

#### TODAY'S AGENDA

O1 Business Development
Highlights

**02** Transparency Database

03 Program Review

04 Q&A



#### 2024 BUSINESS DEVELOPMENT HIGHLIGHTS

269

**PROJECTS** 

5,306

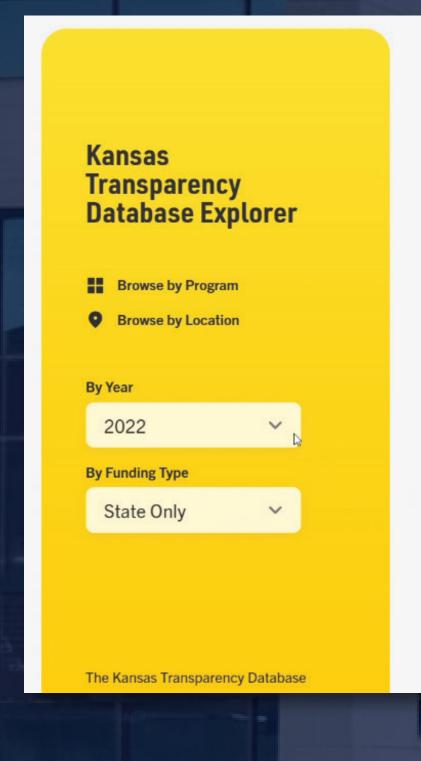
COMMITTED
NEW & RETAINED JOBS

\$3.5B

COMMITTED CAPITAL INVESTMENT

#### TRANSPARENCY DATABASE

The Kansas Transparency Database Explorer details all the economic development programs administered in Kansas — and is updated twice a year. If you are wondering what state incentive programs were used to bring a new business to your community or to see how these incentives are used to support projects across our great state, this is the place to find that information.



Transparency Explorer

Kansas





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#### PEAK PROGRAM SUMMARY

The Promoting Employment Across Kansas program, known as PEAK, is designed to help recruit companies and jobs to Kansas by allowing them to retain up to 95% of the withholding taxes generated by new employees. This is the main incentive the state offers in business recruitment and is a vital tool to the Department.

- \$1.4 billion in total payroll generated \$62.4 million in Kansas Individual Income Tax Withholding.
- Companies retained \$39.8 million, or 64%, of the withholding from PEAK employees that received wages at or above the county wage standard.
- \$22.3 million (36%) of the withholding was remitted to Kansas as the required 5% for PEAK Eligible Employees and for PEAK Employees whose individual wages did not meet the county wage standard.

Using industry-specific multipliers, 18,162 indirect jobs and \$1 billion of indirect earnings are estimated to have resulted from the PEAK jobs and wages reported in FY2024.

(Source: IMPLAN model)

#### 2024 PEAK Activity

# 34 companies signed new agreements

- 2,836 projected PEAK jobs created
- \$228.2M direct annual payroll projected
- \$737.7M capital investment expenditures projected

#### 200 active agreements

- 30,148 PEAK jobs hired or retained
- \$2.3B direct annual payroll
- \$6.2B capital investment expenditures

County	Company Name	Agreement Type	Agreement Status	NAICS Industry
Allen	B & W Custom Truck Beds, Inc.	Existing Expansion	Active	Other Motor Vehicle Parts Manufacturing
Brown	Fairview Mills, LLC	Existing Expansion	Active	Dog and Cat Food Manufacturing
Brown	Schenck Process, LLC	Existing Expansion	Active	Conveyor and Conveying Equipment  Manufacturing
Butler	Dynamic N/C, LLC	Existing Expansion	Active	Other Aircraft Parts and Auxiliary Equipment Manufacturing
Butler	Union Tank Car Company	Existing Expansion	Active	Support Activities for Rail Transportation
Cherokee	KMT Waterjet Systems, Inc.	Relocation	Active	Fluid Power Pump and Motor Manufacturing
Cherokee	TAMKO Building Products, LLC	Relocation	Active	Asphalt Shingle and Coating Materials  Manufacturing
Cherokee	US Assets Recovery, LLC	Existing Expansion	Active	Secondary Smelting, Refining and Alloying of Nonferrous Metal (except Copper and Aluminum)
Cloud	Concordia Technologies, LLC	Existing Expansion	Active	All Other Miscellaneous Fabricated Metal Product Manufacturing
Cloud	Concordia Technologies, LLC	New Location-Start Up	Active	All Other Miscellaneous Fabricated Metal Product Manufacturing
Cowley	<b>Buechel Stone Corporation</b>	Existing Expansion	Active	Cut Stone and Stone Product Manufacturing
Crawford	Kendall Packaging Corporation	Existing Expansion	Active	Plastics Packaging Film and Sheet (including Laminated) Manufacturing

County	Company Name	Agreement Type	Agreement Status	NAICS Industry
Dickinson	Hodgdon Powder Company, Inc.	Existing Expansion	Active	Explosives Manufacturing
Dickinson	Russell Stover Chocolates, LLC	Relocation	Active	Confectionery Manufacturing from Purchased Chocolate
Doniphan	Summit Truck Bodies, LLC *	Existing Expansion	Active	Motor Vehicle Body Manufacturing
Douglas	Ainstein AI, Inc. **	Existing Expansion	Terminated	Industrial Design Services
Douglas	Alarm.com, Inc.	Existing Expansion	Active	Computing Infrastructure Providers, Data Processing, Web Hosting, and Related Services
Douglas	Amarr Company	Existing Expansion	Active	Metal Window and Door Manufacturing
Douglas	McFarlane Aviation, Inc.	Existing Expansion	Active	Other Aircraft Parts and Auxiliary Equipment Manufacturing
Douglas	Modern Manufacturing, Inc.	New Location-Out of State Expansion	Active	All Other Miscellaneous Fabricated Metal Product Manufacturing
Douglas	Pretzels, LLC	New Location-Out of State Expansion	Active	Other Snack Food Manufacturing
Douglas	Schlenk Metallic Pigments *	Existing Expansion	Active	Paper Bag and Coated and Treated Paper Manufacturing
Douglas	U.S. Engineering Metalworks, LLC	Relocation	Active	Plumbing, Heating and Air-Conditioning Contractors
Finney	Feed Yard Industrial Solutions, LLC	New Location-Start Up	Active	Rolling Mill and Other Metalworking Machinery Manufacturing

County	Company Name	Agreement Type	Agreement Status	NAICS Industry
Finney	Great West Kansas, LLC	New Location-Start Up	Active	Refrigerated Warehousing and Storage
Finney	Meadowlark Dairy Nutrition, LLC	New Location-Out of State Expansion	Active	Dry, Condensed and Evaporated Dairy Product Manufacturing
Finney	Mies & Son's Trucking, LLC	Existing Expansion	Active	General Freight Trucking, Long-Distance, Truckload
Finney	Palmer Manufacturing & Tank, Inc.	New Location-Start Up	Active	Metal Tank (Heavy Gauge) Manufacturing
Ford	Hilmar Cheese Company, Inc.	New Location-Out of State Expansion	Active	Cheese Manufacturing
Ford	NOR-AM Logistics South, LLC	New Location-Out of State Expansion	Active	Refrigerated Warehousing and Storage
Geary	Camso Manufacturing USA, Ltd.	Existing Expansion	Active	All Other Rubber Product Manufacturing
Geary	Camso Manufacturing USA, Ltd.	New Location-Start Up	Completed	All Other Rubber Product Manufacturing
Geary	Camso Manufacturing USA, Ltd. *	Existing Expansion	Active	All Other Rubber Product Manufacturing
Harper	Harper Industries, Inc.	Existing Expansion	Active	Farm Machinery and Equipment Manufacturing
Johnson	A Place For Mom, Inc.	New Location-Out of State Expansion	Active	Other Individual and Family Services
Johnson	Ad Astra Information Systems, LLC **	Existing Expansion	Terminated	Software Publishers

County	Company Name	Agreement Type	Agreement Status	NAICS Industry
Johnson	Advisor First, LLC **	Existing Expansion	Terminated	Software Publishers
Johnson	AE Wealth Management, LLC	Existing Expansion	Active	Investment Advice
Johnson	AG613, LLC	Relocation	Active	Nonresidential Property Managers
Johnson	Allied National, LLC **	Existing Expansion	Terminated	Office Administrative Services
Johnson	Amazon.com Services, Inc.	New Location-Out of State Expansion	Completed	General Warehousing and Storage
Johnson	American Multi-Cinema, Inc.	Relocation	Active	Corporate, Subsidiary and Regional Managing Offices
Johnson	AmeriLife Group, LLC	Relocation	Active	All Other Insurance Related Activities
Johnson	Argus Consulting, Inc. *	Existing Expansion	Active	Engineering Services
Johnson	Ascend Learning, LLC	Existing Expansion	Active	Educational Support Services
Johnson	Attentive Science, LLC	New Location-Start Up	Active	Research and Development in Biotechnology
Johnson	Azurity Pharmaceuticals, Inc.	Existing Expansion	Active	Research and Development in the Physical, Engineering and Life Sciences

