

2022 Incentive Program Review

TODAY'S AGENDA



• 2022 Highlights

Program Reviews

- PEAK
- HPIP
- ROZ
- JCF
- KIT/KIR
- CDBG

2022 BUSINESS DEVELOPMENT





13,548 NEW & RETAINED JOBS



2022 Economic Development Impact Map



LEGEND

Business Development Recruitment and In-State Team

- In-State Offices
- ★ Economic Development Successes

International Division

- Kansas International
- Trade Show Assistance Program
- Kansas International Trade
- and Marketing Assistance Program
- Webinar Participants
- ★ Exporter of the Year Finalists

Community Development

- ★ Kansas Creative Arts Industries **Commission Grants**
- Community Development Block Grants
- Community Service Tax Credits
- Kansas Main Street
- A Rural Opportunity Zones

Workforce Development Workforce Centers

Incentives are one of many factors companies assess when deciding where to locate.

| QUALITY OF LIFE | BUSINESS ENVIRONMENT | LABOR & TALENT |
|--|--|---|
| Cost of Living Index Health Insurance Coverage Crime Rate Travel Time to Work Public Transportation System Quality Leisure Activities | Government Incentives Economic Climate Regulatory Environment Unionization of Labor Force | Employment by Occupation # of Graduates by Degree Field # of Graduates by Degree Level Educational Attainment University Rankings |
| INDUSTRY LINKAGES | COST OF DOING BUSINESS | INFRASTRUCTURE |
| # of Employees by Competitors # of Competitor Establishments Industry GDP Industry Specialization | Average Wage by Occupation Taxes Utility Costs Property Costs | # of Flights per Day # of Airports # of Fiber Optics Providers Quality of Roads # of Ports # of Rails |

Promoting Employment Across Kansas (PEAK)

PEAK PROGRAM SUMMARY

- \$1.5B in total payroll generated \$68.8M in Kansas individual income tax withholding.
- Companies retained \$46M (67%) of the withholding from PEAK employees who received wages at or above the county wage standard.
- \$22.6M (33%) of the withholding was remitted to Kansas as the required five percent for PEAK-eligible employees and for PEAK employees whose individual wages did not meet the county wage standard.
- Collected clawbacks on 2 projects totaling \$266,802 in FY2022.

2022 PEAK Activity



- 4,502 PEAK jobs projected to be created
- \$320M direct annual payroll projected
- \$508.6M capital investment expenditures projected



- 36,138 PEAK jobs hired or retained
- \$2.4B direct annual payroll
- \$6.2B capital investment expenditures

Using industry-specific multipliers, 19,804 indirect jobs and \$950.8 million of indirect earnings are estimated to have resulted from PEAK jobs and wages reported in FY2022

(Source: KU Institute for Policy & Social Research, November 21, 2022)

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|-----------------------------------|------------------------------|------------------|-----------|--|
| A Place For Mom, Inc. | New Location – OOS Expansion | Active | Johnson | Other Individual and Family Services |
| Ad Astra Information Systems, LLC | Existing Expansion | Active | Johnson | Software Publishers |
| Advisors Excel Holdings, LLC | Existing Expansion | Active | Shawnee | Other Financial Investment Activities |
| AE Wealth Management, LLC | New Location – Start Up | Completed | Shawnee | Investment Advice |
| AE Wealth Management, LLC | Existing Expansion* | Active | Shawnee | Investment Advice |
| Aetna, Inc. | Relocation | Active | Johnson | Offices of Other Holding Companies |
| AG613, LLC | Relocation | Active | Johnson | Nonresidential Property Managers |
| Alarm.com Incorporated | Existing Expansion | Active | Douglas | Data Processing, Hosting, and Related Services |
| Allied National, LLC | Existing Expansion | Active | Johnson | Office Administrative Services |
| Alltite, Inc. | Existing Expansion | Active | Sedgwick | Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance |
| Amarr Company | Existing Expansion | Active | Douglas | Metal Window and Door Manufacturing |
| Amazon.com Services, Inc. | New Location – OOS Expansion | Active | Johnson | General Warehousing and Storage |
| Amazon.com Services, Inc. | New Location – OOS Expansion | Active | Wyandotte | General Warehousing and Storage |
| American Multi-Cinema, Inc. | Relocation | Active | Johnson | Corporate, Subsidiary, and Regional Managing Offices |
| American Multi-Cinema, Inc. | Relocation | Active | Johnson | Corporate, Subsidiary, and Regional Managing Offices |
| AmeriLife Group, LLC | Relocation | Active | Johnson | All Other Insurance Related Activities |
| ANGI Homeservices, Inc. | Existing Expansion | Terminated | Johnson | Internet Publishing and Broadcasting and Web Search Portals |
| Applequist Manufacturing, Inc. | New Location – Start Up | Active | Smith | All Other Miscellaneous Fabricated Metal Product Manufacturing |
| Aratana Therapeutics, Inc. | Existing Expansion | Active | Johnson | Pharmaceutical Preparation Manufacturing |
| Ascend Learning, LLC | Existing Expansion | Active | Johnson | Educational Support Services |
| Atlas Aerospace, LLC | Existing Expansion | Active | Sedgwick | Other Aircraft Parts and Auxiliary Equipment Manufacturing |
| Attentive Science, LLC | New Location – Start Up | Active | Johnson | Research and Development in Biotechnology |
| Azurity Pharmaceuticals, Inc. | Existing Expansion* | Active | Johnson | Research and Development in the Physical |
| B & W Custom Truck Beds, Inc. | Existing Expansion | Active | Allen | Other Motor Vehicle Parts Manufacturing |
| B/E Aerospace, Inc. | Relocation | Active | Johnson | Other Aircraft Parts and Auxiliary Equipment Manufacturing |
| Barrier Compliance Services, LLC | Existing Expansion | Completed | Johnson | Drywall and Insulation Contractors |

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|---|-------------------------------|------------------|--|--|
| BASYS Processing, Inc. | Existing Expansion | Active | Johnson | Financial Transactions Processing, Reserve, and Clearinghouse Activities |
| BATS Global Markets Holdings, Inc. | Existing Expansion | Active | Johnson Financial Transactions Processing, Reserve, and Clearing | |
| BATS Global Markets Holdings, Inc. | Existing Expansion | Completed | Johnson | Securities and Commodity Exchanges |
| Berkley Insurance Company | New Location – Start Up | Active | Johnson | All Other Insurance Related Activities |
| Bettis Contractors, Inc. | Existing Expansion | Active | Shawnee | Fabricated Structural Metal Manufacturing |
| Beyond Warehousing | Existing Expansion | Active | Johnson | Warehousing and Storage |
| Biomin America, Inc. | New Location – OOS Expansion | Active | Johnson | Wholesale Trade Agents and Brokers |
| Brek Manufacturing Company | New Location – OOS Expansion* | Active | Sedgwick | Machine Shops |
| Broderson Manufacturing Corporation | Existing Expansion | Active | Johnson | Construction Machinery Manufacturing |
| Buechel Stone Corp. | Existing Expansion | Active | Cowley | Cut Stone and Stone Product Manufacturing |
| C.D.L. Electric Company, Inc. | Existing Expansion | Active | Crawford | Support Activities for Rail Transportation |
| Camso Manufacturing USA, Ltd. | New Location – Start Up | Active | Geary | All Other Rubber Product Manufacturing |
| Camso Manufacturing USA, Ltd. | Existing Expansion | Active | Lyon | All Other Rubber Product Manufacturing |
| Canopy, a Public Benefit, LLC | Existing Expansion* | Active | Riley | Custom Computer Programming Services |
| Capital Electric Construction Company, Inc. | Relocation | Active | Wyandotte | Current-Carrying Wiring Device Manufacturing |
| Card Compliant, LLC | Relocation | Active | Johnson | Other Computer Related Services |
| Cargill, Inc. | Retention | Active | Sedgwick | Flour Milling |
| CarMax Auto Superstores, Inc. | New Location – Start Up | Active | Johnson | Telemarketing Bureaus and Other Contact Centers |
| Carter-Waters, LLC | Relocation | Active | Johnson | Corporate, Subsidiary, and Regional Managing Offices |
| Caterpillar Work Tools, Inc. | Existing Expansion | Terminated | Pottawatomie | Construction Machinery Manufacturing |
| Ceva U.S. Holdings, Inc. | Existing Expansion | Active | Johnson | Biological Product (except Diagnostic) Manufacturing |
| Churchill Container LLC | New Location – Start Up | Active | Johnson | All Other Plastics Product Manufacturing |
| Cimarron Trailers K, LLC | New Location – OOS Expansion* | Active | Pottawatomie | Truck Trailer Manufacturing |
| City Wide Franchise Company, Inc | Existing Expansion | Active | Johnson | Lessors of Nonfinancial Intangible Assets (except Copyrighted Works) |
| CivicPlus, LLC | Existing Expansion | Active | Riley | Data Processing, Hosting, and Related Services |
| Clemens Aviation, LLC | Existing Expansion | Active | Sedgwick | Other Airport Operations |

