11	\$280.00	\$3,080.00
Mize & Co., Inc.	31	\$400.00	\$12,400.00
Ariadne Software, LLC	2	\$400.00	\$800.00
Nations Holding Company	183	\$100.00	\$18,300.00
Midway Manufacturing Inc.	5	\$400.00	\$2,000.00
American Multi-Cinema, Inc.	20	\$235.00	\$4,700.00
Cargill Ag Horizons - Saline	22	\$20.00	\$440.00
JR Custom Metal Products, Inc.	129	\$149.00	\$19,221.00
Plastikon Healthcare, LLC	17	\$340.00	\$5,780.00
Zephyr Products Inc.	55	\$131.00	\$7,205.00
Ja-Del, Inc.	18	\$23.00	\$414.00
Lawrence Paper (South Hutchinson)	10	\$400.00	\$4,000.00
Hodgdon Powder Co.	45	\$400.00	\$18,000.00
S&Y Industries, Inc.	11	\$400.00	\$4,400.00

Company Name	Actual No. Trainees	Actual Amount per Trainee	Actual Award
Celltron, Inc.	268	\$42.00	\$11,256.00
AZZ, Inc.	104	\$55	\$5,720.00
			\$256,344.00





COMMUNITY DEVELOPMENT BLOCK GRANTS (CDBG)

SALINA



CDBG PROJECT DETAILS

Grantee	Grant Type	Project Description	Award Amount
Alma	Community Facility	Gas	\$600,000
Arkansas City	Community Facility	Street	\$455,000
Atchison	Economic Dev.	Commercial Rehab.	\$250,000
Caldwell	Water/Sewer	Water	\$600,000
Chetopa	Water/Sewer	Sewer	\$600,000
Coffeyville	Community Facility	Street	\$574,320
Concordia	Community Facility	Demolition	\$48,975
Cottonwood Falls	Community Facility	Street	\$499,125
El Dorado	Economic Dev.	Commercial Rehab.	\$250,000
Emporia	Water/Sewer	Sewer	\$700,000
Eureka	Community Facility	Street	\$600,000
Fall River	Water/Sewer	Sewer	\$360,000
Fowler	Housing	Housing	\$300,000
Fredonia	Community Facility	Storm Drainage	\$261,425
Great Bend	Community Facility	Street	\$600,000
Haysville	Community Facility	Street	\$342,000
Highland	Water/Sewer	Water	\$600,000
Holton	Community Facility	Fire Truck	\$600,000
Horton	Community Facility	Ballfield	\$190,050
Independence	Water/Sewer	Sewer	\$700,000
Iola	Community Facility	Fire Truck	\$350,000

Grantee	Grant Type	Project Description	Award Amount
Kingman	Housing	Housing	\$300,000
LeRoy	Economic Dev.	Commercial Rehab.	\$250,000
Lincoln County	Community Facility	Storm Siren	\$35,763
Mankato	Water/Sewer	Water	\$600,000
Marion	Economic Dev.	Commercial Rehab.	\$250,000
McPherson County	Urgent Need	Sewer	\$314,118
Toronto	Water/Sewer	Water	\$550,000
Valley Falls	Community Facility	Street	\$115,950
Vermillion	Water/Sewer	Water	\$250,000
Wilson	Housing	Housing	\$300,000

\$14,453,830

Total Awarded Amount

\$391,000

Average Award Amount





COMMUNITY SERVICE TAX CREDIT PROGRAM (CSP)