County	Company Name	Agreement Type	Agreement Status	NAICS Industry
Johnson	B/E Aerospace, Inc.	Relocation & Growth	Completed	Other Aircraft Parts and Auxiliary Equipment Manufacturing
Johnson	Barrier Compliance Services, LLC	Existing Expansion	Completed	Drywall and Insulation Contractors
Johnson	BASYS Processing, Inc.	Existing Expansion	Active	Financial Transactions Processing, Reserve and Clearinghouse Activities
Johnson	Beyond Warehousing	Existing Expansion	Active	General Warehousing and Storage
Johnson	Branded Custom Sportswear, Inc.	Existing Expansion	Active	Clothing and Clothing Accessories Merchant Wholesalers
Johnson	Card Compliant, LLC	Relocation	Active	Other Computer Related Services
Johnson	CarMax Auto Superstores, Inc.	New Location-Start Up	Active	Telemarketing Bureaus and Other Contact Centers
Johnson	Carter-Waters, LLC	Relocation	Active	Corporate, Subsidiary, and Regional Managing Offices
Johnson	Cboe Services Company (Formerly BATS Global Markets Holding, Inc.) *	Existing Expansion	Active	Financial Transactions Processing, Reserve, and Clearinghouse Activities
Johnson	Ceva U.S. Holdings, Inc.	Existing Expansion	Active	Biological Product (except Diagnostic) Manufacturing
Johnson	Charles River Laboratories, Inc. *	Existing Expansion	Active	Medical Laboratories

County	Company Name	Agreement Type	Agreement Status	NAICS Industry
Johnson	Charter Communications, LLC	Existing Expansion	Active	Telemarketing Bureaus and Other Contact Centers
Johnson	City Wide Franchise Company, Inc.	Existing Expansion	Active	Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)
Johnson	Clarivate Analytics US, LLC *	New Location-Out of State Expansion	Active	All Other Professional, Scientific and Technical Services
Johnson	Creative Planning, Inc.	Existing Expansion	Active	Other Financial Investment Activities
Johnson	CrossFirst Bank	Existing Expansion	Active	Commercial Banking
Johnson	D.H. Pace Company, Inc.	Existing Expansion	Active	Other Building Equipment Contractors
Johnson	D.H. Pace Company, Inc.	Relocation	Completed	Other Building Equipment Contractors
Johnson	Design Resources, Inc.	Existing Expansion	Active	Other Specialized Design Services
Johnson	DSI Holdings Corporation	Relocation	Completed	Corporate, Subsidiary and Regional Managing Offices
Johnson	Dynamic Logistix, LLC	Existing Expansion	Active	Freight Transportation Arrangement
Johnson	ElevenTen Systems, LLC *	Relocation	Active	Engineering Services

County	Company Name	Agreement Type	Agreement Status	NAICS Industry
Johnson	EnlightnU USA, LLC	Existing Expansion	Active	Insurance Agencies and Brokerages
Johnson	EPC Real Estate Group, LLC	Relocation	Active	Other Activities Related to Real Estate
Johnson	Eurofins Viracor, Inc. *	Relocation	Active	Medical Laboratories
Johnson	Fairbanks Scales, Inc.	Relocation	Active	Scale and Balance Manufacturing
Johnson	Faith Technologies, Inc.	Existing Expansion	Active	Electrical Contractors and Other Wiring Installation Contractors
Johnson	Government Employees Insurance Company	Relocation	Active	Direct Property and Casualty Insurance Carriers
Johnson	H&T Kansas, LLC	New Location-Out of State Expansion	Active	Metal Can Manufacturing
Johnson	HCA Management Services, L.P.	Relocation	Completed	Office Administrative Services
Johnson	Hi-Tech Weld Overlay Group, LLC	Relocation	Active	Metal Coating, Engraving (except Jewelry and Silverware) and Allied Services to Manufacturers
Johnson	Honeywell International, Inc. *	Existing Expansion	Active	Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing
Johnson	Hostess Brands, LLC	Relocation	Active	General Warehousing and Storage

County	Company Name	Agreement Type	Agreement Status	NAICS Industry
Johnson	Hostess Brands, LLC	Relocation	Active	Corporate, Subsidiary, and Regional Managing Offices
Johnson	In2itive, LLC	New Location-Start Up	Completed	Other Accounting Services
Johnson	Insight 2 Design, LLC	Existing Expansion	Active	Industrial Design Services
Johnson	Integris BioServices, LLC	New Location-Start Up	Active	Testing Laboratories
Johnson	Ja-Del, Inc.	Relocation	Active	Corporate, Subsidiary and Regional Managing Offices
Johnson	KBS Services, LLC *	Existing Expansion	Active	<b>Employment Placement Agencies</b>
Johnson	Kiewit Corporation	Existing Expansion	Active	Industrial Building Construction
Johnson	Kiewit Corporation *	Existing Expansion	Active	Industrial Building Construction
Johnson	Lineage Logistics Services, LLC	New Location-Start Up	Active	Refrigerated Warehousing and Storage
Johnson	Livestock Marketing Association	Relocation	Active	Business Associations
Johnson	MarksNelson Advisory, LLC *	Relocation	Active	Offices of Certified Public Accountants
Johnson	Milbank, LLP *	Existing Expansion	Active	Offices of Lawyers

County	Company Name	Agreement Type	Agreement Status	NAICS Industry
Johnson	MMGY Global, LLC	Relocation	Active	Advertising Agencies
Johnson	Multi-Service Technology Solutions, Inc.	Existing Expansion	Active	Financial Transactions, Processing, Reserve and Cleaninghouse Activities
Johnson	MyFreightWorld Carrier Management, Inc. *	Existing Expansion	Active	Process, Physical Distribution and Logistics Consulting Services
Johnson	NetPMD Solutions, LLC	New Location-Start Up	Active	Computer Systems Design Services
Johnson	Netsmart Technologies, Inc. **	Existing Expansion	Terminated	Custom Computer Programming Services
Johnson	New Directions Behavioral Health, LLC	Relocation	Active	Other Individual and Family Services
Johnson	Nueterra Holdings Management, LLC	Existing Expansion	Active	Office Administrative Services
Johnson	OneRequest Team, LLC **	Existing Expansion	Terminated	Internet Publishing and Broadcasting and Web Search Portals
Johnson	Onspring Technologies, LLC	Existing Expansion	Active	<b>Custom Computer Programming Services</b>
Johnson	Orizon Aerostructures, LLC	Relocation	Active	Other Aircraft Parts and Auxiliary Equipment Manufacturing
Johnson	PBI-Gordon Companies, Inc.	Relocation	Active	Corporate, Subsidiary, and Regional Managing Offices
Johnson	Performance Contracting Group, Inc.	Existing Expansion	Active	Offices of Other Holding Companies

County	Company Name	Agreement Type	Agreement Status	NAICS Industry
Johnson	Pivot International, Inc.	Existing Expansion	Active	Engineering Services
Johnson	Pollen, Inc.	Existing Expansion	Active	Computing Infrastructure Providers, Data Processing, Web Hosting and Related Services
Johnson	Propio LS, LLC	Existing Expansion	Active	Translation and Interpretation Services
Johnson	Propio LS, LLC *	Existing Expansion	Active	Translation and Interpretation Services
Johnson	Quality Technology Services, LLC **	Existing Expansion	Terminated	Corporate, Subsidiary, and Regional Managing Offices
Johnson	Quest Analytics, LLC	Relocation	Active	Software Publishers
Johnson	Realto, Inc. **	New Location-Start Up	Terminated	Securities Brokerage
Johnson	Remedi8, LLC (formerly Fire Door Solutions, LLC)	Existing Expansion	Active	All Other Specialty Trade Contractors
Johnson	Restaurant Services Group, Inc.	Existing Expansion	Active	Corporate, Subsidiary and Regional Managing Offices
Johnson	Retail Success, LLC **	Existing Expansion	Terminated	<b>Custom Computer Programming Services</b>
Johnson	RTS Administrative Service, Inc.	Existing Expansion	Active	Freight Transportation Arrangement
Johnson	RTS Administrative Service, Inc.	Existing Expansion	Completed	Freight Transportation Arrangement

County	Company Name	Agreement Type	Agreement Status	NAICS Industry
Johnson	RX Savings, LLC	Existing Expansion	Active	Software Publishers
Johnson	Seats, Inc.	New Location-Out of State Expansion	Active	Motor Vehicle Seating and Interior Trim Manufacturing
Johnson	Security Benefit Corporation	New Location-Start Up	Completed	Corporate, Subsidiary and Regional Managing Offices
Johnson	SelectQuote Insurance Services	Existing Expansion	Completed	Insurance Agencies and Brokerages
Johnson	Sethmar Transportation, LLC	Existing Expansion	Active	Freight Transportation Arrangement
Johnson	Sethmar Transportation, LLC *	Existing Expansion	Active	Freight Transportation Arrangement
Johnson	Sims Global Solutions, LLC	Existing Expansion	Active	Freight Transportation Arrangement
Johnson	SnapIT Solutions, LLC	Existing Expansion	Active	Computer Systems Design Services
Johnson	SOFTwarfare, LLC *	Existing Expansion	Active	Software Publishers
Johnson	Stackify, LLC	Relocation	In Suspension	Software Publishers
Johnson	Terracon Consultants, Inc.	Existing Expansion	Active	Engineering Services
Johnson	Tesseract Ventures, LLC *	Existing Expansion	Active	Research and Development in the Physical, Engineering and Life Sciences