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|------------------------------------|------------------------------|------------------|-----------|---|
| CNH Industrial America, LLC | Existing Expansion* | Active | Sedgwick | Construction Machinery Manufacturing |
| Cobalt Iron, Inc. | Existing Expansion | Active | Douglas | Computer Systems Design Services |
| ColdPoint Logistics Warehouse, LLC | Existing Expansion | Active | Johnson | Refrigerated Warehousing and Storage |
| Companion Protect, LLC | Existing Expansion | Active | Johnson | Other Direct Insurance (except Life, Health, and Medical) Carriers |
| Compass Minerals America, Inc. | Existing Expansion | Terminated | Johnson | Spice and Extract Manufacturing |
| Concordia Technologies, LLC | New Location – Start Up | Active | Cloud | All Other Miscellaneous Fabricated Metal Product Manufacturing |
| Concordia Technologies, LLC | Existing Expansion | Active | Cloud | All Other Miscellaneous Fabricated Metal Product Manufacturing |
| Creative Planning, Inc. | Existing Expansion | Active | Johnson | Other Financial Investment Activities |
| CrossFirst Bank | Existing Expansion | Active | Johnson | Commercial Banking |
| CZ-USA | Existing Expansion | Completed | Wyandotte | Small Arms, Ordnance, and Ordnance Accessories Manufacturing |
| D.H. Pace Company, Inc. | Relocation | Active | Johnson | Other Building Equipment Contractors |
| D.H. Pace Company, Inc. | Existing Expansion | Active | Johnson | Other Building Equipment Contractors |
| D.H. Pace Company, Inc. | Existing Expansion | Active | Johnson | Other Building Equipment Contractors |
| Dairy Farmers of America, Inc. | Relocation | Active | Wyandotte | Corporate, Subsidiary, and Regional Managing Offices |
| DataFile Technologies, LLC | Relocation | Terminated | Johnson | Office Administrative Services |
| Deluxe Small Business Sales, Inc. | New Location – OOS Expansion | Active | Johnson | Administrative Management and General Management Consulting Services |
| Digital Evolution Group, LLC | Retention | Active | Johnson | Internet Publishing and Broadcasting and Web Search Portals |
| Digital Evolution Group, LLC | Existing Expansion | Active | Johnson | Internet Publishing and Broadcasting and Web Search Portals |
| Dimensional Innovations, Inc. | Existing Expansion | Active | Johnson | Custom Architectural Woodwork and Millwork Manufacturing |
| Dold Foods, LLC | Existing Expansion* | Active | Sedgwick | Meat Processed from Carcasses |
| DSI Holdings Corporation | Relocation | Active | Johnson | Corporate, Subsidiary, and Regional Managing Offices |
| Dynamic Logistix LLC | Existing Expansion | Active | Johnson | Freight Transportation Arrangement |
| Dynamic N/C, LLC | Existing Expansion* | Active | Butler | Other Aircraft Parts and Auxiliary Equipment Manufacturing |
| Elsey Holdings LLC | Existing Expansion* | Active | Riley | Offices of Other Holding Companies |
| EnlightnU USA, LLC | Existing Expansion* | Active | Johnson | Insurance Agencies and Brokerages |
| EPC Real Estate Group, LLC | Relocation | Active | Johnson | Other Activities Related to Real Estate |

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|--|-------------------------------|------------------|--------------|--|
| Essense of Australia, Inc. | Existing Expansion | Active | Johnson | Women's, Children's, and Infants' Clothing and Accessories Merchant Wholesalers |
| Executive Flight Services, LLC | Relocation | Active | Johnson | Other Nonscheduled Air Transportation |
| Fabcon Precast, LLC | Existing Expansion | Active | Linn | Other Concrete Product Manufacturing |
| Fagron Compounding Services, LLC | Existing Expansion* | Active | Sedgwick | Pharmaceutical Preparation Manufacturing |
| Fairbanks Scales, Inc. | Relocation | Active | Johnson | Scale and Balance Manufacturing |
| Fairview Mills, LLC | Existing Expansion* | Active | Brown | Dog and Cat Food Manufacturing |
| Faith Technologies, Inc. | Existing Expansion | Active | Johnson | Electrical Contractors and Other Wiring Installation Contractors |
| Farmobile, LLC | Existing Expansion | Completed | Johnson | Data Processing, Hosting, and Related Services |
| Feed Yard Industrial Solutions, LLC | New Location – Start Up* | Active | Finney | Rolling Mill and Other Metalworking Machinery Manufacturing |
| Ferroloy, Inc. | Existing Expansion | Active | Sedgwick | Iron Foundries |
| Figeac Aero North America, LLC | Relocation | Active | Sedgwick | Other Aircraft Parts and Auxiliary Equipment Manufacturing |
| Fire Door Solutions, LLC | Existing Expansion | Active | Johnson | All Other Nonresidential Speciality Trade Contractors |
| Flowers Baking Company of Lenexa, LLC | New Location – OOS Expansion | Active | Johnson | Commercial Bakeries |
| Foley Industries, Inc. | Existing Expansion | Active | Sedgwick | Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance |
| Genesis Corporation | New Location – OOS Expansion | Completed | Johnson | Computer Systems Design Services |
| GHS, Inc. | New Location – Start Up | Active | Rice | Administrative Management and General Management Consulting Services |
| Global Aviation Technologies LLC | Existing Expansion | Active | Sedgwick | Aircraft Manufacturing |
| Global Grain, LLC | New Location – Start Up | Active | Shawnee | Farm Product Warehousing and Storage |
| Government Employees Insurance Company | Relocation | Active | Johnson | Direct Property and Casualty Insurance Carriers |
| Grantham University | Relocation | Active | Johnson | Colleges, Universities, and Professional Schools |
| Great Plains Manufacturing, Inc | New Location – OOS Expansion* | Active | Saline | Farm Machinery and Equipment Manufacturing |
| Great West Kansas, LLC | New Location – Start Up | Active | Finney | Refrigerated Warehousing and Storage |
| Green Dot Bioplastics, Inc. | Existing Expansion* | Active | Pottawatomie | Custom Compounding of Purchased Resins |
| H.W. Lochner, Inc. | Relocation | Active | Johnson | Engineering Services |
| Harper Industries, Inc. | Existing Expansion | Active | Harper | Farm Machinery and Equipment Manufacturing |
| HCA Management Services, L.P. | Relocation | Active | Johnson | Office Administrative Services |

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|--|------------------------------|------------------|--------------|---|
| | | | | Metal Coating, Engraving (except Jewelry and Silverware), and Allied |
| Hi-Tech Weld Overlay Group, LLC | Relocation | Active | Johnson | Services to Manufacturers |
| Hodgdon Powder Company, Inc. | Existing Expansion* | Active | Dickinson | Explosives Manufacturing |
| Hostess Brands, LLC | Relocation | Active | Johnson | General Warehousing and Storage |
| Hostess Brands, LLC | Relocation | Active | Johnson | Corporate, Subsidiary, and Regional Managing Offices |
| ILLCA USA, LLC | Existing Expansion* | Active | Johnson | All Other Miscellaneous Fabricated Metal Product Manufacturing |
| Imagemakers Inc. | Existing Expansion* | Active | Pottawatomie | Graphic Design Services |
| in2itive, LLC | New Location – Start Up | Active | Johnson | Other Accounting Services |
| Industrial Maintenance of Topeka, Inc. | Existing Expansion | Active | Shawnee | Conveyor and Conveying Equipment Manufacturing |
| Insight 2 Design, LLC | Existing Expansion | Active | Johnson | Industrial Design Services |
| Integris BioServices, LLC | New Location – Start Up | Active | Johnson | Testing Laboratories |
| Integrity Reinforcing Bar, Inc. | New Location – Start Up | Active | Atchison | Fabricated Structural Metal Manufacturing |
| Intervet Inc. | Existing Expansion | Active | Johnson | Biological Product (except Diagnostic) Manufacturing |
| Intouch Group, LLC | Existing Expansion | Active | Johnson | Marketing Consulting Services |
| IT Renew, Inc. | New Location – OOS Expansion | Active | Johnson | Computer Systems Design Services |
| Ja-Del, Inc. | Relocation | Active | Johnson | Corporate, Subsidiary, and Regional Managing Offices |
| Johns Manville | Existing Expansion | Active | McPherson | Mineral Wool Manufacturing |
| Kansas Protein Foods, LLC | New Location – Start Up | Active | Rice | Soybean and Other Oilseed Processing |
| Kendall Packaging Corporation | Existing Expansion | Active | Crawford | Plastics Packaging Film and Sheet (including Laminated) Manufacturing |
| KeyCentrix, LLC | Existing Expansion | Active | Sedgwick | Software Publishers |
| Kiewit Corporation | Existing Expansion | Active | Johnson | Industrial Building Construction |
| Kindred Biosciences, Inc. | New Location – OOS Expansion | Active | Doniphan | Pharmaceutical Preparation Manufacturing |
| King of Freight LLC | Existing Expansion | Terminated | Sedgwick | Freight Transportation Arrangement |
| KMT Waterjet Systems, Inc. | Relocation | Active | Cherokee | Fluid Power Pump and Motor Manufacturing |
| Kraft Tank Corporation | Relocation | Completed | Wyandotte | Metal Tank (Heavy Gauge) Manufacturing |
| LaborChart, Inc. | Existing Expansion* | Terminated | Johnson | Data Processing, Hosting, and Related Services |
| Learjet, Inc. | Relocation | Completed | Sedgwick | Aerospace Product and Parts Manufacturing |

