

AIR KS – Air Innovation Range in Kansas

The following are the review criteria the review team will use to score each grant application for the Air Innovation Range in Kansas (AIR KS). Each grant will be rated based on the criteria listed and given a score based on a 100-point scale.

	Exemplary	Meets Expectations	Does Not Meet Expectations
Project Readiness (20 Points)	The proposal documents how a Kansas-based UAS test range will focus on serving one or more industries of agriculture, rural healthcare, defense, and other emerging technologies to create measurable economic development opportunities. Performance measures and deliverables are appropriate for the timeline, major project phases with associated activities and completion dates are aggressive and doable. The narrative shows a strong understanding of the industry gaps and how they will be addressed through duration of the project. (14 to 20 points)	The proposal documents how a Kansas-based UAS test range will focus on serving one or more industries of agriculture, rural healthcare, defense, and other emerging technologies to create measurable economic development opportunities. Performance measures and deliverables are lacking in detail for the timeline; major project phases with associated activities and completion dates are questionable. The narrative shows a general understanding of the industry gaps and how they will be addressed through the duration of the project but may need further definition and detail. (7 to 13 points)	The proposal lacks documentation of a test range and how it will serve one or more industries. Performance measures and deliverables are not appropriately aligned with the timeline or phases. The project narrative and technical proposal lack detail. (0 to 6 points)

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Project Feasibility (20 Points)	The project overview is detailed and clearly describes the proposed project objectives; it is compelling and cohesive. Objectives align directly with the specific capabilities, infrastructure, partnerships, operational improvements, commercialization activities, and economic opportunities expected to result from the project. The project timeline and financial model demonstrate an appropriately scaled project. (14 to 20 points)	The project overview provides a clear, sufficiently detailed project description. Objectives generally align with the proposed capabilities, infrastructure, partnerships, operational improvements, commercialization activities, and economic opportunities. The timeline is reasonable, and the financial model is generally appropriate for the project scope, although some assumptions, costs, or outcomes may lack detail or justification. (7 to 13 Points)	Limited, unclear, or incomplete project overview. Objectives are vague, insufficiently developed, or do not clearly align with the proposed project activities and expected outcomes. The timeline is unrealistic or poorly sequenced, and/or the financial model is inaccurate to the proposed project. (0 to 6 Points)
Budget (20 Points)	Highly detailed budget that is comprehensive, realistic, and aligned with project goals. Clear justification of all budget items. (14-20 Points)	Basic budget provided with sufficient alignment to project goals but lacking detail or justification for some items. (7-13 Points)	No budget provided, or the budget is severely lacking in detail and justification. (0-6 Points)
Applicant/ Partner Capability (20 Points)	Well-documented partnerships with strong commitment letters that clearly articulate the role of each partner and align with project goals. Resumes of key project personnel demonstrate the necessary skills and knowledge to execute the project well. (16 to 20 points)	Demonstrates appropriate partnerships with commitment letters that generally describe partner roles and support for the project. Key personnel have the skills, experience, and knowledge necessary to execute the project, though some relevant qualifications or responsibilities may not be fully documented. (10 to 15 points)	No partner or partner lacking commitment letter. Resumes are incomplete or demonstrate insufficient relevant skills, experience, or capacity to execute the project successfully. (0 to 9 points)

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Return on State Investment/ Sustainability (10 Points)	The proposal clearly explains how the project positions Kansas for continued growth in advanced aviation beyond the State's initial investment. The proposed project maximizes the impact of the State's investment and the economic opportunities expected to result from it, with a plan to sustain the project beyond the State's investment. (9 to 10 points)	The proposal explains how the project will support continued growth and advanced aviation in Kansas beyond the initial State investment. It identifies reasonable economic opportunities and provides a viable plan to sustain the project, though the long-term strategy, funding sources, or growth opportunities may need additional detail. (6 to 8 points)	Provides little or no convincing evidence that the project will position Kansas for continued advanced aviation growth after the State's initial investment. Economic opportunities are unclear. State investment is not demonstrably leveraged, and/or there is no credible plan for sustaining the project after State funding ends. (0 to 5 points)
Advancement of BVLOS UAS Capabilities in Kansas (10 Points)	Proposal provides specific, well-developed, and actionable activities to advance aviation capabilities in Kansas to one or more priority areas: agriculture, rural healthcare, defense, and/or emerging commercial technologies. Clearly identifies use cases, activities, partners, expected outcomes, and potential economic or operational impacts. (9 to 10 points)	Proposal clearly identifies one or more relevant applications in agriculture, rural healthcare, defense, and/or emerging commercial technology. Proposed activities are reasonable and connected to the project, though the specific implementation approach, outcomes, or impacts may not be fully developed. (6 to 8 points)	Proposal provides limited, vague, or no specific activities to advance aviation capabilities in Kansas. Connections to the proposed project are unclear, theoretical, or unsupported by concrete activities or expected outcomes. (0 to 5 points)
Total: 100 Points			