County	Company Name	Agreement Type	Agreement Status	NAICS Industry
Johnson	The Lewer Agency, Inc.	Relocation	Active	Human Resources Consulting Services
Johnson	The Redwood Group, LLC	Existing Expansion	Active	Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals)
Johnson	The Redwood Group, LLC	Existing Expansion	Active	Petroleum and Petroleum Products Merchant Wholesalers (except Bulk Stations and Terminals)
Johnson	Tickets for Less, LLC	Existing Expansion	Active	All Other Travel Arrangement and Reservation Services
Johnson	Tickets for Less, LLC	Existing Expansion	Active	All Other Travel Arrangement and Reservation Services
Johnson	TriRx Shawnee, LLC *	New Location-Out of State Expansion	Active	Pharmaceutical Preparation Manufacturing
Johnson	TTEC Services Corporation **	New Location-Out of State Expansion	Terminated	Telemarketing Bureaus and Other Contact Centers
Johnson	Tyler Technologies, Inc.	Existing Expansion	Active	<b>Custom Computer Programming Services</b>
Johnson	United Rotary Brush Corporation *	Existing Expansion	Active	Broom, Brush and Mop Manufacturing
Johnson	UPG Solutions, LLC	Relocation	Active	Custom Computer Programming Services
Johnson	WellSky Corporation	Existing Expansion	Active	Custom Computer Programming Services
Johnson	WellSky Corporation	Existing Expansion	Active	Custom Computer Programming Services

County	Company Name	Agreement Type	Agreement Status	NAICS Industry
Johnson	WellSky Financial Services, LLC **	Relocation	Terminated	Other Accounting Services
Labette	Ruskin Company	Existing Expansion	Active	Sheet Metal Work Manufacturing
Leavenworth	Hill's Pet Nutrition, Inc. *	New Location-Start Up	Active	Dog and Cat Food Manufacturing
Leavenworth	Industrial Service Technologies, LLC *	Existing Expansion	Active	Food Product Machinery Manufacturing
Leavenworth	Zephyr Products, Inc. *	Existing Expansion	Active	Sheet Metal Work Manufacturing
Lyon	Camso Manufacturing USA, Ltd.	Existing Expansion	Active	All Other Rubber Product Manufacturing
Lyon	Simmons Pet Food, Inc.	Relocation	Active	Dog and Cat Food Manufacturing
Lyon	Simmons Pet Food, Inc.	Existing Expansion	Active	Dog and Cat Food Manufacturing
McPherson	Johns Manville	Existing Expansion	Active	Mineral Wool Manufacturing
McPherson	Paragon Precision Metal, LLC	New Location-Start Up	Active	All Other Miscellaneous Fabricated Metal Product Manufacturing
McPherson	Plastics Extrusion Machinery, Inc.	Existing Expansion	Active	Other Industrial Machinery Manufacturing

County	Company Name	Agreement Type	Agreement Status	NAICS Industry
Montgomery	Standard Motor Products, Inc.	Relocation	Completed	Motor Vehicle Electrical and Electronic Equipment Manufacturing
Nemaha	USC, LLC *	Existing Expansion	Active	Farm Machinery and Equipment Manufacturing
Nemaha	Wenger Manufacturing, Inc.	Existing Expansion	Active	Food Product Machinery Manufacturing
Neosho	Orizon Aerostructures, LLC	New Location-Out of State Expansion	Active	Machine Shops
Pottawatomie	Cimarron Trailers K, LLC	New Location-Out of State Expansion	Active	Truck Trailer Manufacturing
Pottawatomie	Green Dot Bioplastics, Inc. **	Existing Expansion	Terminated	Custom Compounding of Purchased Resins
Pottawatomie	Imagemakers, Inc.	Existing Expansion	Active	Graphic Design Services
Pottawatomie	Kosch Manufacturing, LLC *	New Location-Out of State Expansion	Active	Farm Machinery and Equipment Manufacturing
Reno	Members Mortgage Services, LLC	Existing Expansion	Completed	Other Activities Related to Credit Intermediation
Reno	Superior Holding, Inc.	Relocation	Active	Power Boiler and Heat Exchanger Manufacturing
Rice	GHS, Inc.	New Location-Start Up	Active	Administrative Management and General Management Consulting Services
Riley	Canopy, a Public Benefit, LLC	Existing Expansion	Active	Custom Computer Programming Services

County	Company Name	Agreement Type	Agreement Status	NAICS Industry
Riley	Elsey Holdings, LLC	Existing Expansion	Active	Offices of Other Holding Companies
Saline	Farmer Direct Foods, LLC *	Existing Expansion	Active	Flour Milling
Saline	Great Plains Manufacturing, Inc.	New Location-Out of State Expansion	Active	Farm Machinery and Equipment Manufacturing
Sedgwick	Alltite, Inc.	Existing Expansion	Active	Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance
Sedgwick	Alltite, Inc. **	Existing Expansion	Terminated	Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance
Sedgwick	Atlas Aerospace, LLC	Existing Expansion	Active	Other Aircraft Parts and Auxiliary Equipment Manufacturing
Sedgwick	Brek Manufacturing Company	New Location-Out of State Expansion In Suspension Machine Shops		Machine Shops
Sedgwick	Clemens Aviation, LLC	Existing Expansion	Active	Other Airport Operations
Sedgwick	CNH Industrial America, LLC	Existing Expansion	Active	Construction Machinery Manufacturing
Sedgwick	Dold Foods, LLC	Existing Expansion	Active	Meat Processed from Carcasses
Sedgwick	Fagron Compounding Services, LLC	Existing Expansion	Active	Pharmaceutical Preparation Manufacturing

County	Company Name	Agreement Type	Agreement Status	NAICS Industry
Sedgwick	Ferroloy, Inc.	Existing Expansion	Active	Iron Foundries
Sedgwick	Foley Industries, Inc.	Existing Expansion	Active	Commercial and Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance
Sedgwick	Galloway & Company, Inc.	Existing Expansion	Active	Engineering Services
Sedgwick	KeyCentrix, LLC	Existing Expansion	Active	Software Publishers
Sedgwick	Max Aerostructures, LLC *	Existing Expansion	Active	Other Aircraft Parts and Auxiliary Equipment Manufacturing
Sedgwick	MSB Global Resources Corporation *	Existing Expansion	Active	Engineering Services
Sedgwick	Novacoast, Inc.	New Location-Out of State Expansion	Active	Computer Systems Design Services
Sedgwick	Ortega Aviation Services, LLC	Existing Expansion	Active	Flight Training
Sedgwick	Pillr *	Relocation	Active	Custom Computer Programming Services
Sedgwick	Reiloy USA Corporation	New Location-Out of State Expansion	Active	Other Industrial Machinery Manufacturing
Sedgwick	Spirit AeroSystems, Inc.	Existing Expansion	Active	Aircraft Manufacturing

County	Company Name	Agreement Type	Agreement Status	NAICS Industry
Sedgwick	Spirit AeroSystems, Inc.	New Location-Out of State Expansion	Active	Aircraft Manufacturing
Sedgwick	Youngers and Sons Manufacturing Company, Inc. **	Existing Expansion	Terminated	Machine Shops
Shawnee	Advisors Excel Holdings, LLC	Existing Expansion	Active	Insurance Agencies and Brokerages
Shawnee	Bettis Contractors, Inc.	Existing Expansion	Active	Fabricated Structural Metal Manufacturing
Shawnee	Global Grain, LLC	New Location-Start Up	Active	Farm Product Warehousing and Storage
Shawnee	HME, Inc.	Existing Expansion	Active	Fabricated Structural Metal Manufacturing
Shawnee	Industrial Maintenance of Topeka, Inc. *	Existing Expansion	Active	Conveyor and Conveying Equipment Manufacturing
Shawnee	Reser's Fine Foods, Inc.	Existing Expansion	Completed	Perishable Prepared Food Manufacturing
Shawnee	Ryder Integrated Logistics, Inc.	New Location-Out of State Expansion	Active	General Freight Trucking, Long-Distance, Less Than Truckload
Shawnee	THM, LLC	New Location-Start Up	Active	Dog and Cat Food Manufacturing
Shawnee	Topeka Health System, LLC	New Location-Out of State Expansion	Active	General Medical and Surgical Hospitals
Shawnee	Torgeson Electric Company, Inc. *	Existing Expansion	Active	Non-Residential Electrical Contractors