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|--------------------------------------|------------------------------|------------------|-----------|---|
| Lineage Logistics Services, LLC | New Location – Start Up* | Active | Johnson | Refrigerated Warehousing and Storage |
| Livestock Marketing Association | Relocation | Active | Johnson | Business Associations |
| Magic Kitchen, Inc. | Relocation | Active | Johnson | General Warehousing and Storage |
| Marathon Reprographics, Inc. | Relocation | Active | Wyandotte | Custom Computer Programming Services |
| Mars Wrigley Confectionery US LLC | New Location – Start Up | Completed | Shawnee | Chocolate and Confectionery Manufacturing from Cacao Beans |
| Massman Construction Company | Relocation | Active | Johnson | Corporate, Subsidiary, and Regional Managing Offices |
| Mazuma Credit Union | Relocation | Completed | Johnson | Credit Unions |
| McFarlane Aviation, Inc. | Existing Expansion* | Active | Douglas | Other Aircraft Parts and Auxiliary Equipment Manufacturing |
| McFarlane Aviation, Inc. | Existing Expansion | Completed | Douglas | Other Aircraft Parts and Auxiliary Equipment Manufacturing |
| Meadowlark Dairy Nutrition, LLC | New Location – OOS Expansion | Active | Finney | Dry, Condensed, and Evaporated Dairy Product Manufacturing |
| Members Mortgage Services, LLC | Existing Expansion | Active | Reno | Other Activities Related to Credit Intermediation |
| Menufy.com LLC | Existing Expansion* | Active | Johnson | Internet Publishing and Broadcasting and Web Search Portals |
| MGPI Processing, Inc. | Existing Expansion | Active | Atchison | Other Food Manufacturing |
| Mies & Son's Trucking, LLC | Existing Expansion* | Active | Finney | General Freight Trucking, Long-Distance, Truckload |
| Missouri-Kansas Supply Company, Inc. | Existing Expansion* | Active | Wyandotte | Plumbing and Heating Equipment and Supplies (Hydronics) Merchant Wholesalers |
| MMGY Global, LLC | Relocation | Active | Johnson | Advertising Agencies |
| Modern Manufacturing Inc. | New Location – OOS Expansion | Active | Douglas | All Other Miscellaneous Fabricated Metal Product Manufacturing |
| MSB Global Resources Corporation | Existing Expansion | Terminated | Sedgwick | Engineering Services |
| Multi-Service Technology Solutions | Existing Expansion | Active | Johnson | Financial Transactions Processing, Reserve, and Clearinghouse Activities |
| Murphy-Hoffman Company | Existing Expansion | Active | Wyandotte | Corporate, Subsidiary, and Regional Managing Offices |
| MyFreightWorld Carrier Management | Existing Expansion | Active | Johnson | Process, Physical Distribution, and Logistics Consulting Services |
| Nations Holding Company | Existing Expansion* | Active | Johnson | Other Activities Related to Real Estate |
| NetPMD Solutions, LLC | New Location – Start Up* | Active | Johnson | Computer Systems Design Services |
| Netsmart Technologies, Inc. | Existing Expansion* | Active | Johnson | Custom Computer Programming Services |
| Netsmart Technologies, Inc. | Relocation | Active | Johnson | Custom Computer Programming Services |
| Neu Consulting Group, LLC | Existing Expansion* | Active | Johnson | Computer Systems Design Services |

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|--|------------------------------|------------------|-----------|--|
| New Directions Behavioral Health, L.L.C. | Relocation | Active | Johnson | Other Individual and Family Services |
| NIC Solutions, LLC | Existing Expansion | Terminated | Johnson | Data Processing, Hosting, and Related Services |
| NICUSA, Inc. | Existing Expansion | Terminated | Johnson | Administrative Management and General Management Consulting |
| | | | | Services |
| Nor-Am Ice and Cold LLC | New Location – OOS Expansion | Active | Doniphan | Refrigerated Warehousing and Storage |
| NOR-AM Logistics South, LLC | New Location – OOS Expansion | Active | Ford | Refrigerated Warehousing and Storage |
| NorthWind Technical Services, LLC | Existing Expansion | Active | Brown | Computer Systems Design Services |
| Novacoast, Inc. | New Location – OOS Expansion | Active | Sedgwick | Computer Systems Design Services |
| Nueterra Holdings Management, LLC | Existing Expansion | Active | Johnson | Office Administrative Services |
| Old Dominion Freight Line, Inc. | Existing Expansion* | Active | Wyandotte | General Freight Trucking, Long-Distance, Less Than Truckload |
| OneRequest Team, LLC | Existing Expansion* | Active | Johnson | Internet Publishing and Broadcasting and Web Search Portals |
| Onspring Technologies LLC | Existing Expansion | Active | Johnson | Custom Computer Programming Services |
| Orizon Aerostructures, LLC | New Location – OOS Expansion | Active | Neosho | Machine Shops |
| Orizon Aerostructures, LLC | Relocation | Active | Johnson | Other Aircraft Parts and Auxiliary Equipment Manufacturing |
| Packerware, LLC | Existing Expansion* | Active | Douglas | All Other Plastics Product Manufacturing |
| Palmer Manufacturing & Tank, Inc. | New Location – Start Up | Active | Finney | Metal Tank (Heavy Gauge) Manufacturing |
| Paragon Precision Metal, LLC | New Location – Start Up | Active | McPherson | All Other Miscellaneous Fabricated Metal Product Manufacturing |
| PBI-Gordon Companies, Inc. | Relocation | Active | Johnson | Corporate, Subsidiary, and Regional Managing Offices |
| Performance Contracting Group, Inc. | Existing Expansion | Completed | Johnson | Commercial and Institutional Building Construction |
| Pharmaceutical Research Associates, Inc. | Existing Expansion | Active | Johnson | Research and Development in the Physical |
| Pivot International, Inc. | Existing Expansion | Active | Johnson | Engineering Services |
| Plastics Extrusion Machinery, Inc. | Existing Expansion | Active | McPherson | Other Industrial Machinery Manufacturing |
| Plastikon Healthcare, LLC | Existing Expansion | Active | Douglas | All Other Plastics Product Manufacturing |
| Pollen, Inc. | Existing Expansion | Active | Johnson | Data Processing, Hosting, and Related Services |
| Pretzels, LLC | New Location – OOS Expansion | Active | Douglas | Other Snack Food Manufacturing |
| Quest Analytics, LLC | Relocation | Active | Johnson | Software Publishers |
| Realto, Inc. | New Location – Start Up* | Active | Johnson | Securities Brokerage |

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|----------------------------------|------------------------------|--|-----------|---|
| | | | | Petroleum and Petroleum Products Merchant Wholesalers (except Bulk |
| Redwood Trading, LLC | Relocation | Active | Johnson | Stations and Terminals) |
| Reiloy USA Corporation | New Location – OOS Expansion | Active Sedgwick Other Industrial Machinery Manufacturing | | |
| Reser's Fine Foods, Inc. | Existing Expansion | Active | Shawnee | Perishable Prepared Food Manufacturing |
| Restaurant Services Group, Inc. | Existing Expansion* | Active | Johnson | Offices of Other Holding Companies |
| Retail Success, LLC | Existing Expansion | Active | Johnson | Custom Computer Programming Services |
| RTS Administrative Service, Inc. | Existing Expansion | Active | Johnson | Freight Transportation Arrangement |
| RTS Administrative Service, Inc. | Existing Expansion | Active | Johnson | Freight Transportation Arrangement |
| Russell Stover Chocolates, LLC | Relocation | Active | Dickinson | Confectionery Manufacturing from Purchased Chocolate |
| Russell Stover Chocolates, LLC | Relocation | Active | Allen | Confectionery Manufacturing from Purchased Chocolate |
| RX Savings, LLC | Existing Expansion | Active | Johnson | Software Publishers |
| S & W Waterproofing, Inc. | Relocation | Completed | Johnson | All Other Specialty Trade Contractors |
| Schenck Process, LLC | Existing Expansion* | Active | Brown | Conveyor and Conveying Equipment Manufacturing |
| Seaboard Energy Kansas, LLC | New Location – Start Up | Active | Stevens | Other Scientific and Technical Consulting Services |
| Seats, Inc. | New Location – OOS Expansion | Active | Johnson | Motor Vehicle Seating and Interior Trim Manufacturing |
| Security Benefit Corporation | New Location – Start Up | Active | Johnson | Offices of Other Holding Companies |
| Security Benefit Corporation | Existing Expansion | Completed | Shawnee | Offices of Other Holding Companies |
| Seismic Digital, LLC | Existing Expansion* | Active | Johnson | Advertising Agencies |
| SelectQuote Insurance Services | Existing Expansion | Active | Johnson | Insurance Agencies and Brokerages |
| Simmons Pet Food, Inc. | Existing Expansion | Active | Lyon | Dog and Cat Food Manufacturing |
| Simmons Pet Food, Inc. | Relocation | Active | Lyon | Dog and Cat Food Manufacturing |
| Simmons Pet Food, Inc. | Existing Expansion | Active | Lyon | Dog and Cat Food Manufacturing |
| Sims Global Solutions, LLC | Existing Expansion | Active | Johnson | Freight Transportation Arrangement |
| Sizewise Rentals, LLC | Relocation | Completed | Johnson | Corporate, Subsidiary, and Regional Managing Offices |
| SnapIT Solutions, LLC | Existing Expansion | Active | Johnson | Computer Systems Design Services |
| Sorella Group, Inc. | Existing Expansion | Active | Wyandotte | Finish Carpentry Contractors |
| Spectrum Brands, Inc. | Relocation | Active | Johnson | Plumbing and Heating Equipment and Supplies (Hydronics) Merchant Wholesalers |