CSP PROJECT DETAILS

Applicant Name	County	Project Description	Awarded \$	TC %
Aging Well, Inc.	Geary	Aging Well Senior Living Campus	\$197,500.00	50%
Atchison county Community Schools Education Foundation	Atchison	Multi-Purpose Room Construction Project	\$197,500.00	70%
Caney Valley Agape Network, Inc.	Montgomery	SE Kansas "Our Home" Produce Food Bank	\$96,775.00	70%
Catholic Charities Wichita	Sedgwick	Adult Day Services Outdoor Recreation Area	\$118,500.00	50%
CKF Addiction Treatment, Inc.	Saline	Path to Transformational Health Campaign	\$197,500.00	50%
Cosmosphere, Inc.	Reno	Virtual STEM content and museum experiences for underserved Kansas students	\$197,500.00	50%
Down Syndrome Guild of Greater Kansas City, Inc.	Johnson	Down Syndrome Guild Lifelong Learning campus	\$197,500.00	50%
Elizabeth B Ballard Community Center, Inc.	Douglas	Building Renovations	\$168,935.00	50%
Emporia Arts Council	Lyon	EAC Children's Innovation Laboratory, classrooms & Theatre	\$140,343.50	50%
Flnthills Services, Inc.	Butler	Andover Day Program Expansion	\$118,500.00	70%
Friends of JCDS, Inc.	Johnson	Affordable and Accessible Housing for Adults with Intellectual and Developmental Disabilities in Johnson County	\$63,200.00	50%
Friends of the Topeka Zoo, Inc.	Shawnee	Camp Cowabunga Phase 2 – Giraffe and Friends	\$197,500.00	50%
Golden Belt Community Foundation	Barton	Advancing Barton County's Childcare Development (ABCD) Campaign	\$200,00.00	70%
Greeley County Health Services, Inc.	Greeley	G+ Kids	\$33,180.00	70%
Hetlinger Development Services, Inc.	Lyon	Planting Hope: An Initiative to Enrich Lives and Expand Horizons	\$79,000.00	50%
High Plains Housing Development Corporation	Finney	3D Printed Housing - "Homes on the Affordability Range"	\$197,500.00	70%
Kansas City Kansas Community College Foundation	Wyandotte	Kansas City Community College Downtown Community Education Center	\$197,500.00	50%
Kidron Bethel Retirement Services, Inc.	Harvey	Kidron Bethel Village Live Forward: New Education Center and Community Space/Chapel	\$197,500.00	70%
Kismet Public Library Foundation	Seward	Kismet Public Safe Room	\$71,890.00	70%
Labette Health Foundation	Labette	Independence Healthcare Center Expansion Project	\$197,500.00	70%
Solomon Valley Manor	Rooks	Long Term Care Facility New Build	\$197,500.00	70%
Sprout House Learning Center Inc.	McPherson	Sprout House Learning Center Building Project	\$200,000.00	70%
The League 42 Foundation	Sedgwick	League 42 Youth Education Center	\$197,500.00	50%
Valley Hope Association	Norton	Norton Extended Treatment & Sober Health Campaign	\$35,550.00	70%
William Newton Memorial Hospital	Cowley	Calling for Quality Care: WNH Nurse Call System	\$197,500.00	70%
Young Men's Christian Association of Salina, Kansas	Saline	Outdoor Education & Recreation Project	\$200,00.00	60%