County	Company Name	Company Name Agreement Type		NAICS Industry
Sherman	The Scoular Company *	Existing Expansion	Active	Grain and Field Bean Merchant Wholesalers
Smith	Applequist Manufacturing, Inc.	New Location-Start Up	Active	All Other Miscellaneous Fabricated Metal Product Manufacturing
Stevens	Seaboard Energy Kansas, LLC	New Location-Start Up	Active	Other Scientific and Technical Consulting Services
Sumner	CMJ Manufacturing, Inc. *	Existing Expansion	Active	Machine Shops
Sumner	Elite Harness, LLC	New Location-Start Up	Active	Current-Carrying Wiring Device Manufacturing
Sumner	Pinnacle Aerospace, LLC	New Location-Start Up	Active	Search, Detection, Navigation, Guidance, Aeronautical and Nautical System and Instrument Manufacturing
Wyandotte	Amazon.com Services, Inc.	New Location-Out of State Expansion	Active	General Warehousing and Storage
Wyandotte	Capital Electric Construction Company, Inc.	Relocation	Active	Current-Carrying Wiring Device Manufacturing
Wyandotte	Dairy Farmers of America, Inc.	Relocation	Active	Corporate, Subsidiary, and Regional Managing Offices
Wyandotte	Ecovyst Catalyst Technologies, LLC **	Existing Expansion	Terminated	Other Basic Inorganic Chemical Manufacturing
Wyandotte	Marvin Lumber and Cedar Company, LLC	New Location-Out of State Expansion	Active	All Other Plastics Product Manufacturing

County	Company Name	Agreement Type	Agreement Status	NAICS Industry
Wyandotte	Missouri-Kansas Supply Company, Inc.	Existing Expansion	Active	Metal Service Centers and Other Metal Merchant Wholesalers
Wyandotte	Missouri-Kansas Supply Company, Inc. *	Existing Expansion	Existing Expansion Active Plu	
Wyandotte	Nettles Construction Solutions, Inc. (formerly WestPro Construction Solutions)	Relocation	Active	Commercial and Institutional Building Construction
Wyandotte	Old Dominion Freight Line, Inc.	Existing Expansion	Active	General Freight Trucking, Long-Distance, Less Than Truckload
Wyandotte	STRIEM, LLC *	Existing Expansion	Active	All Other Plastics Product Manufacturing
Wyandotte	University of Kansas Hospital Authority	New Location-Start Up	Completed	General Medical and Surgical Hospitals
Wyandotte	URBN US Retail, LLC	New Location-Out of State Expansion	Active	General Warehousing and Storage

#### HPIP PROGRAM SUMMARY

The High Performing Incentive Program (HPIP) provides tax incentives to qualifying employers who pay above average wages. HPIP provides a 10% tax credit that is eligible for capital investment of at least \$50,000 at the company's facility. In the five metro counties of Douglas, Johnson, Sedgwick, Shawnee and Wyandotte, the threshold is \$1 million. The tax credit has a 16-year carryforward provided facilities can requalify for HPIP.

	FY18	FY19	FY20	FY21	FY22	FY23	FY24
Initial Project Certifications	56	52	35	36	72	63	63
Certifications Issued (incl. recertifications)	265	304	304	280	343	357	362
Total Estimated Capital Investment	\$3.0B	\$2.0B	\$2.1B	\$4.4B	\$4.9B	\$7.2B	\$7.3B
Number of Tax Credit Transfer Requests	NA	NA	NA	0	1	15	66
Total Amount Transferred	NA	NA	NA	0	\$2.3M	\$6.1M	\$38.1M

- HPIP tax credits are claimed through a company's tax filings.
- This process is housed within the Kansas Department of Revenue.
- Due to tax laws specific to those returns, coupled with tax returns not being final for three years after filing, it would not be
  appropriate for the Department of Commerce to house or provide that data.
- Beginning with assets placed into service starting in 2021, qualifying companies can sell or transfer up to 50% of the HPIP
   Investment Tax Credit earned to any individual or entity. The tax credit transfer can be used against the other entity's income tax
   liability beginning in the tax year of credit transfer.

County	Company Name	
Allen	Russell Stover Chocolates, LLC	
Anderson	East Kansas Agri Energy, LLC	
Atchison	MGP Processing, Inc.	
Barber	Evergy Kansas Central, Inc.	
Barber	Evergy Kansas Central, Inc.	
Brown	Extru-Tech, Inc.	
Brown	Schenck Process LLC	
Butler	Barton Solvents, Inc.	
Butler	D-J Engineering	
Butler	Dynamic N/C, LLC	
Butler	HF Sinclair El Dorado Refining, LLC	
Cherokee	Alphia, Inc.	
Cherokee	Alphia, Inc.	

County	Company Name	
Cherokee	CABB Jayhawk Fine Chemicals Corporation	
Cherokee	Mid America Pipe Fabricating & Supply Company	
Cherokee	Mid America Pipe Fabricating & Supply Company	
Cherokee	PBI Gordon	
Cloud	Concordia Technologies, LLC	
Cloud	Gerard Tank and Steel, Inc.	
Cowley	Creekstone Farms Premium Beef, LLC	
Cowley	S and Y Industries, Inc.	
Crawford	Jake's Fireworks, Inc.	
Crawford	K.W. Brock Directories (dba Names & Numbers)	
Crawford	K.W. Brock Directories (dba Names & Numbers)	

County	Company Name
Crawford	Millers Inc.
Crawford	Pitt Plastics, Inc.
Crawford	Sugar Creek Packing, Co.
Crawford	The Scoular Company
Dickinson	Hodgdon Powder, Co.
Dickinson	Russell Stover Chocolates, LLC
Dickinson	Sunbelt Solomon Services, LLC
Doniphan	Summit Truck Bodies, LLC
Douglas	Amarr Company
Douglas	CyDex Pharmaceuticals, Inc.
Douglas	Evergy Kansas Central, Inc.
Douglas	Kennedy Glass Partners, LLC
Douglas	McFarlane Aviation, LLC
Douglas	Screen-It Graphics of Lawrence, Inc.

County	Company Name	
Edwards	Midway Manufacturing, Inc.	
Edwards	Midway Manufacturing, Inc.	
Ellsworth	Cashco, Inc.	
Finney	Bonanza BioEnergy, LLC	
Finney	Garden City Industrial Park, LLC	
Finney	Garden City Industrial Park, LLC	
Finney	Garden City Industrial Park, LLC	
Finney	Mies & Son's Trucking, LLC	
Finney	Transportation Partners & Logistics, LLC	
Finney	Transportation Partners & Logistics, LLC	
Finney	Transportation Partners & Logistics, LLC	
Finney	WindRiver Grain, LLC	

County	Company Name
Ford	Evergy Kansas Central, Inc.
Ford	Evergy Kansas Central, Inc.
Ford	Kitchens, Inc.
Franklin	Retail Distribution West, LLC
Geary	Camso Manufacturing USA
Geary	Camso Manufacturing USA
Gove	Oakley Redi-Mix
Gove	Oakley Redi-Mix
Gove	Western Plains Energy, LLC
Gray	MJE Livestock Equipment, LLC
Gray	MJE, LLC
Harper	Harper Industries, Inc.
Harvey	BMG of Kansas, Inc.

County	Company Name
Harvey	CD Custom Enterprises, LLC
Harvey	Excel Industries, Inc.
Harvey	Full Vision, Inc.
Harvey	Industrial Metal Fabrication, Inc.
Harvey	Midwest Electric Transformer Services, Inc.
Harvey	Midwest Electric Transformer Services, Inc.
Jackson	Johnsonville, LLC
Jackson	Johnsonville, LLC
Jefferson	Midwest Concrete Materials, Inc.
Johnson	Aeromotive, LLC
Johnson	Aldi, Inc.
Johnson	Allied National, LLC

County	Company Name
Johnson	Amazon.com Services, LLC
Johnson	Amazon.com Services, LLC
Johnson	American Multi-Cinema, Inc.
Johnson	Argus Consulting, Inc.
Johnson	Ascend Learning, LLC
Johnson	Biomune Company
Johnson	Black & Veatch Corporation
Johnson	Black & Veatch Special Projects Corporation
Johnson	BNSF Railway Company
Johnson	Breit Technologies, LLC
Johnson	BRR Architecture, Inc
Johnson	BStock, LLC

County	Company Name
Johnson	Caravan Ingredients, Inc.
Johnson	Cboe Services Compoany (fka - BATS Global Markets Holdings, Inc.)
Johnson	Cboe Services Compoany (fka - BATS Global Markets Holdings, Inc.)
Johnson	Choice Solutions, LLC
Johnson	Compass Minerals USA, Inc.
Johnson	Custom Foods, Inc.
Johnson	DataLocker, Inc.
Johnson	DeElliotte Company, Inc.
Johnson	Deffenbaugh Industries, Inc.
Johnson	Dimensional Innovations, Inc.
Johnson	Essense of Australia, Inc.