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|---|-------------------------------|------------------|------------|--|
| Spirit AeroSystems, Inc. | New Location – OOS Expansion | Active | Sedgwick | Aircraft Manufacturing |
| Spirit AeroSystems, Inc. | Existing Expansion | Active | Sedgwick | Aircraft Manufacturing |
| Stackify, LLC | Relocation | Active | Johnson | Software Publishers |
| Standard Motor Products, Inc. | Relocation | Active | Montgomery | Motor Vehicle Electrical and Electronic Equipment Manufacturing |
| Sun Valley, Inc. | Existing Expansion | Active | Reno | General Freight Trucking, Long-Distance, Truckload |
| Superior Holding, Inc. | Relocation* | Active | Reno | Power Boiler and Heat Exchanger Manufacturing |
| TAMKO Building Products LLC | Relocation | Active | Cherokee | Asphalt Shingle and Coating Materials Manufacturing |
| Terracon Consultants, Inc. | Existing Expansion | Active | Johnson | Engineering Services |
| Teva Pharmaceuticals USA, Inc. | Relocation | Completed | Johnson | Business to Business Electronic Markets |
| The Lewer Agency, Inc. | Relocation | Active | Johnson | Human Resources Consulting Services |
| The Redwood Group, LLC | Existing Expansion | Active | Johnson | Petroleum and Petroleum Products Merchant Wholesalers (except Bulk |
| | | | | Stations and Terminals) |
| THM, LLC | New Location – Start Up* | Active | Shawnee | Dog and Cat Food Manufacturing |
| Tickets for Less, LLC | Existing Expansion* | Active | Johnson | All Other Travel Arrangement and Reservation Services |
| Topeka Health System, LLC | New Location – OOS Expansion | Active | Shawnee | General Medical and Surgical Hospitals |
| Torch Research, LLC | Existing Expansion* | Active | Johnson | All Other Professional, Scientific, and Technical Services |
| TTEC Services Corporation | New Location – OOS Expansion* | Active | Johnson | Telemarketing Bureaus and Other Contact Centers |
| Union Tank Car Company | Existing Expansion | Active | Butler | Support Activities for Rail Transportation |
| UnitedLex Corporation | Existing Expansion* | Active | Johnson | All Other Professional, Scientific, and Technical Services |
| University of Kansas Hospital Authority | New Location – Start Up | Active | Wyandotte | General Medical and Surgical Hospitals |
| UPG Solutions, LLC | Relocation | Active | Johnson | Custom Computer Programming Services |
| URBN US Retail LLC | New Location – OOS Expansion | Active | Wyandotte | General Warehousing and Storage |
| US Assets Recovery, LLC | Existing Expansion* | Active | Cherokee | Secondary Smelting, Refining, and Alloying of Nonferrous Metal (except Copper and Aluminum) |
| Viega LLC | Relocation | Active | McPherson | Fabricated Pipe and Pipe Fitting Manufacturing |
| Virtus, LLC | Existing Expansion | Completed | Johnson | Insurance Agencies and Brokerages |
| WellSky Corporation | Existing Expansion | Active | Johnson | Custom Computer Programming Services |
| WellSky Corporation | Existing Expansion* | Active | Johnson | Custom Computer Programming Services |

| Company Name | Agreement Type | Agreement Status | County | NAICS Industry |
|--|--------------------------|------------------|----------------------|--|
| Union Tank Car Company | Existing Expansion | Active | Butler | Support Activities for Rail Transportation |
| WellSky Financial Services, LLC | Relocation | Active | Johnson | Other Accounting Services |
| Wenger Manufacturing, Inc. | Existing Expansion | Active | Nemaha | Food Product Machinery Manufacturing |
| WestPro Construction Solutions, Inc. WireCo World Group, Inc. | Relocation Relocation | Active Active | Wyandotte Johnson | Commercial and Institutional Building Construction Corporate, Subsidiary, and Regional Managing Offices |
| | Relocation | Active | Johnson | Petroleum and Petroleum Products Merchant Wholesalers (except Bulk |
| World Fuel Services, Inc. | Relocation | Completed | Wyandotte | Stations and Terminals) |

High Performance Incentive Program (HPIP)



| | FY17 | FY18 | FY19 | FY20 | FY21 | FY22 |
|--|--------|--------|--------|--------|--------|--------|
| HPIP Initial Project Certifications | 42 | 56 | 52 | 35 | 36 | 72 |
| HPIP Certifications Issued (inc. Recertifications) | 291 | 265 | 304 | 304 | 280 | 343 |
| Total Estimated Capital Expenditures | \$3.3B | \$3.0B | \$2.0B | \$2.1B | \$4.4B | \$4.9B |

- HPIP is ultimately claimed through a company's tax filings.
- This process is housed within the Kansas Department of Revenue.
- Due to tax laws specific to those returns, coupled with tax returns not being final for three years after filing, it would not be appropriate for the Department of Commerce to house or provide that data.

| County | Company | |
|----------|---------------------------------------|--|
| Allen | B&W Custom Truck Beds, Inc. | |
| Allen | Monarch Cement Co. | |
| Allen | Russell Stover Chocolates, LLC | |
| Anderson | East Kansas Agri Energy, LLC | |
| Atchison | MGPI Processing, Inc. | |
| Bourbon | Labconco Corporation | |
| Bourbon | Labconco Corporation | |
| Brown | Extru-Tech, Inc. | |
| Brown | NorthWind Technical Services, LLC | |
| Brown | NorthWind Technical Services, LLC | |
| Brown | Schenck Process LLC | |
| Brown | Wenger Manufacturing, Inc. | |
| Butler | Barton Solvents, Inc. | |
| Butler | Barton Solvents, Inc. | |
| Butler | D-J Engineering | |
| Butler | Dynamic N/C, LLC | |
| Butler | Dynamic N/C, LLC | |
| Butler | HollyFrontier El Dorado Refining, LLC | |
| Cherokee | Alphia, Inc. | |
| Cherokee | Celltron, Inc. | |
| Cherokee | Celltron, Inc. | |
| Cherokee | Jayhawk Fine Chemicals Corporation | |
| Cherokee | US Assets Recovery, LLC | |
| Cheyenne | The Scoular Company | |
| Cloud | Concordia Technologies, LLC | |
| Cloud | General Finance Inc. | |
| Cloud | Gerard Tank and Steel, Inc. | |
| Cowley | Creekstone Farms Premium Beef, LLC | |
| Cowley | S & Y Industries, Inc. | |
| Cowley | Vector Technologies, Inc. | |
| Cowley | Vector Technologies, Inc. | |
| Crawford | Atkinson Industries, Inc. | |
| Crawford | Atkinson Industries, Inc. | |

| County | Company | | |
|-----------|--|--|--|
| Crawford | Jake's Fireworks, Inc. | | |
| Crawford | K.W. Brock Directories dba Names & Numbers | | |
| Crawford | K.W. Brock Directories dba Names & Numbers | | |
| Crawford | Miller's, Inc. | | |
| Crawford | Pitt Plastics, Inc. | | |
| Crawford | Sugar Creek Packing Co. | | |
| Crawford | The Scoular Company | | |
| Crawford | Unique Metal Fabrication, Inc. | | |
| Crawford | US Awards, Inc. | | |
| Dickinson | Russell Stover Chocolates, LLC | | |
| Douglas | Ainstein Al Inc. | | |
| Douglas | Amarr Company | | |
| Douglas | CyDex Pharmaceuticals, Inc. | | |
| Douglas | Leander, LLC | | |
| Douglas | McFarlane Aviation, Inc. | | |
| Douglas | Packerware LLC | | |
| Douglas | Plastikon Healthcare, LLC | | |
| Douglas | Plastikon Healthcare, LLC | | |
| Douglas | Screen-It Graphics of Lawrence, Inc. | | |
| Edwards | Midway Manufacturing Inc. | | |
| Ellsworth | Cashco, Inc. | | |
| Finney | Bonanza BioEnergy, LLC | | |
| Finney | Mies & Son's Trucking, LLC | | |
| Finney | Reeve Agri Energy, Inc. | | |
| Finney | WindRiver Grain, LLC | | |
| Ford | Koch Fertilizer Dodge City, LLC | | |
| Ford | National Beef Packing Company, LLC | | |
| Ford | National Beef Packing Company, LLC | | |
| Franklin | Kalmar Solutions, LLC | | |
| Franklin | Retail Distribution West, LLC | | |
| Gove | Western Plains Energy, LLC | | |
| Hamilton | The Scoular Company | | |