26 Total Number of Awards

\$4,093,370.50 Total Amount Awarded

\$157,437.33 Average Award



SALES TAX REVENUE **(STAR) BONDS**



► STAR BONDS PROJECT DETAILS

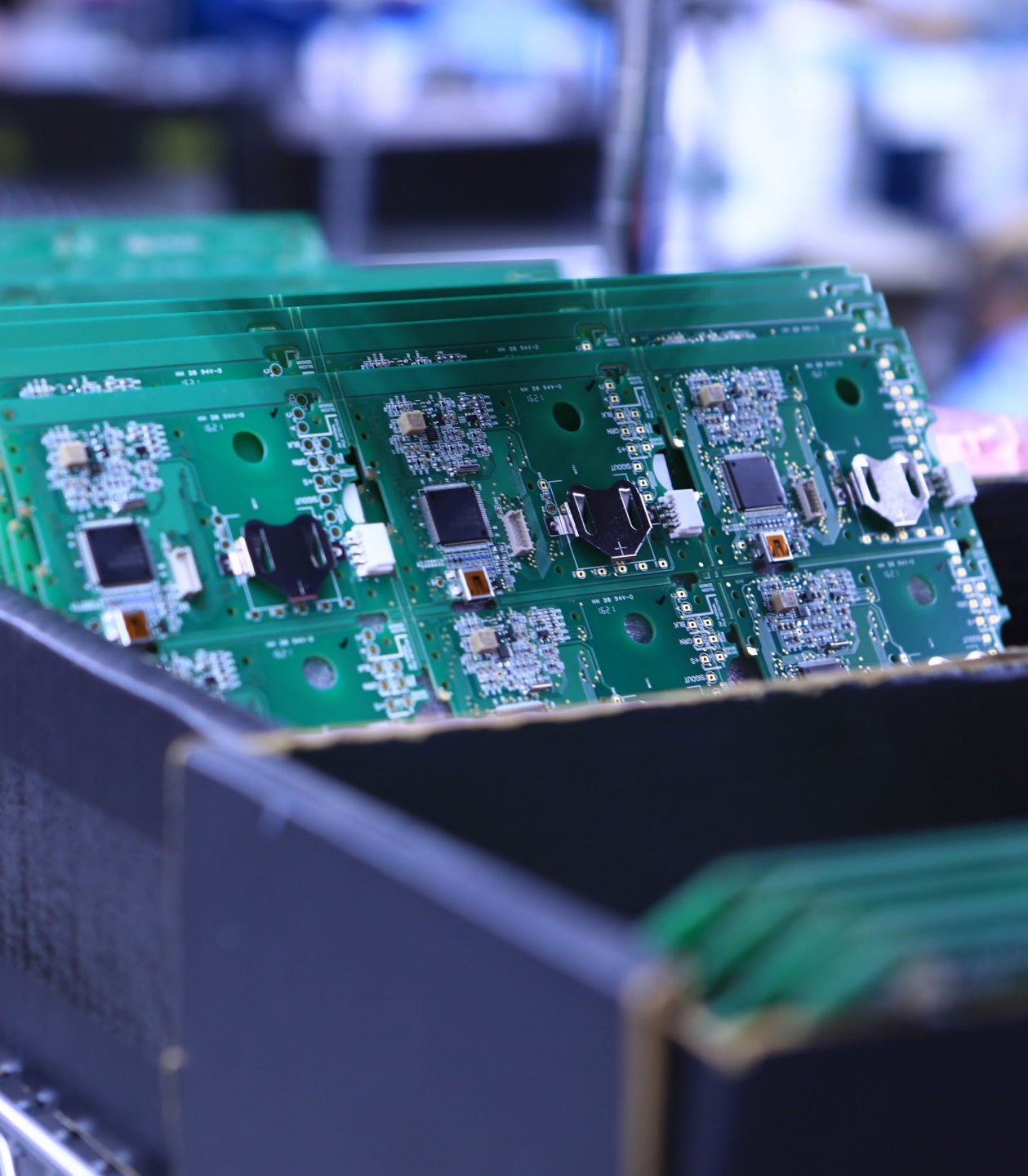
Project Name	City	Project Status
Sports of the World Complex	Garden City	In Process
Prairie Fire Museum	Overland Park	Operational
BluHawk Arena and Fieldhouse	Overland Park	In Process
Boot Hill Museum	Dodge City	Operational, In Process
Field Station: Dinosaurs	Derby	Operational, In Process
Competition Aquatic Center, Ball Field, Softball and Baseball	Goddard	In Process
Amelia Earhart Museum	Atchison	Operational
Flint Hills Discovery Center Museum	Manhattan	Operational
Heartland Park Racetrack	Topeka	Operational
Salt Mine Museum	Hutchinson	Operational
NASCAR Track	Kansas City	Operational
Village West Entertainment and Retail Area	Kansas City	Operational
Professional Soccer Stadium	Kansas City	Operational
Schlitterbahn Waterpark	Kansas City	Inactive
Soccer Facility for Men's National Team Training Center	Kansas City	Operational
American Royal	Kansas City	In Process
Fieldhouse and Antique Car Museum	Salina	Operational
K-96 and Greenwich Sports Complex	Wichita	Operational
Riverwalk, Riverbank Improvements, Baseball Stadium	Wichita	Operational, In Process



KANSAS CITY



**Annual report will be released the week of Jan. 31, 2022.
Additional project details will be available at that time.*



ANGEL INVESTORS **TAX CREDIT**





Angel Investors Tax Credit Program

Designed to bring together accredited investors with qualified **Kansas companies seeking seed and early-stage investment.**

- Accredited investors are allowed a 50% tax credit on their cash investment of up to \$100,000 in tax credit for a given year, in a business that qualifies as a certified business as defined in Statute.
- For each tax year, an Angel Investor shall not be entitled to claim tax credits under this Act for more than \$350,000.
- Currently, the Department of Commerce is provided an allotment of \$6 Million in tax credits annually for distribution to certified businesses.

Since this program runs on the calendar year, annual numbers will be available at the end of January.



THANK YOU