County	Company Name
Johnson	Eurofins Viracor, LLC
Johnson	Eurofins Viracor, LLC
Johnson	Executive Flight Services, LLC
Johnson	Fairbanks Scales, Inc.
Johnson	Faith Technologies
Johnson	Flowers Baking Company of Lenexa, LLC
Johnson	Flowers Baking Company of Lenexa, LLC
Johnson	FSC, Inc.
Johnson	Garmin International, Inc.
Johnson	Garmin International, Inc.
Johnson	Global Ground Support
Johnson	Grundfos Pumps Corporation

County	Company Name
Johnson	Harold Payne Plastics, LLC
Johnson	Health Midwest Ventures Group, Inc.
Johnson	Hill's Pet Nutrition, Inc.
Johnson	Hodgdon Powder, Co.
Johnson	Honeywell International, Inc.
Johnson	Hostess Brands, LLC
Johnson	Hostess Brands, LLC
Johnson	Hostess Brands, LLC
Johnson	Integris BioServices, LLC
Johnson	Intervet Inc. (dba Merck Animal Health)
Johnson	Ja-Del, Inc.
Johnson	Kiewit Corporation

County	Company Name
Johnson	Kiewit Energy Group, Inc.
Johnson	Kiewit Engineering Group, Inc.
Johnson	Kiewit Engineering Group, Inc.
Johnson	Kiewit Power Constructors Company
Johnson	Kocher + Beck USA, LP
Johnson	MarksNelson Advisory, LLC
Johnson	MBB, Inc
Johnson	Mercer Zimmerman, Inc.
Johnson	MidContinental Chemical Company, Inc.
Johnson	Midwest Trust Company, Inc.
Johnson	Mission Electronics, Inc.
Johnson	MMGY Global, LLC

County	Company Name
Johnson	Multi Service Technology Solutions, Inc. (dba TreviPay)
Johnson	Nations Holding Company
Johnson	Nations Holding Company
Johnson	Netsmart Technologies, Inc.
Johnson	Netsmart Technologies, Inc.
Johnson	NetStandard, Inc.
Johnson	NICUSA, Inc.
Johnson	Noatum Logistics USA, LLC
Johnson	Orizon Aerostructures, LLC
Johnson	Performance Contracting Group, Inc.
Johnson	Phenix Label Company, Inc.
Johnson	Poole Fire Protection, Inc.

County	Company Name
Johnson	Propio LS, LLC
Johnson	Reliable Caps, LLC
Johnson	Reliable Caps, LLC
Johnson	Restaurant Services Group, Inc.
Johnson	Rx Savings, LLC
Johnson	ScriptPro, LLC
Johnson	Seaboard Corporation
Johnson	Seismic Digital
Johnson	Sethmar Transportation, LLC
Johnson	Sethmar Transportation, LLC
Johnson	Shamrock Trading Corporation
Johnson	Sims Global Solutions, LLC
Johnson	SOFTwarfare, LLC

County	Company Name
Johnson	State Farm Mutual Automobile Insurance Company
Johnson	The Gerson Company
Johnson	The Industrial Company
Johnson	The Lead Group
Johnson	The Purple Guys, LLC
Johnson	The Redwood Group, LLC
Johnson	The Scoular Company
Johnson	Tickets for Less, LLC
Johnson	T-Mobile USA, Inc.
Johnson	TSVC, Inc.
Johnson	TVH Parts Co.
Johnson	U.S. Bank National Association
Johnson	Uhlig, LLC

County	Company Name
Johnson	United Parcel Service, Inc.
Johnson	Wachter, Inc.
Johnson	WellSky Corporation
Johnson	Wilbert Funeral Services, Inc.
Johnson	Wilbert Funeral Services, Inc.
Kingman	Farrar Corporation
Labette	Alexander Manufacturing Company, Inc.
Labette	Alexander Manufacturing Company, Inc.
Labette	Neighbors & Associates, Inc. (dba Tank Connection)
Leavenworth	Great Western Manufacturing Company, Inc.
Leavenworth	Hill's Pet Nutrition, Inc.

County	Company Name
Leavenworth	Industrial Service Technologies, LLC
Leavenworth	Young Sign, Co.
Leavenworth	Zephyr Products, Inc.
Logan	The Scoular Company
Lyon	Cargill, Inc.
Lyon	Evergy Kansas Central, Inc.
Lyon	Evergy Kansas Central, Inc.
Lyon	Hill's Pet Nutrition, Inc.
Lyon	Hostess Brands, LLC
Lyon	Hostess Brands, LLC
Marion	Barkman Honey, LLC
Marion	Countryside Feed, LLC
Marion	Flint Hills Industries, Inc. (dba Hillsboro Industries, Inc.)

County	Company Name
Marshall	Landoll Company, LLC
McPherson	American Maplan Corporation
McPherson	Central States Marketing and Manufacturing
McPherson	CertainTeed Corporation
McPherson	CHS McPherson Refinery, Inc.
McPherson	Hospira, Inc.
McPherson	Hospira, Inc.
McPherson	Johns Manville Corporation
McPherson	Plastics Extrusion Machinery, Inc.
McPherson	Plastics Extrusion Machinery, Inc.
McPherson	The Bradbury Company, Inc.
McPherson	Tortilla King, LLC
McPherson	Tortilla King, LLC

County	Company Name
McPherson	Viega, LLC
Miami	Doherty Steel
Miami	Reliance Label Solutions, LLC
Miami	Splashtacular, LLC
Miami	Taylor Forge Engineered Systems, Inc.
Miami	Taylor Forge Engineered Systems, Inc.
Montgomery	Coffeyville Resources Nitrogen Fertilizers, LLC
Montgomery	CVR Refining CVL, LLC
Montgomery	Messer, LLC

County	Company Name
Montgomery	MJD Products, Inc.
Montgomery	VSE Aviation Services, LLC
Nemaha	Alphia, Inc.
Nemaha	Alphia, Inc.
Nemaha	KAEB, LLC
Nemaha	Koch & Company, Inc.
Nemaha	Lortscher Agri Service, Inc.
Nemaha	Lortscher Agri Service, Inc.
Nemaha	USC, LLC
Nemaha	Wenger Manufacturing, Inc.
Neosho	Ash Grove Cement Company
Neosho	Orizon Aerostructures, LLC
Osborne	Star Seed, Inc.

County	Company Name
Ottawa	Flinthills Trading Company
Ottawa	Flinthills Trading Company
Ottawa	The Scoular Company
Phillips	Summit Sustainable Ingredients, LLC
Pottawatomie	Evergy Kansas Central, Inc.
Pottawatomie	Evergy Kansas Central, Inc.
Pottawatomie	Radiation Detection Technologies, Inc.
Pottawatomie	The Onyx Collection, Inc.
Pratt	Pratt Energy, LLC
Rawlins	Carlson's Group, LLC
Rawlins	SurePoint Ag Systems, Inc.
Reno	Data Center, Inc.

County	Company Name
Reno	Evergy Kansas Central, Inc.
Reno	Evergy Kansas Central, Inc.
Reno	JW Machine, LLC
Rice	Compass Minerals America, Inc.
Rice	JACAM Chemical Company 2013, LLC
Rice	Kansas Ethanol, LLC
Riley	CivicPlus, Inc.
Riley	Elsey Holdings, LLC
Riley	Parker Hannifin Corporation
Russell	Great Plains Manufacturing, Inc.
Russell	PureField Ingredients, LLC
Saline	A & B Tool & Machine, Inc.
Saline	Cargill, Inc.

County	Company Name
Saline	Exline, Inc.
Saline	Grain Belt Supply Company, Inc.
Saline	Great Plains Manufacturing, Inc.
Saline	Salina Vortex Corporation
Saline	SFC Global Supply Chain, Inc.
Saline	Superior Contracting & Manufacturing Services, Co.
Saline	The Scoular Company
Sedgwick	Amazon.com Services, LLC
Sedgwick	Balco, Inc.
Sedgwick	Beran Ready Mix North, LLC
Sedgwick	BlendTech, Inc.
Sedgwick	Brek Manufacturing Co.

County	Company Name
Sedgwick	C.E. Machine, Inc.
Sedgwick	Carlson Hydraulics, LLC
Sedgwick	CRH Management, LLC
Sedgwick	Deloitte Consulting, LLP
Sedgwick	Deloitte Services, LP
Sedgwick	Diversified Services, Inc.
Sedgwick	Equity Bank
Sedgwick	Fagron Compounding Services
Sedgwick	Fiber Dynamics, Inc.
Sedgwick	Fidelity Bank
Sedgwick	Foley Industries, Inc.
Sedgwick	Foley Rebuild Center, LLC
Sedgwick	Garmin International, Inc.

County	Company Name
Sedgwick	ICM, Inc.
Sedgwick	Intrust Bank, N.A.
Sedgwick	Intrust Bank, N.A.
Sedgwick	Keystone Solid Survaces, LLC, (fka - Keystone Financial, LLC)
Sedgwick	Keystone Solid Survaces, LLC, (fka - Keystone Financial, LLC)
Sedgwick	<b>Keystone Solid Survaces, LLC,</b> (fka - Keystone Financial, LLC)
Sedgwick	KGGP, LLC
Sedgwick	Kice Industries, Inc.
Sedgwick	KMS, LLC
Sedgwick	Koch Ag & Energy Solutions, LLC
Sedgwick	Koch Engineered Solutions, LLC
Sedgwick	Koch Minerals & Trading, LLC

County	Company Name
Sedgwick	Koch Siedhoff Hand & Dunn, LLP
Sedgwick	Leading Technology Composites ASD, Inc.
Sedgwick	Leading Technology Composites Inc.
Sedgwick	Lee Aerospace, Inc.
Sedgwick	Metal Finishing Company, Inc.
Sedgwick	Metal Pros, LLC
Sedgwick	National Plastics Color, Inc.
Sedgwick	Occidental Chemical Corporation
Sedgwick	PROtect, LLC
Sedgwick	Rand Graphics, Inc
Sedgwick	Scrap Management of Kansas, Inc.
Sedgwick	Scrap Management of Kansas, Inc.