| County | Company |
|---------|---|
| Harper | Harper Industries Inc. |
| Harvey | BMG of Kansas, Inc. |
| Harvey | BMG of Kansas, Inc. |
| Harvey | Bunting Magnetics, Co. |
| Harvey | Excel Industries, Inc. |
| Harvey | Full Vision, Inc. |
| Harvey | Future Foam, Inc. |
| Harvey | Industrial Metal Fabrication, Inc. |
| Johnson | Aldi, Inc. |
| Johnson | Allied National, Inc. |
| Johnson | Allied National, Inc. |
| Johnson | American Direct Procurement, LLC |
| Johnson | Ascend Learning, LLC |
| Johnson | Azurity Pharmaceuticals, Inc. |
| Johnson | B/E Aerospace, Inc. |
| Johnson | BATS Global Markets Holdings, Inc. |
| Johnson | Berkley Insurance Company |
| Johnson | Black & Veatch Corporation |
| Johnson | Black & Veatch Corporation |
| Johnson | Black & Veatch Special Projects Corporation |
| Johnson | BNSF Railway Company |
| Johnson | Breit Technologies, LLC |
| Johnson | BRR Architecture, Inc |
| Johnson | BRR Architecture, Inc |
| Johnson | BStock LLC |
| Johnson | Builder's Stone & Masonry, Inc. |
| Johnson | Caravan Ingredients, Inc. |
| Johnson | Choice Solutions, LLC |
| Johnson | Concorde Career Colleges, Inc. |
| Johnson | CrossFirst Bank |
| Johnson | Data Locker Inc. |
| Johnson | Data Locker Inc. |
| | |

| County | Company |
|---------|---------------------------------------|
| Johnson | Dimensional Innovations, Inc. |
| Johnson | Disposable Instrument Co, Inc. |
| Johnson | Disposable Instrument Co, Inc. |
| Johnson | Disposable Instrument Co, Inc. |
| Johnson | Elecsys International, LLC |
| Johnson | Excel Industries, Inc. |
| Johnson | Fairbanks Scales, Inc. |
| Johnson | Faith Technologies |
| Johnson | Fire Door Solutions, LLC |
| Johnson | First Federal Bank of Kansas City |
| Johnson | Flowers Baking Company of Lenexa, LLC |
| Johnson | FSC, Inc. |
| Johnson | Garmin International, Inc. |
| Johnson | Garmin International, Inc. |
| Johnson | Garmin International, Inc. |
| Johnson | Garmin International, Inc. |
| Johnson | Gill Studios, Inc. |
| Johnson | Grundfos Pumps Corporation |
| Johnson | Health Midwest Ventures Group, Inc. |
| Johnson | Hostess Brands, LLC - HQ |
| Johnson | Huhtamaki, Inc. |
| Johnson | Huhtamaki, Inc. |
| Johnson | Integris BioServices, LLC |
| Johnson | Intervet Inc., dba Merk Animal Health |
| Johnson | Intouch Group, LLC |
| Johnson | Kiewit Corporation |
| Johnson | Kiewit Energy Group, Inc. |
| Johnson | Kiewit Engineering Group, Inc. |
| Johnson | Kiewit Power Constructors Company |
| Johnson | Manna Pro Products, LLC |
| Johnson | MBB, Inc |
| Johnson | Meara Welch Browne, P.C. |
| | |

| County | Company | |
|---------|---|--|
| Johnson | MidContinental Chemical Company, Inc. | |
| Johnson | Midwest Trust Company, Inc. | |
| Johnson | Mission Electronics, Inc. | |
| Johnson | Mission Electronics, Inc. MMGY Global, LLC | |
| Johnson | Multi Service Technology Solutions Inc d/b/a | |
| | TreviPay | |
| Johnson | Nations Holding Company | |
| Johnson | Netsmart Technologies, Inc. | |
| Johnson | Neu Consulting Group, LLC | |
| Johnson | NIC Solutions, LLC | |
| Johnson | NICUSA, Inc. | |
| Johnson | Orizon Aerostructures, LLC | |
| Johnson | Performance Contracting Group, Inc | |
| Johnson | Phenix Label Company, Inc. | |
| Johnson | Poole Fire Protection, Inc. | |
| Johnson | Promotional Headwear International Inc | |
| Johnson | Quest Analytics | |
| Johnson | Quest Diagnostics Clinical Laboratories, Inc. | |
| Johnson | Quest Diagnostics Clinical Laboratories, Inc. | |
| Johnson | Reliable Caps, LLC | |
| Johnson | Rx Savings, LLC | |
| Johnson | SAFC Biosciences | |
| Johnson | SAFC Biosciences | |
| Johnson | Schier Products Company | |
| Johnson | ScriptPro, LLC | |
| Johnson | Seaboard Corporation | |
| Johnson | Seaboard Foods, LLC | |
| Johnson | Seaboard Foods, LLC | |
| Johnson | Seismic Digital | |
| Johnson | Shamrock Trading Corporation | |
| Johnson | Shamrock Trading Corporation | |
| Johnson | Sims Global Solutions, LLC | |
| Johnson | SnapIT Solutions, LLC | |
| | , - | |

| County | Company |
|-------------|--|
| lohnson | Sprint United Management Company |
| lohnson | State Farm Mutual Automobile Insurance |
| | Company |
| lohnson | Sunlighten, Inc. |
| lohnson | Sunlighten, Inc. |
| lohnson | Sunlighten, Inc. |
| lohnson | The Industrial Company (TIC) |
| lohnson | The Lead Group |
| lohnson | The Redwood Group, LLC |
| lohnson | Tickets for Less, LLC |
| lohnson | Tickets for Less, LLC |
| lohnson | Torch Research, LLC |
| lohnson | TSVC, Inc. |
| lohnson | TVH Parts Co. |
| lohnson | TVH Parts Co. |
| lohnson | U.S. Bank National Association |
| lohnson | Uhlig, LLC |
| lohnson | Uhlig, LLC |
| lohnson | Uhlig, LLC |
| lohnson | United Parcel Service |
| lohnson | UnitedLex Corporation |
| lohnson | Upfield Sourcing US, Inc |
| lohnson | Wachter, Inc. |
| lohnson | Webco Manufacturing Inc. |
| lohnson | WellSky Corporation |
| lohnson | Wilbert Funeral Services, Inc. |
| lohnson | Wilbert Funeral Services, Inc. |
| lohnson | YRC Enterprise Services, Inc. |
| lohnson | YRC, Inc. |
| Kingman | Farrar Corporation - Norwich Branch- Foundry |
| Labette | Alexander Manufacturing Company, Inc. |
| Labette | Alexander Manufacturing Company, Inc. |
| Leavenworth | Great Western Manufacturing Company, Inc. |
| | |

| County | Company | |
|-------------|---|--|
| Leavenworth | Hill's Pet Nutrition, Inc. | |
| Leavenworth | Hill's Pet Nutrition, Inc. | |
| Leavenworth | HMC Performance Coatings | |
| Leavenworth | LPF High Performance Coatings, LLC | |
| Leavenworth | Restored Aircraft Sales & Services, LLC | |
| Leavenworth | Young Sign Co. | |
| Leavenworth | Zephyr Products Inc. | |
| Logan | Oakley Ag Center LLC | |
| Logan | The Scoular Company | |
| Lyon | Cargill Incorporated | |
| Lyon | Cargill, Inc Wichita Branch | |
| Lyon | Glendo, LLC | |
| Lyon | Hill's Pet Nutrition Inc | |
| Lyon | Hostess Brands, LLC - HQ | |
| Lyon | Hostess Brands, LLC - HQ | |
| Marion | Barkman Honey, LLC | |
| Marshall | Landoll Corporation, LLC | |
| McPherson | Central States Marketing and Manufacturing | |
| McPherson | CHS McPherson Refinery, Inc. | |
| McPherson | Hospira, Inc. | |
| McPherson | Johns Manville Corporation | |
| McPherson | Piping Technolgy Company | |
| McPherson | The Bradbury Company, Inc. | |
| McPherson | Viega, LLC | |
| Miami | Doherty Steel | |
| Miami | Reliance Label Solutions, LLC | |
| Miami | Splashtacular, LLC | |
| Montgomery | Coffeyville Resources Nitrogen Fertilizers, LLC | |
| Montgomery | Coffeyville Resources Refining and Marketing | |
| Montgomery | Messer, LLC | |
| Montgomery | MJD Products, Inc. | |
| Montgomery | MJD Products, Inc. | |

| County | Company | |
|--------------|--|--|
| Nemaha | Alphia, Inc. | |
| Nemaha | Countryside Feed, LLC | |
| Nemaha | Koch & Company, Inc. | |
| Neosho | Ash Grove Cement Company | |
| Norton | New Age Industrial Corporation | |
| Osborne | The Scoular Company | |
| Ottawa | The Scoular Company | |
| Pawnee | Bert and Wetta Larned, Inc. | |
| Phillips | Summit Sustainable Ingredients, LLC | |
| Phillips | Summit Sustainable Ingredients, LLC | |
| Pottawatomie | Green Dot Bioplastics Inc- Onaga | |
| Pottawatomie | R-Tech Tool & Machine, Inc. | |
| Pottawatomie | The Onyx Collection, Inc. | |
| Pratt | The Scoular Company | |
| Rawlins | Carlson's Choke Tubes | |
| Rawlins | Carlson's Group, LLC | |
| Rawlins | QP Watchbands | |
| Rawlins | Surefire Electronics | |
| Rawlins | SurePoint Ag Systems, Inc. | |
| Reno | American Packaging Corp-Flexo | |
| Reno | Data Center, Inc. | |
| Reno | First Team Sports, Inc. | |
| Reno | J & J Drainage Products Co. | |
| Reno | Kansas Protein Foods, LLC | |
| Reno | Midwest Iron, Inc. | |
| Rice | JACAM Chemical Company 2013, LLC - | |
| | Sterling - Rice | |
| Rice | JACAM Manufacturing 2013, LLC | |
| Rice | Kansas Ethanol, LLC | |
| Riley | CivicPlus, Inc. | |
| Russell | Great Plains Manufacturing, Inc Salina | |
| Russell | PureField Ingredients, LLC | |

| County | Company | |
|----------|---|--|
| Saline | Exline, Inc. | |
| Saline | Grain Belt Supply Company, Inc. | |
| Saline | Grain Belt Supply Company, Inc. | |
| Saline | Great Plains Manufacturing, Inc Salina | |
| Saline | McShares, Inc. | |
| Saline | SFC Global Supply Chain, Inc. | |
| Saline | Superior Contracting & Manufacturing | |
| | Services Co. | |
| Saline | The Scoular Company | |
| Sedgwick | Advance Catastrophe Technologies, LLC | |
| Sedgwick | Beran Ready Mix North, LLC | |
| Sedgwick | BlendTech, Inc. | |
| Sedgwick | Brek Manufacturing Co. | |
| Sedgwick | C.E. Machine Co., Inc. | |
| Sedgwick | Cargill Meat Solutions Corporation | |
| Sedgwick | Cargill, Inc Wichita Branch | |
| Sedgwick | Diversified Services, Inc. | |
| Sedgwick | Equity Bank | |
| Sedgwick | Fiber Dynamics, Inc. | |
| Sedgwick | Fidelity Bank | |
| Sedgwick | Foley Industries, Inc. | |
| Sedgwick | Foley Rebuild Center, LLC | |
| Sedgwick | Garmin International, Inc. | |
| Sedgwick | King of Freight, LLC | |
| Sedgwick | Koch Ag & Energy Solutions, LLC | |
| Sedgwick | Koch Business Solutions, LP | |
| Sedgwick | Koch Supply & Trading, LP | |
| Sedgwick | Leading Technology Composites ASD, Inc. | |
| Sedgwick | Leading Technology Composites ASD, Inc. | |
| Sedgwick | Lee Aerospace, Inc. | |
| Sedgwick | Metal Finishing Company, Inc. | |
| Sedgwick | Metal Pros, LLC | |

| County | Company |
|----------|---|
| Sedgwick | Mid-Continent Aviation Services |
| Sedgwick | Occidental Chemical Corporation |
| Sedgwick | Rand Graphics, Inc |
| Sedgwick | Reiloy USA Corporation |
| Sedgwick | Scrap Management of Kansas, Inc. |
| Sedgwick | Sharpline Converting, Inc. |
| Sedgwick | Sharpline Converting, Inc. |
| Sedgwick | Spirit AeroSystems, Inc. |
| Sedgwick | WSM Industries, Inc. |
| Sedgwick | Youngers and Sons Manufacturing Company, Inc |
| Seward | Arkalon Ethanol LLC |
| Seward | National Beef Packing Company, LLC |
| Seward | National Beef Packing Company, LLC |
| Shawnee | Advisors Excel, LLC |
| Shawnee | Bettis Contractors, Inc. |
| Shawnee | Bimbo Bakeries |
| Shawnee | BNSF Railway Company |
| Shawnee | BNSF Railway Company |
| Shawnee | BNSF Railway Company |
| Shawnee | Global Grain, LLC |
| Shawnee | Hill's Pet Nutrition, Inc. |
| Shawnee | HME, Inc. |
| Shawnee | Mars Wrigley Confectionery US, LLC |
| Shawnee | Mars Wrigley Confectionery US, LLC |
| Shawnee | PTMW, Inc. |
| Sherman | The Scoular Company - Corporate |
| Sherman | The Scoular Company - Goodland (URBAN) |
| Smith | Applequist Manufacturing, Inc. |
| Stafford | Stafford County Flour Mills Co. |

| County | Company |
|-----------|---------------------------------------|
| Stevens | Seaboard Energy |
| Sumner | Diversified Services, Inc. |
| Sumner | The Scoular Company - Corporate |
| Wyandotte | BNSF Railway Company |
| Wyandotte | Cerner Corporation |
| Wyandotte | CertainTeed Corporation |
| Wyandotte | DB2 Services, Inc. |
| Wyandotte | Deffenbaugh Industries, Inc. |
| Wyandotte | Ecovyst Catalyst Technologies, LLC |
| Wyandotte | Ecovyst Catalyst Technologies, LLC |
| Wyandotte | INX International Ink Co. |
| Wyandotte | Kansas City Peterbilt, Inc. |
| Wyandotte | Keebler Company |
| Wyandotte | Kraft Tank Corporation |
| Wyandotte | Langley Empire Candle LLC |
| Wyandotte | Missouri Kansas Supply Co., Inc. |
| Wyandotte | Old Dominion Freight Line, Inc. |
| Wyandotte | Old Dominion Freight Line, Inc. |
| Wyandotte | Owens Corning Insulating Systems, LLC |
| Wyandotte | PBI Gordon Corp |
| Wyandotte | PBI Gordon Corp |
| Wyandotte | Plastic Packaging Technologies, LLC |
| Wyandotte | Sorella Group, Inc. |
| Wyandotte | Success Truck Leasing, Inc. |
| Wyandotte | Zeolyst International |

Rural Opportunity Zones (ROZ)

ROZ (Rural Opportunity Zones) PROGRAM SUMMARY



Student Loan Applicants

| Total Applications | 4,145 |
|--------------------------------------|-------|
| Total Participated | 1,962 |
| Currently Active | 334 |
| Completed 5 Years | 521 |
| Withdrew Due to Early Loan Repayment | 89 |
| Disqualified | 463 |
| Waiting for Sponsor | 93 |

*Tax Credit Applicants

*data provided by KDOR

| ax Year | Filers | Average Tax Credit |
|---------|--------|--------------------|
| 2012 | 104 | \$2,535 |
| 2013 | 259 | \$2,221 |
| 2014 | 342 | \$2,833 |
| 2015 | 420 | \$3,070 |
| 2016 | 492 | \$2,733 |
| 2017 | 524 | \$3,304 |
| 2018 | 503 | \$3,835 |
| 2019 | 497 | \$3,945 |
| 2020 | 481 | \$3,764 |
| 2021 | 445 | \$3,645 |
| | | |

ROZ ANNUAL PARTICIPANTS

| Cheyenne | e Ra | wlins | Decatur | Norton | Phillips | Smith | Jewell | Republic | Washington | Marsha | all Nem | aha | wn Doniph | han |
|----------|---------|--------|----------|-----------|----------|----------|-----------|-----------|-------------|--------|--|------------|-----------|-----------------------|
| Sherman | Th | omas | Sheridan | Graham | Rooks | Osborne | Mitchell | Cloud | Clay | Potta | awatomie | Jackson | Atchison | |
| | | | | | | | | Ottawa | | | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | | Jefferson | wenworth Wyandotte |
| Wallace | Log | an | Gove | Trego | Ellis | Russell | Lincoln | | 1 | Geary | . Wabaunsee | Shawnee | | |
| | | | dove | | LIII3 | | Filewarth | | Dickinson 7 | | ι <u> </u> | | Douglas | Johnson |
| C | | | | | Rush | | Ellsworth | | | Morris | | Osage | Franklin | Miami |
| Greeley | Wichita | Scott | Lane | Ness | | Barton | Rice | McPherson | Marion | Chase | Lyon | | | |
| | | Fi | nney | Lladraman | Pawnee | | | | | | | Coffey | Anderson | Linn |
| Hamilton | Kearny | | | Hodgeman | | Stafford | Reno | Harv | ey | | · · · · · · · · · · · · · · | Woodson | A 11 - 12 | |
| | | | Gray | Ford | Edwards | | | Sedgwi | Bu | | reenwood | woodson | Allen | Bourbon |
| Stanton | Grant | Haskel | | Ford | Kiowa | Pratt | Kingman | Seugwi | | | | Wilson | Neosho | Crawford |
| | | | | | | | * | | | | Elk | | | |
| Morton | Stevens | Seward | Meade | Clark | Comanche | Barber | Harper | Sumn | er Cov | wley | hautauqua | Montgomery | Labette | Cherokee |