County	Company Name
Sedgwick	Shackelford Machine, Inc.
Sedgwick	Shackelford Machine, Inc.
Sedgwick	Shackelford Machine, Inc.
Sedgwick	Spirit AeroSystems, Inc.
Sedgwick	Star Lumber & Supply Co., Inc.
Sedgwick	Stellar Industries, LLC
Sedgwick	Textron Aviation, Inc.
Sedgwick	Trinity Precision, Inc.
Sedgwick	WSM Industries, Inc.
Sedgwick	Youngers and Sons Manufacturing Company, Inc
Seward	Arkalon Ethanol, LLC
Shawnee	Bimbo Bakeries
Shawnee	BNSF Railway Company

County	Company Name
Shawnee	Hill's Pet Nutrition, Inc.
Shawnee	HME, Inc.
Shawnee	Ryder Integrated Logistics, Inc.
Shawnee	TFI, LLC
Shawnee	TFI, LLC
Shawnee	The Goodyear Tire & Rubber Company
Shawnee	THM, LLC
Smith	Applequist Manufacturing
Stafford	Stafford County Flour Mills Company
Stevens	Seaboard Energy Kansas, LLC
Sumner	Diversified Services, Inc.
Sumner	Pinnacle Aerospace, LLC

County	Company Name
Thomas	Advantage Architectural Woodwork, LLC
Thomas	Roadruner Manufacturing, LLC
Thomas	The Scoular Company
Trego	Cargill, Inc.
Wichita	Evergy Kansas Central, Inc.
Wichita	Evergy Kansas Central, Inc.
Wilson	Tindle Construction, Inc.
Wyandotte	Amazon.com Services LLC
Wyandotte	Associated Wholesale Grocers, Inc.
Wyandotte	Barton Solvents
Wyandotte	BNSF Railway Company
Wyandotte	Cargill, Inc.

County	Company Name
Wyandotte	CertainTeed Corporation
Wyandotte	CertainTeed Corporation
Wyandotte	DB2 Services, Inc.
Wyandotte	Ecovyst Catalyst Technologies, LLC
Wyandotte	General Motors, LLC
Wyandotte	General Motors, LLC
Wyandotte	Hill's Pet Nutrition, Inc.
Wyandotte	INX International Ink, Co.
Wyandotte	Keebler Company
Wyandotte	Kiewit Power Constructors Company
Wyandotte	Missouri-Kansas Supply Co., Inc. (dba MKS Pipe & Valve Co.)
Wyandotte	Old Dominion Freight Line, Inc.

County	Company Name
Wyandotte	Orange EV, LLC
Wyandotte	Reardon Pallet Company, Inc.
Wyandotte	Schier Products Company
Wyandotte	Shield Casework, LLC
Wyandotte	Zeolyst International

#### ROZ PROGRAM SUMMARY

The Rural Opportunity Zone (ROZ) Program was introduced in 2012. As one of Commerce's workforce recruitment tools, the goal of the program is to attract residents to rural areas where population losses have been the steepest. In 2024, the eligibility requirements were updated by Lt. Governor Toland to support the goal of recruiting our Kansas youth to return to their rural hometowns after completing college or technical school. The program offers two individual financial incentives:

#### • INCOME TAX CREDIT:

The program provides a credit for 100% of the participant's state income tax liability for up to five years.

Eligibility requires the individual to have lived out of state and have less than \$10,000 in Kansas-sourced income over the last five years prior to moving to a ROZ county.\*

#### • STUDENT LOAN REPAYMENT ASSISTANCE:

The program offers \$3,000 per year for five years to apply toward student loans of eligible individuals.

Eligibility requires the applicant to move to a ROZ county on or after the date the county has opted into the student loan program. The applicant must hold at least an associate degree prior to moving to a ROZ county and have an outstanding loan balance related to that degree. The applicant also must have a local matching sponsor.

<sup>\*</sup>The individual must live in the county from January 1 to December 31 of the year the credit is requested.

### ROZ PROGRAM DETAILS

#### STUDENT LOAN APPLICANTS

Total Applications	4,386
Total Student Loan Participants	2,238
Currently Active	248
Received Full Benefits	677
Withdrew - Never Funded*	577
Withdrew Due to Paid Loans off Early	111
Disqualified	500
Waiting for Sponsor	142

Currently, **95 of the 95 eligible counties** offer student loan repayment assistance, **40 counties** offer county sponsorship of the program, **11 cities** offer city sponsorship and **all 95 counties** offer the income tax credit component.

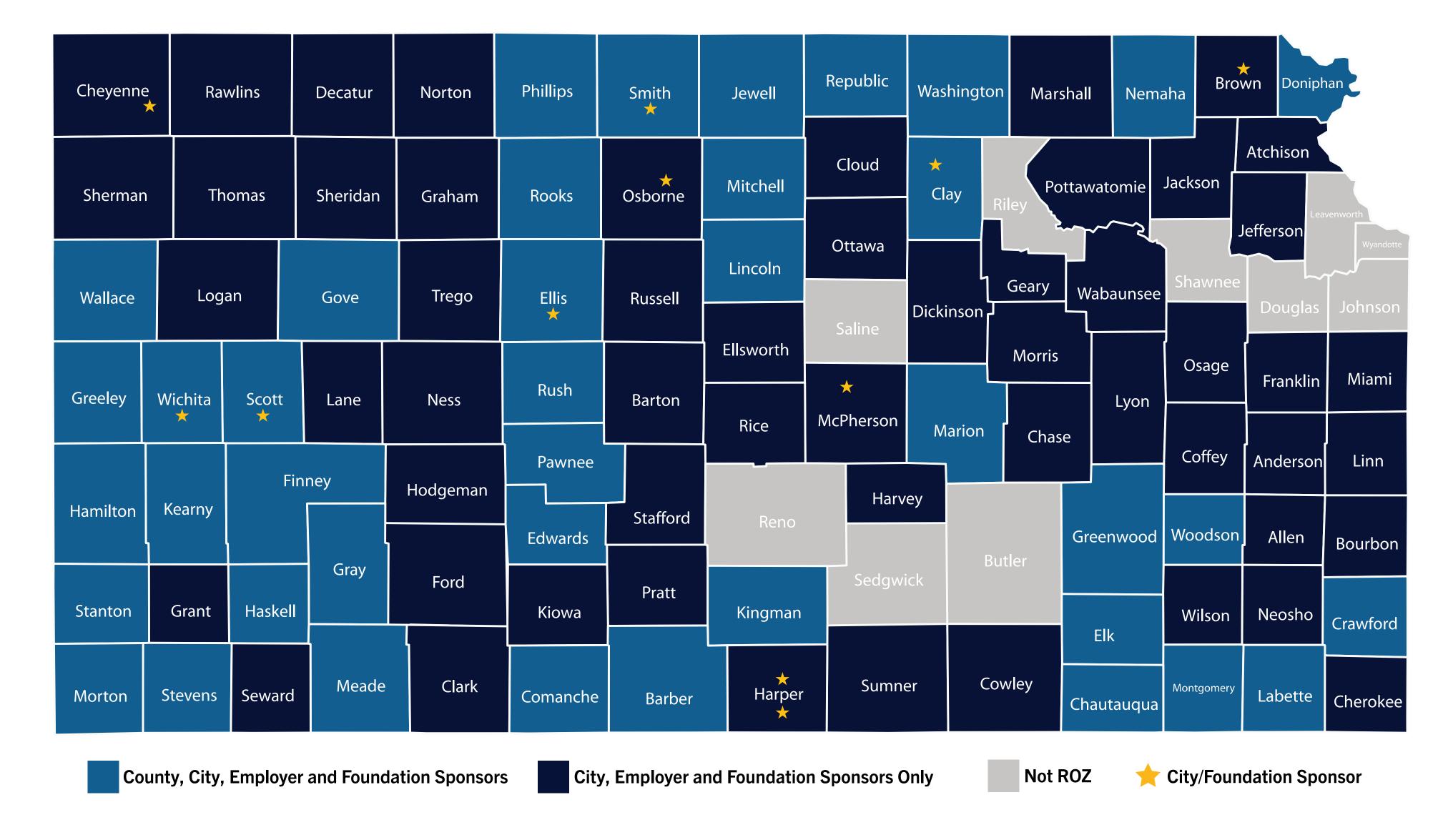
(data provided by KDOR)

#### TAX CREDITS APPLICANTS

TAX YEAR	FILERS	CREDIT ALLOWED
2012	104	\$263,660
2013	259	\$575,331
2014	342	\$968,896
2015	420	\$1,289,433
2016	492	\$1,344,639
2017	524	\$1,731,122
2018	503	\$1,929,079
2019	497	\$1,960,796
2020	481	\$1,810,423
2021	445	\$1,648,850
2022	468	\$1,696,675
2023	597	\$2,354,161

<sup>\*</sup>Eligible applicants withdrawn from the ROZ program due to lack of available funding in the county or applicant moved from the eligible county.