County, City, Employer and Foundation Sponsors 📕 City, Employer and Foundation Sponsorships only

Not ROZ

+ City/Foundation Sponsor

Eligible ROZ County– has not sent in 2022 Resolution

Job Creation Fund (JCF)

JCF PROJECT DETAILS

| Eligibility Criteria | Company Name | Loan Style | County | Existing Jobs | Retained Jobs | Proposed New Jobs | Proposed Cap Ex | Award Amount |
|----------------------|------------------------------------|------------|----------|------------------|---------------|-------------------|-----------------|--------------|
| 1 | Deloitte Consulting LLP* | Milestone | Sedgwick | 0 | 0 | 15 | \$15,000,000 | \$250,000 |
| 2 | Fairbanks Scales Inc | Forgivable | Johnson | 55 | 55 | 0 | N/A | \$60,000 |
| 1 | Hilmar Cheese Company* | Milestone | Ford | 0 | 0 | 247 | \$550,000,000 | \$7,850,000 |
| 1 | Hormel Foods Corporation | Milestone | Sedgwick | 564 | 564 | 60 | \$15,000,000 | \$250,000 |
| 1 | Industrial Metal Fabrication, Inc. | Milestone | Harvey | 37 | 37 | 8 | \$1,486,000 | \$20,000 |
| 1 | Nations Holding Company | Milestone | Johnson | 219 | 219 | 164 | \$9,000,000 | \$75,000 |
| 2 | SFC Global Supply Chain, Inc.* | Milestone | Saline | 978 | 978 | 225 | \$600,000,00 | \$2,000,000 |
| 1 | TTEC Services Corporation | Milestone | Johnson | 66 | 66 | 450 | \$6,271,762 | \$500,000 |
| 1 | US Assets Recovery, LLC | Milestone | Cherokee | 9 | 9 | 20 | \$1,851,325 | \$40,000 |
| 2 | US Engineering Metalworks LLC | Forgivable | Douglas | 0 | 0 | 140 | \$15,300,000 | \$300,000 |
| | | | TOTAL | 1,928 | 1,928 | 1,329 | \$1,213,909,087 | \$11,345,000 |

Eligibility Criteria

(1) Major expansion of an existing Kansas commercial enterprise

(2) Potential location of the operations of a major employer

*Agreement was fully executed in early FY23 after being entirely negotiated in FY22.

| Of the 10 Funded Projects: | | | | | | |
|----------------------------|----------------------------|--|------------------------------|--|--|--|
| \$11.3M Awarded | 1,329 New Jobs Proposed | 1,928 Existing Jobs to be Retained | \$1.2B Capital Investment | | | |

Kansas Industrial Training and Kansas Industrial Retraining (KIT and KIR)

KIT-KIR PROGRAM SUMMARY

| | FY20 | FY21 | FY22 |
|---------------------|-------------|-----------|-----------|
| KIT Projects | 58 | 47 | 24 |
| KIR Projects | 34 | 31 | 7 |
| KIT Jobs | 2,750 | 1,772 | 2,141 |
| KIR Jobs | 3,386 | 1,381 | 1,186 |
| Total Funds Awarded | \$1,351,003 | \$871,879 | \$977,850 |

2022 **\$900,000** available funds

Combined 31 projects \$600 per trainee (max) \$375 average award/trainee During the 2021 legislative session, HPIP was decoupled from KIT and KIR. The decrease in KIT and KIR projects demonstrates that companies were taking advantage of one incentive primarily to earn another incentive. As a result, we are able to use taxpayer funds more efficiently and effectively.

PROJECT DETAILS

KIT

| Company Name | Number of Trainees | Amount per Trainee | Award Amount |
|--|-----------------------|-----------------------|--------------|
| Brek Manufacturing Co. | 22 | \$600 | \$13,200 |
| Feed Yard Industrial Solutions | 10 | \$562 | \$5,620 |
| A Place for Mom, Inc. | 50 | \$550 | \$27,500 |
| Great Plains Manufacturing, Inc Salina | 25 | \$500 | \$12,500 |
| US Assets Recovery, LLC | 8 | \$500 | \$4,000 |
| Torch Research, LLC | 60 | \$485 | \$29,100 |
| WellSky Corporation | 78 | \$475 | \$37,050 |
| U.S. Engineering Metalworks, LLC | 140 | \$475 | \$66,500 |
| Advisors Excel Holdings, LLC | 91 | \$450 | \$40,950 |
| Insight 2 Design, LLC | 10 | \$450 | \$4,500 |
| Cimarron Trailers K, LLC | 40 | \$425 | \$17,000 |
| Ascend Learning, LLC | 34 | \$400 | \$13,600 |
| CNH Industrial America, LLC | 150 | \$400 | \$60,000 |
| Nations Holding Company | 42 | \$400 | \$16,800 |
| Netsmart Technologies, Inc. | 85 | \$400 | \$34,000 |
| MMGY Global, LLC | 55 | \$400 | \$22,000 |
| EnlightnU USA LLC | 30 | \$400 | \$12,000 |
| TTEC Services Corporation | 135 | \$357 | \$48,195 |
| Charter Communications, Inc. | 450 | \$350 | \$157,500 |
| Rx Savings, LLC | 45 | \$340 | \$15,300 |
| Amarr Company | 40 | \$300 | \$12,000 |
| RTS Administrative Service, Inc. | 350 | \$200 | \$70,000 |
| Integris BioServices, LLC | 50 | \$200 | \$10,000 |
| Garmin International, Inc. | 141 | \$115 | \$16,215 |
| TOTAL | | | \$745,530 |

KIR

| Company Name | Number Trainees | Amount per Trainee | Award Amount |
|------------------------------------|--------------------|--------------------------|-------------------|
| Pioneer Music Company | 21 | \$430 | \$9,030 |
| Amarr Company | 120 | \$335 | \$40,200 |
| Integris BioServices, LLC | 157 | \$334 | \$52 <i>,</i> 500 |
| Industrial Metal Fabrication, Inc. | 28 | \$300 | \$8 <i>,</i> 400 |
| WellSky Corporation | 91 | \$240 | \$21,840 |
| B&W Custom Truck Beds, Inc. | 169 | \$150 | \$25 <i>,</i> 350 |
| D.H. Pace Company, Inc. | 600 | \$125 | \$75 <i>,</i> 000 |
| TOTAL | | | \$232,320 |

Community Development Block Grants (CDBG)

CDBG PROJECT DETAILS

| Grantee | Grant Type | Project Description | Award Amount | Grantee | Grant Type | Project Description | Award Amount |
|---------------|------------------------|---------------------------|--------------|------------------|------------------------|---------------------------|--------------|
| Arkansas City | Housing Rehabilitation | Housing Rehabilitation | \$300,000 | Leon | Water/Sewer | Water | \$616,000 |
| Atchison | Community Facility | Sidewalks | \$370,000 | Lincoln | Housing Rehabilitation | Housing Rehabilitation | \$300,000 |
| Auburn | Community Facility | Streets | \$330,765 | Linwood | Water/Sewer | Water | \$499,586 |
| Augusta | Community Facility | Fire Truck | \$260,000 | Lucas | Water/Sewer | Water | \$600,000 |
| Burr Oak | Water/Sewer | Water | \$330,000 | Lyndon | Community Facility | Community Center | \$501,111 |
| Bushton | Water/Sewer | Water | \$530,000 | Lyons | Housing Rehabilitation | Housing Rehabilitation | \$300,000 |
| Caldwell | Housing Rehabilitation | Housing Rehabilitation | \$300,000 | Mankato | Water/Sewer | Sewer | \$600,000 |
| Cawker City | Water/Sewer | Water | \$454,250 | Marysville | Water/Sewer | Sewer | \$600,000 |
| Cedar Vale | Housing Rehabilitation | Housing Rehabilitation | \$300,000 | McPherson | Housing Rehabilitation | Housing Rehabilitation | \$500,000 |
| Concordia | Community Facility | Fire Truck | \$560,000 | McPherson County | Water/Sewer | Water | \$250,000 |
| Council Grove | Economic Development | Commercial Rehabilitation | \$250,000 | Medicine Lodge | Community Facility | Childcare | \$480,000 |
| Dodge City | Housing Rehabilitation | Housing Rehabilitation | \$300,000 | Miltonvale | Water/Sewer | Sewer | \$383,000 |
| Douglass | Community Facility | Playground | \$99,000 | Moran | Water/Sewer | Water | \$450,000 |
| Emporia | Community Facility | Streets | \$750,000 | Oberlin | Water/Sewer | Sewer | \$466,598 |
| Emporia | Economic Development | Commercial Rehabilitation | \$250,000 | Osage City | Economic Development | Commercial Rehabilitation | \$250,000 |
| Eudora | Economic Development | Commercial Rehabilitation | \$250,000 | Osage County | Water/Sewer | Sewer | \$260,000 |
| Fort Scott | Water/Sewer | Sewer | \$700,000 | Russell | Community Facility | Streets | \$360,300 |
| Fulton | Water/Sewer | Water | \$270,000 | St. Francis | Community Facility | Streets | \$600,000 |
| Girard | Water/Sewer | Sewer | \$600,000 | Timken | Water/Sewer | Water | \$170,000 |
| Glasco | Water/Sewer | Sewer | \$323,530 | Valley Falls | Water/Sewer | Sewer | \$600,000 |
| Hiawatha | Water/Sewer | Sewer | \$600,000 | Wellington | Water/Sewer | Water | \$634,706 |
| Highland | Community Facility | Streets | \$600,000 | Willis | Urgent Need | Water | \$106,750 |
| Humboldt | Community Facility | Streets | \$492,086 | | | | |
| | | | | | | | |