### ROZ ANNUAL PARTICIPANTS



### JCF PROGRAM SUMMARY & PROJECTS

The Job Creation Fund (JCF) is the deal-closing fund for the state. Job creation funds are awarded to companies with an expectation that the company will create or retain a specific number of jobs, provide training or be used for other type of economic development.

Company Name	Eligibility Criteria	Loan Style	County	Committed Retained Jobs	<b>Committed New Jobs</b>	Proposed Cap Ex	Award Amount
Honeywell International, Inc.	1	Milestone	Johnson	515	156	\$84,000,000	\$4,000,000
Kansas State University Foundation	8	Milestone	Riley	0	0	\$24,640,000	\$500,000
KMW, LTD	1	Forgivable	Rice	201	251	\$105,000,000	\$680,000
Orange EV, LLC	2	Milestone	Wyandotte	146	185	\$38,310,000	\$200,000
Pure Labs Imagination, LLC	2	Milestone	Saline	0	101	\$40,976,319	\$2,000,000
Wichita State University	8	Forgivable	Sedgwick	0	0	\$60,620,000	\$6,000,000

Eligibility Criteria: (1) Major expansion of an existing Kansas commercial enterprise; (2) Potential location of the operations of a major employer; (8) Other unique economic development opportunity

### Of the 6 funded projects:

693

new jobs committed

\$13M awarded

862

existing jobs committed to retain

\$353M

committed capital investment

\$1:\$40.97

return on investment

### KIT-KIR PROGRAM SUMMARY

The **Kansas Industrial Training** (KIT) program is designed to assist firms involved in net new job creation. Training can include subjects that provide knowledge and specific skills necessary for job entry, including instruction on the company's own production equipment on the plant floor or on similar machinery in a classroom setting. Eligibility requires the company must create at least one net new position at an average wage equal to or greater than the median wage for their county

The **Kansas Industrial Retraining** (KIR) program is a job retention tool that helps restructuring companies retrain employees who are likely to be displaced because of obsolete or inadequate job skills and knowledge. A dollar-for-dollar match from the company is required. Eligibility requires the company to show how they are restructuring their current operations, retrain at least one existing position at an an average wage equal to or greater than the median wage for their county and show how the employee will be displaced.

	FY21	FY22	FY23	FY24
KIT Projects	47*	24	17	18
KIR Projects	31	7	13	4
KIT Jobs	1,772	2,141	1,478	1,169
KIR Jobs	1,381	1,186	1,627	2,259
Total Funds Awarded	\$871,879	\$977,850	\$2,518,852	\$2,287,016

<sup>\*</sup>FY21 was the last year KIT was coupled with HPIP.

2024 AVAILABLE FUNDS

\$2,000,000

Combined 22 projects \$2,000 per trainee (max) \$1,472 average award/trainee

## KIT PROGRAM DETAILS

Company Name	Number of Trainees	Amount per Trainee	Award Amount
Argus Consulting, Inc.	10	\$1,800	\$18,000
MyFreightWorld Carrier Management, Inc.	29	\$1,700	\$49,300
Industrial Service Technologies, LLC	15	\$1,600	\$24,000
Advisors Excel Holdings, LLC	80	\$1,800	\$144,000
Integris BioServices, LLC	75	\$1,670	\$125,250
Propio LS, LLC	101	\$2,000	\$202,000
Elite Harness, LLC	26	\$1,800	\$46,800
H&T Kansas, LLC	86	\$1,800	\$154,800
MMGY Global, LLC	15	\$1,625	\$24,375
The Scoular Company	39	\$1,900	\$74,100
WellSky Corporation	150	\$2,000	\$300,000
Mammoth Sports Construction	24	\$1,600	\$38,400
Orange EV, LLC	54	\$1,699	\$91,746
Schlenk Metallic Pigments	5	\$1,800	\$9,000
Camso Manufacturing	111	\$2,000	\$222,000
Empiral Foods, Inc.	100	\$1,800	\$180,000
Hilmar Cheese Company	214	\$719	\$153,763
Hill's Pet Nutrition, Inc.	35	\$1,700	\$59,500

TOTAL KIT FUNDS AWARDED

\$1,917,034

## KIR PROGRAM DETAILS

Company Name	Number of Trainees	Amount per Trainee	Award Amount
Argus Consulting, Inc.	50	\$325	\$16,250
The Gerson Company	139	\$760	\$105,640
TVH Parts Co.	578	\$184	\$106,352
AGCO Corporation	1,492	\$95	\$141,740

TOTAL KIR FUNDS AWARDED

\$369,982

### STAR BONDS SUMMARY & PROJECT DETAILS

The STAR Bond act (KSA 12-17, 160) was established in 1999 under the Graves Administration and was originally combined with the Tax Increment Financing Act.

Sales Tax and Revenue (STAR) Bonds provide Kansas municipalities the opportunity to issue bonds to finance the development of major commercial, entertainment and tourism areas and attractions, drawing visitors from across the region and out of state. The intent is to increase regional and national visitation to Kansas.

The new sales taxes generated by the tourist or entertainment attraction is applied to the bonds that were issued to help finance the project.

		Production of the Control of the Con
City	Project Name	Status
Atchison	Amelia Earhart Museum	Operational
Derby	Field Station: Dinosaurs	Phase 1: Operational Phase 2: Under Construction
Dodge City	Boot Hill Museum	Operational
Garden City	Sports of the World Complex	Under Construction
Goddard	Champion Aquatic Center, Ball Field, Softball and Baseball	Operational
Hutchinson	Salt Mine Museum	Operational
Kansas City	U.S. Soccer Training Center	Operational
Kansas City	Children's Mercy Park	Operational
Kansas City	Kansas Speedway	Operational
Kansas City	Homefield	Operational
Manhattan	Flint Hills Discovery Center Museum, Museum of Art and Light	Phase 1: Operational Phase 2: Operational
Overland Park	PrairieFire Museum	Operational
Overland Park	BluHawk Arena & Fieldhouse	Operational
Salina	Fieldhouse and Antique Car Museum	Operational
Topeka	Heartland Park Racetrack	Operational
Wichita	Riverwalk, Riverbank Improvements, Baseball Stadium	Phase 1: Operational Phase 2: Under Construction
Wichita	K-96 and Greenwich Sports Complex	Operational

### ANGEL INVESTOR TAX CREDIT SUMMARY

The program is designed to bring together accredited investors with qualified Kansas companies seeking seed and early-stage investment. Since this program runs on the calendar year, annual numbers will be available at the end of January.

- Accredited investors are allowed a 50% tax credit on their cash investment of up to \$100,000 in tax credit for a given year, in a business that qualifies as a certified business as defined in statute.
- For each tax year, an Angel Investor shall not be entitled to claim tax credits under this Act for more than \$350,000.
- In calendar year 2024, Commerce was provided an allotment of \$7 million in tax credits for distribution to qualified businesses. Calendar year 2025 will allot \$7.5 million in tax credits for qualified businesses.

## APPRENTICESHIP ACT TAX CREDITS & GRANTS

Effective July 1, 2023, Governor Laura Kelly signed into law the Kansas Apprenticeship Act, which established both the tax credits and grant programs for apprenticeships. It is separated into three specific areas:

- \$7.5 million in tax credits to for-profit businesses
- \$2.5 million for non-profits and healthcare
- \$3 million for K-12 education

Total funding available for the program is \$13 million per year.

4,479

Registered Apprentices

183

Recognized Occupations

**578** Employers

**330** for-profit employers

non-profit employers

**129** healthcare employers

59 teacher education employers

\$842,500

Total Tax Credits
Certified

**89** Companies **605** Apprentices

\$740,000

Total Non-Profit Grants
Awarded

**40** Non-Profit Organizations **268** Apprentices

## APEX SUMMARY

On February 10, 2022, the Attracting Powerful Economic Expansion (APEX) bill was signed into law by Governor Laura Kelly. Having received bipartisan support in the House and Senate, APEX addresses the unique needs of companies within targeted industries that invest \$1 billion or more in the expansion of their operations or relocation of their headquarters anywhere in Kansas. APEX also includes up to five suppliers for such "megaprojects." Two projects have qualified for APEX - Panasonic and Integra Technologies. The only company to utilize the benefits of APEX is Panasonic. Panasonic is the largest economic development project in the history of the State of Kansas. The APEX tool sunset on December 31, 2023.

#### **Panasonic**

Estimated net state fiscal impact (including direct and indirect new state taxes derived from the new employees hired) - \$0\*

Estimated multiplier effect on the Kansas economy of the benefits received under this Act -\$0\*

Material defaults by a Qualified Firm or Qualified Supplier - 0\*

Qualified Suppliers - None secured using APEX. APEX supplier benefits were not as valuable as the trditional incentives.