\$18,747,682 Total Awarded Amount \$416,615 Average Award Amount

Community Service Tax Credit Program (CSP)



CSP PROJECT DETAILS – 29 Awards

| Applicant Name | County | Project Description | Awarded | TC % |
|---|-------------|---|---------------|------|
| Butler Community College Foundation | Butler | The Butler Culinary Arts & Hospitality Education Center | \$ 149,625.00 | 70% |
| Caldwell Area Hospital and Health Foundation | Sumner | Equipping our Healthcare Future | \$ 150,000.00 | 70% |
| Camp Wood Young Mens Christian Association | Chase | Health Center Project | \$ 149,677.50 | 70% |
| Central Kansas Community Foundation | Harvey | Newton Public Library: WHERE COMMUNITY CONNECTS | \$ 150,000.00 | 50% |
| Cheyenne Center for Creativity, CC4C | Cheyenne | The 202 on Washington Project | \$ 75,000.00 | 70% |
| Colonial Fox Theatre Foundation | Crawford | Colonial Fox Theatre Pavilion | \$ 150,000.00 | 50% |
| Developmental Services of Northwest Kansas, Inc. | Ellis | Live with Purpose: An Invitation to Safe, Accessible and Efficient Facilities | \$ 150,000.00 | 50% |
| Discovery Child Care Learning Center | Dickinson | Addition of Child Care Center | \$ 200,000.00 | 70% |
| Doniphan Darlings, Inc. | Doniphan | Energy Efficiency Upgrades and Capital Improvements for Non-Profit Childcare Facility | \$ 200,000.00 | 70% |
| Friends of Dorothy Bramlage Public Library of Junction City, Kansas | Geary | Reimagining Dorothy Bramlage Public Library | \$ 75,000.00 | 50% |
| Garden City Community College Endowment Association | Finney | Garden City Community College Fine Arts Capital Campaign | \$ 150,000.00 | 50% |
| GoodLife Innovations, Inc. | Douglas | Professional Family Home at GoodLife's Midnight Farm | \$ 150,000.00 | 70% |
| Greenwood Preservation Society | Greenwood | Red Owl Building Multi-Purpose Community Center | \$ 150,000.00 | 70% |
| Heartspring, Inc. | Sedgwick | Child and Family Learning Center | \$ 200,000.00 | 50% |
| Hope Unlimited Inc. | Allen | Emergency Shelter of Hope Unlimited | \$ 150,000.00 | 70% |
| Hospital District No 6 of Harper County, KS | Harper | Bringing Your Care Home | \$ 150,000.00 | 70% |
| HumanKind Ministries, Inc. | Sedgwick | HumanKind's Homeless Service & Recovery Center | \$ 150,000.00 | 50% |
| Kansas Rural Communities Foundation | Wabaunsee | Eskridge Park Playground Surfacing | \$ 30,000.00 | 70% |
| KidsTLC, Inc. | Johnson | KidsTLC's Rooted in Hope Capital Campaign | \$ 150,000.00 | 50% |
| Leavenworth Attainable Housing, Inc | Leavenworth | Housing the Homeless | \$ 18,750.00 | 50% |
| Marquette Learning Center | McPherson | Rural Daycare Expansion | \$ 20,000.00 | 70% |
| Mental Health Center of East Central Kansas DBA CrossWinds Counseling and Wellness | Lyon | CrossWinds: Breaking Stigma, Breaking Ground | \$ 150,000.00 | 50% |
| Nemaha Valley Health Care Foundation | Nemaha | Investing in our Families and Future | \$ 150,000.00 | 70% |
| Norton Regional Health Foundation | Norton | C T Scanner to benefit health care delivery in northwest Kansas | \$ 150,000.00 | 70% |
| Russell PRIDE, Inc. | Russell | Russell Community Maker Space | \$ 72,278.25 | 70% |
| Sheridan County Hospital | Sheridan | Emergency Department Renovation and Expansion project | \$ 150,000.00 | 70% |
| The Foundation of Neosho Memorial Regional Medical Center, Inc | Neosho | SEK Impact Center for Wellness, Education and Business- Equipment | \$ 150,000.00 | 70% |
| True North Inc | Kiowa | Haviland House Renovation | \$ 139,125.00 | 70% |
| USD 112 Central Plains | Saline | Central Plains Childcare Network (CPC Network) | \$ 175,000.00 | 70% |

\$3,904.456 Total Awarded Amount

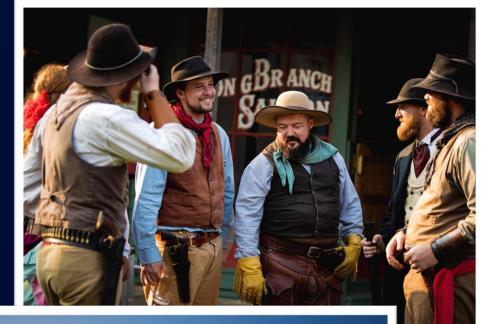
\$134,636 Average Award Amount

Sales Tax Revenue (STAR) Bonds





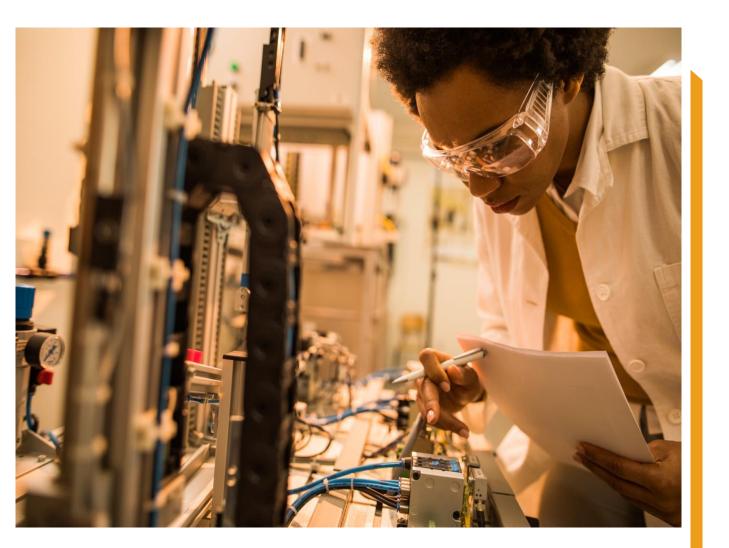
| Project Name | City | Project Status |
|---|---------------|---|
| Amelia Earhart Museum | Atchison | Operational |
| Field Station: Dinosaurs | Derby | Phase 1: Operational, Phase 2: Under Construction |
| Boot Hill Museum | Dodge City | Phase 1: Operational, Phase 2: Under Construction |
| Sports of the World Complex | Garden City | Under Construction |
| Competition Aquatic Center, Ball Field, Softball and Baseball | Goddard | Phase 1: Operational, Phase 2: Under Construction |
| Salt Mine Museum | Hutchinson | Operational |
| U.S. Soccer Training Center | Kansas City | Operational |
| Children's Mercy Park | Kansas City | Operational |
| Kansas Speedway | Kansas City | Operational |
| Schlitterbahn Waterpark | Kansas City | Inactive |
| Flint Hills Discovery Center Museum | Manhattan | Operational |
| PrairieFire Museum | Overland Park | Operational |
| BluHawk Arena and Fieldhouse | Overland Park | Under Construction |
| Fieldhouse and Antique Car Museum | Salina | Operational |
| Heartland Park Racetrack | Topeka | Operational |
| Riverwalk, Riverbank Improvements, Baseball Stadium | Wichita | Phase 1: Operational Phase, 2: Under Construction |
| K-96 and Greenwich Sports Complex | Wichita | Operational |





Angel Investor Tax Credit





Angel Investor Tax Credit Program

Designed to bring together accredited investors with qualified Kansas companies seeking seed and early-stage investment.

- Accredited investors are allowed a 50% tax credit on their cash investment of up to \$100,000 in tax credit for a given year, in a business that qualifies as a certified business as defined in statute.
- For each tax year, an Angel Investor shall not be entitled to claim tax credits under this Act for more than \$350,000.
- In calendar year 2022, Commerce was provided an allotment of \$6 million in tax credits for distribution to qualified businesses.
 Calendar year 2023 will allot \$6.5 million in tax credits for qualified businesses.

Since this program runs on the calendar year, annual numbers will be available at the end of January.

THANK YOU