- H&T Recharge, a supplier, will co-locate with Panasonic using PEAK, KIT, HPIP and JCF incentives.
- Three additional suppliers for Panasonic are in the pipeline and are interested in utilizing the traditional incentives.

As of December 2024, Panasonic has earned the investment tax credit and sales tax exemption on construction materials.

\*Too early to be determined.

### APEX SUMMARY OF LOCAL BENEFITS FROM PANASONIC\*

By investing an already-budgeted \$2 million for road improvements, De Soto is poised to see a return of an estimated \$400 million — in combined infrastructure, educational and community benefits — over a 20-year period.

- Significant Return on Investment: In exchange for forgoing \$70.3 million in property taxes (potential revenues only made possible by Panasonic's development) De Soto and Northwest Consolidated Fire District will receive over \$248.5 million in essential infrastructure upgrades alone a return of more than triple the investment.
- Enhanced Education Resources, Without Added Strain: During the 20-year incentive period, local schools will receive \$14 million in property taxes, and state education will receive \$35 million in property taxes.
- Panasonic's Financial Commitment: Beyond construction, Panasonic will contribute \$19.4 million in special assessment taxes, supporting fire and city services that keep the community safe and well-managed.
- Sustainable Municipal Revenue: The franchise fees from Panasonic, estimated at \$3.68 million annually, promise a sustained financial stream for city initiatives, infrastructure maintenance, and could lower the tax burden on residents.
- Boost to the Local Economy: Panasonic's presence already has energized De Soto's retail environment, with retail sales activity in the past year exceeding the previous year by 128% and enabling local leaders to lower property taxes by 30%.

<sup>\*</sup>Information provided by www.desotoks.us

### APEX SUMMARY OF INTEGRA TECHNOLOGIES

### **Integra Technologies**

On February 2, 2023, Integra Technologies received bipartisan support from the State Finance Council which approved the APEX agreement for their project. The project was anticipated to create 5,155 jobs and include a new 1 million square foot facility with a \$1.8 billion capital investment. The agreement was contingent on Integra Technologies receiving CHIPS Act funding for a qualifying project.

With the CHIPS for America process still underway and the APEX agreement deadline of October 1st, 2023, Commerce worked with Integra Technologies to identify how the standard incentives could be used to support the company's CHIPS application. The APEX agreement has expired, and the company awaits a funding commitment from the CHIPS Program Office. Commerce remains committed to the Integra Technologies project and its mission to make Kansas a microelectronics hub for the United States.

## CDBG PROGRAM SUMMARY

The Kansas Small Cities Community Development Block Grant (CDBG) is a federal grant program administered by Commerce.

The CDBG program plays a crucial role in enhancing the quality of place in communities across the state through targeted investments in community development projects.

These projects focus on activities that benefit low- to moderate-income individuals or eliminate slum and blight conditions in communities. The funds can be used for a range of purposes, including community facilities upgrades, housing rehabilitation, youth job training and economic development.

All regions across Kansas utilize the CDBG program.

\$13,363,731

total CDBG award amount

\$431,088

average award amount

# CDBG PROJECT DETAILS

Grantee	Category	Award Amount
Kearny County	Commercial Rehab	\$296,650
Hillsboro	Commercial Rehab	\$300,000
Nemaha County	Economic Development	\$175,000
Hays	Commercial Rehab	\$300,000
Coffeyville	Commercial Rehab	\$142,499
Emporia	Commercial Rehab	\$300,000
Caney	Regional Water	\$1,000,000
White City	Water/Sewer	\$278,505
Wellington	Community Centers, Parks & Libraries	\$425,000
Washington	Community Centers, Parks & Libraries	\$338,200
Hoyt	Sidewalks & Trails	\$539,148
Morland	Water/Sewer	\$210,000
Gorham	Community Centers, Parks & Libraries	\$542,663

# CDBG PROJECT DETAILS

Grantee	Category	Award Amount
Eskridge	Community Centers, Parks & Libraries	\$450,000
Morrill	Sidewalks & Trails	\$180,000
Holton	Community Centers, Parks & Libraries	\$650,000
Meriden	Community Centers, Parks & Libraries	\$650,000
Potwin	Water/Sewer	\$225,044
Lenora	Water/Sewer	\$600,000
Osage City	Community Centers, Parks & Libraries	\$650,000
Council Grove	Community Centers, Parks & Libraries	\$650,000
Sedan	Community Centers, Parks & Libraries	\$145,000
Scranton	Community Centers, Parks & Libraries	\$588,967
Sylvia	Water/Sewer	\$290,000
Bartlett	Youth Job Training	\$47,850
Olpe	Community Centers, Parks & Libraries	\$650,000

# CDBG PROJECT DETAILS

Grantee	Category	Award Amount
Lyon County	Community Centers, Parks & Libraries	\$800,000
Leon	Community Centers, Parks & Libraries	\$650,000
Eureka	Community Centers, Parks & Libraries	\$282,867
Rooks County	Community Centers, Parks & Libraries	\$356,338
Sedgwick	Fire Station	\$650,000

### CSP PROGRAM SUMMARY

The Community Service Program (CSP) Tax Credits help non-profit organizations and public healthcare entities fund important projects related to community improvements, children and family services, crime prevention, youth apprenticeship or training, and healthcare.

Under this program, certain non-profits are authorized to offer tax credits to donors supporting approved projects. Organizations in rural areas (<15,000 population) can get a 70% credit, while those in urban areas (>15,000 population) get a 50% credit. In 2024, \$4.1 million in state tax credits were available for CSP.

& Friends

GIRAFFE AND MIXED SPECIES HABITAT

A generous gift of Liz Stratton and our Topeka Zoo Friends \$4,099,858

total awarded amount

\$133,884

average award amount

# CSP PROJECT DETAILS

County	Applicant Name	Project Description	Awarded	Tax Credit %
Barton	Great Bend Alive	IGNITE Innovation Center	\$166,600	70%
Comanche	Comanche County Hospital	Physical Therapy Expansion Project	\$90,000	70%
Cowley	William Newton Healthcare Foundation	Purchasing of defibrillators, AEDs, a LUCAS machine, and 6 new crash carts.	\$122,000	70%
Ellis	Hays Arts Council	Art Gallery and Annex Remodel	\$166,600	50%
Ellis	Victoria Community Coalition, Inc.	St. John's Place, Senior Living Apartments	\$166,600	70%
Franklin	Ottawa Library Endowment Fund, Inc.	Connecting the Community by Upgrading Technology and Equipment	\$166,600	70%
Greenwood	Greenwood Preservation Society	Red Owl Main Street Multi-Purpose Center	\$125,000	70%
Jackson	Beck Bookman Library	Library Expansion and Renovation	\$166,600	70%
Johnson	Inclusion Connections	BelongKC Supportive Living Community	\$166,600	50%
Johnson	Midland Care Connection, Inc.	Program of All-Inclusive Care for the Elderly (PACE) Expansion	\$166,600	50%
Lyon	Hetlinger Developmental Services, Inc.	Sustainable Futures Initiative, Energy Efficient Upgrades	\$139,000	50%

# CSP PROJECT DETAILS

County	Applicant Name	Project Description	Awarded	Tax Credit %
McPherson	Lindsborg Old Mill & Swedish Heritage Museum	1904 World's Fair Swedish Pavilion Restoration & Improvement	\$166,600	70%
McPherson	McPherson County Community Foundation (Cradle to Crayons)	Moundridge Community Child Care Center-Fire & Safety	\$166,600	70%
Montgomery	Independence Community College Foundation	Inge Community Theatre Upgrades	\$166,600	70%
Montgomery	The Midland Theater Foundation, Inc.	Mechanical, Electrical & Plumbing for the Renovation and Restoration of the Theater	\$166,600	70%
Nemaha	Centralia PRIDE Association	Replacing the City of Centralia Pool	\$166,600	70%
Rawlins	Rawlins County Dental Clinic Fund	New Dental Clinic	\$166,600	70%
Riley	Flint Hills Discovery Center Foundation	Outdoor Classroom Renovation Project	\$166,600	50%
Saline	Salina Educational Automotive Museum of America DBA The Garage	The Garage Museum Expansion Project	\$166,600	50%
Sedgwick	Freedom Hooves Therapeutic Riding Center	Expanding Capacity to House More Trained Horses	\$166,600	50%
Sedgwick	HumanKind Ministries, Inc.	Long-Term Housing for Homeless	\$166,600	50%

# CSP PROJECT DETAILS

County	Applicant Name	Project Description	Awarded	Tax Credit %
Sedgwick	Kansas Health Science Center	Biomedical Science Laboratory for Medical Student Research	\$166,600	50%
Sedgwick	Music Theatre Wichita, Inc.	Education Academy Renovation Project	\$166,600	50%
Shawnee	Friends of the Topeka Zoo, Inc.	Creation of the My World Themed Habitat	\$166,600	50%
Shawnee	Kansas Children's Discovery Center	Three New Learning Lab Classrooms	\$125,000	50%
Thomas	OPTIONS Domestic & Sexual Violence Services	Emergency Shelter for Domestic Violence Victims	\$166,600	50%

